

Empire State Development News

Press Office

Warner Johnston, 212.803.3740

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MOHAWK VALLEY BUSINESS TO EXPAND MANUFACTURING OPERATIONS IN UPSTATE NEW YORK

New Hartford Sheet Metal will retain 39 jobs and create 20 new positions

Empire State Development today announced that New Hartford Sheet Metal Works Inc., a producer of sheet metal components for manufacturers, will expand its current operations in the Mohawk Valley region of New York State, retaining a total of 39 employees and pledging to create an additional 20 jobs in the region over the next three years.

"Empire State Development is committed to fostering a climate where businesses can thrive and local economies prosper," said ESD Upstate President Dennis M. Mullen. "It's encouraging to see successful manufacturers like New Hartford Sheet Metal continue to invest and retain jobs in Oneida County, ensuring its long-term viability. Small businesses are the backbone to our economy and ESD is committed to supporting the needs of such companies in order to help foster their growth and development."

New Hartford Sheet Metal Works Inc. will purchase a laser-cutting machine and renovate its current 39,000 square feet of space on the eastern end of Broad Street Corridor in Utica. The project, estimated to cost \$797,000 with ESD contributing a \$50,000 grant toward renovation expenses, will improve manufacturing capacity and efficiency.

"The combined effect of these projects will have a tremendous impact on our sales and employment levels," said New Hartford Sheet Metal Works Inc. President Joseph Cattadoris. "It will allow us to do what we do better, faster and with greater efficiency. It also anchors us in our present location in East Utica, where we have been doing business for 50 years."

Founded in 1954, the Utica-based company has undergone several major changes to adapt to changing market conditions. It has established itself as one of the Mohawk Valley's leading producers of sheet-metal components for area manufacturers serving the mass-transit, air conditioning, refrigeration and air-filtration industries, among others. Since 1996, New Hartford Sheet Metal has grown tenfold in employment and annual sales volume. The company is now shifting its focus to expanding its manufacturing infrastructure, as well as to hiring and training the additional workers necessary to achieving more sales.

"We would like to thank Mayor Roefaro and his staff for helping to make it possible to expand and create new jobs," said New Hartford Sheet Metal Inc. Vice President Catherine Cattadoris. "We also want to thank Governor Paterson's Empire State Development for their diligence throughout the process. The Utica Industrial Development Agency and New York Business Development Corporation were also integral to bringing this about."

Empire State Development is New York's chief economic development agency, encompassing business, workforce and community development. ESD also oversees the marketing of "I LOVE NY," the State's iconic tourism brand. For more information, visit www.nylovesbiz.com.

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