



Division of Minority
and Women's
Business Development

Upcoming Webinars October 2016 –December 2016

****Schedule subject to change****

Webinar Topic	Date	Time	Registration
Positioning Newly Certified Firms for Success (JumpStart 2 Success Program)	October 20, 2016	10am-11am	Exclusive to newly certified firms
(SDU) Learning about the Advertising procurement Supply Chain in NYS	November 1, 2016	2pm-3pm	CLICK HERE
Building Capacity: Leveraging Your Certification in NYS	November 3, 2016	10am-11am	Exclusive to newly certified firms
Doing Business with NYS Corrections and Community Supervision	November 8, 2016	2pm-3pm	CLICK HERE
Supply Demand: Unique Opportunities (JumpStart 2 Success Program)	November 17, 2016	10am-11am	Exclusive to newly certified firms
Doing Business with Hudson River Trust Fund	December 6, 2016	2pm-3pm	CLICK HERE
Key Elements of an Effective Government Contracting Marketing Strategy	December 20, 2016	2pm-3pm	CLICK HERE

For any questions, comments, or concerns, email MWBETraining@esd.ny.gov