

## **Empire State Development News**

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### **FOR RELEASE: IMMEDIATE**

9/29/2008

## **ERIE COUNTY MANUFACTURER TO INVEST \$2.5 MILLION IN EXPANSION PROJECT**

### **Multisorb pledges to create 75 new jobs**

Empire State Development today announced that Multisorb Technologies, Inc. will invest \$2.5 million in private investment for the expansion of the company's manufacturing operations in Erie County. This expansion will support current and projected growth as a result of new products and process innovations in the international marketplace. Multisorb, the world leader in the design, development, production and marketing of active packaging technology, will retain 352 jobs and pledges to create 75 new jobs in Western New York.

"The growth and expansion of Multisorb in Buffalo is a critical component in strengthening the area's economic vitality and competitiveness," said Governor David A. Paterson. "Multisorb is the leader in its markets worldwide. With its world headquarters and main manufacturing facility in Western New York, Multisorb is a significant asset to the region and its economy. With customers in New York accounting for less than two percent of the company's sales, Multisorb's decision to continue growing and investing in its Buffalo manufacturing facilities is an astounding commitment to New York State and particularly to the Upstate region."

Multisorb considered other options for expanding its operations where they would be in close proximity to the majority of its customer base. However, with the funding provided by ESD, the company decided to expand its current operations in Erie County. This grant ensured that the 75 new jobs would be created in Western New York and help Multisorb remain competitive in the international marketplace.

"We are very pleased that we have been able to work effectively with Governor Paterson and our state and local officials to keep our expansion here in Western New York," said Jim Renda, Executive Vice President and Chief Operating Officer of Multisorb. "We have an outstanding workforce that is totally focused on our customers and providing quality products to meet their needs. This investment will help secure their futures here while also providing new opportunities."

Upon project completion, Multisorb's French Road facility in Cheektowaga, NY—which includes three-adjacent buildings—will provide a campus-like atmosphere while maintaining a separation of functions to prevent cross-contamination of production processes and provide for rapid prototype of new products and processes. The Harlem Road facility in West Seneca, NY will continue to be utilized as the corporate headquarters, the main manufacturing site and will include primary support functions including research, development and engineering.

Currently, the project is substantially complete, with 38 of the 75 pledged jobs already created. This project has been given financial assistance through an \$800,000 capital grant from ESD, an Erie County Industrial Development Agency Industrial Revenue Bond and a local bank loan.

Multisorb Technologies, Inc. was founded in Buffalo in 1961 to serve the needs of the electronics market by protecting products against the damaging effects of moisture. Today, Multisorb leads in four global markets—healthcare packaging, food & beverage, electronics and transport & general. The company has over 1,200 different desiccants, packaged adsorbents and various customized sorbents used to protect packaged products from moisture, oxygen, odors and other volatiles.

As a high-tech company focused on emerging markets, Multisorb maintains a tremendous investment in research and development, as well as associated processes for manufacturing. The company has over 200 patents worldwide, registered in over fifteen countries. Multisorb is in the process of commercializing several new innovations including advanced polymers, thin films, material converting and is developing a pilot plant for resin bonded sorbents.

In addition to maintaining its headquarters, manufacturing, design, research and development, customer service and technical service operations in Erie County, Multisorb operates a production and sales offices in Warrington, England and Mobile, Alabama, with sales offices in Canada, Mexico, Israel and Asia. The company also has distribution centers in China and Thailand.

Empire State Development is New York's chief economic development agency, encompassing business, workforce and community development. ESD also oversees the marketing of "I LOVE NY," the State's iconic tourism brand. For more information, visit [www.nylovesbiz.com](http://www.nylovesbiz.com).

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