

**PLEASE NOTE - We welcome public comment on the items on the following agenda. To ensure maximum opportunity for participation, speakers representing themselves may speak for up to 2 minutes each, and those representing groups may speak for up to 4 minutes (1 speaker per group). Speakers' comments may address only items considered at today's meeting. Materials relating to matters that are scheduled for discussion in open session will be available at the meeting and will be posted on ESD's website prior to the meeting in accordance with the Public Officers Law**

**NEW YORK STATE URBAN DEVELOPMENT CORPORATION  
d/b/a Empire State Development**

Empire State Development works to promote business investment and growth that leads to job creation and prosperous communities across New York State

Meeting of the Directors

Thursday

December 20, 2012 – 9:30 a.m.

**AGENDA**

**FOR CONSIDERATION**

**I. CORPORATE ACTION**

- A. Approval of Minutes of the November 15, 2012 Directors' Meeting (Corporate Action)

**II. DISCRETIONARY PROJECTS**

**LONG ISLAND REGION**

- A. Woodbury (Long Island Region – Nassau County) – Clever Devices Capital – Empire State Economic Development Fund - General Development Financing (Capital Grant) - Findings and Determinations Pursuant to Sections 16-m and 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions

**MID-HUDSON REGION**

- B. Purchase (Mid-Hudson Region - Westchester County) - TAL International Container Capital - Empire State Economic Development Fund - General Development Financing (Capital Grant) - Findings and Determinations Pursuant to Sections 16-m and 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions

**II. DISCRETIONARY PROJECTS - Continued****WESTERN NEW YORK REGION**

- C. Niagara Falls (Western New York Region - Niagara County) – Olin Capital - Empire State Economic Development Fund - General Development Financing (Capital Grant) - Findings and Determinations Pursuant to Sections 16-m and 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions; Determination of No Significant Effect on the Environment

**NEW YORK CITY REGION**

- D. New York City-wide (New York City Region – All NYC Counties) – NYC Waterfront Development Permitting Working Capital – Urban and Community Development Program – Urban and Community Technical Assistance (Working Capital Grant) – Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Make a Grant and to Take Related Actions
- E. New York (New York City Region – New York County) – Oppenheimer & Co. JCRP – World Trade Center Job Creation and Retention Program (Working Capital) – Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Make a Grant and to Take Related Actions

**CENTRAL NEW YORK REGION**

- F. Cortland (Central New York Region - Cortland County) – Pyrotek MAP Capital - Empire State Economic Development Fund - General Development Financing (Capital Grant) - Findings and Determinations Pursuant to Sections 16-m and 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions

**SMALL BUSINESS TECHNOLOGY INVESTMENT FUND**

- G. Small Business Technology Investment Fund (SBTIF) – Authorization of a Follow-on Investment of SBTIF Fund in e2e Material

### III. REGIONAL COUNCIL AWARDS – ROUND I

#### FINGER LAKES REGION

- A. Regional Council Award – Priority Project – Rochester (Finger Lakes Region – Monroe County) – Health Science Center for Computational Innovation Capital – Economic Development Purposes Fund and Regional Council Capital Fund (Capital Grants) – Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make Grants and to Take Related Actions

#### CAPITAL REGION

- B. Regional Council Award – Priority Project – Albany and Troy (Capital Region – Albany and Rensselear Counties) – Albany Medical College Capital – NYCAP Research Alliance - Economic Development Purposes Fund (Capital and Working Capital Grant) – Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions

#### REGIONAL COUNCIL AWARDS CONSENT CALENDAR

- C. Regional Council Award Projects Consent Calendar – Findings and Determinations Pursuant to Sections 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make Grants and to Take Related Actions

#### Regional Council Capital Fund

- A. Cortland Plastics Capital (Cortland County) - \$100,000

### IV. NON-DISCRETIONARY PROJECTS

- A. Non-Discretionary Projects – Land Use Improvement and Civic Project Findings and Determinations Pursuant to Sections 10 (c), 10 (d) and 10 (g) of the Act; Authorization to Adopt the Proposed General Project Plans; Authorization to Make Grants and to Take Related Actions

#### Upstate City-by-City (Executive)

- A. City of Buffalo – Building Reuse (Erie County) - \$3,000,000

#### New York State Economic Development Program (Executive)

- B. Utica College – Online Division Upstate City-by-City Capital (Oneida County) - \$250,000

#### New York State Economic Development Assistance Program (Senate)

- C. Agudath Israel of America – Community Services Technology Upgrade Capital (New York County ) - \$100,000

**V. ADMINISTRATIVE ACTIONS**

- A. “New York is Open for Business”: Amendment to Contract with Full Service Advertising, Marketing, Branding, Media, and Communications Agency for Continuation of Business Marketing Campaign - Authorization to Enter into Agreement with Power Authority of the State of New York; Authorization to Enter into Amendment of Existing Contract with BBDO USA LLC; Authorization to Take Related Actions
- B. Procurement of Legal Services - Authorization to Enter into a Contract for Real Estate and Environmental Legal Services; and Authorization to Take Related Actions
- C. Authorization to Enter into an Amended Contract with Foley & Lardner LLP
- D. State Small Business Credit Initiative – Bonding Assistance Program – Authorization to Amend Contract with Willis of New York For Consulting Services

**VI. INFORMATION**

- A. Quarterly Report on Procurement Commitments to Certified Minority and Women Business Enterprises (MWBES) – Second Quarter of Fiscal Year 2012-2013
- B. President’s Report (Oral)