Empire State Development

# DIVISION OF MINORITY AND WOMEN'S BUSINESS DEVELOPMENT

Annual Report Fiscal Year 2010-2011

### The Division of Minority and Women's Business Development

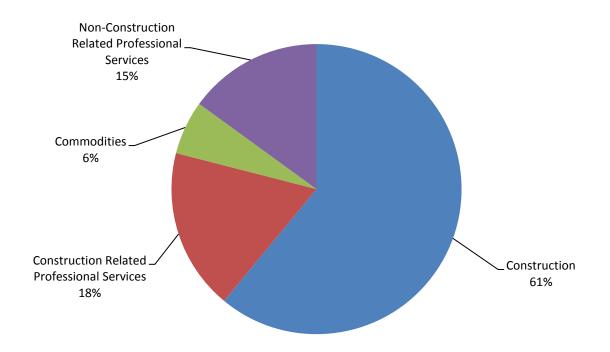
Executive Law Article 15-A (§§ 310-317) governs requirements for the participation of minority- and women-owned business enterprises ("MWBEs"), minority group members and women in New York State contracting. The objective of Article 15-A is to promote equality of economic opportunities for MWBEs, minority group members and women and to eliminate barriers to their participation in state contracting.

The Division of Minority and Women's Business Development ("DMWBD" or the "Division") oversees the statewide MWBE program operated by "state agencies" (which includes, inter alia, state agencies and public authorities) as defined by Article 15-A. The Division is charged with three primary functions: (1) to encourage and assist state agencies that are engaged in contracting activities to award a fair share of state contracts to MWBEs; (2) to review applications by businesses seeking certification as an MWBE and to maintain a directory of certified MWBEs; and (3) to promote the business development of MWBEs through education and outreach to state agencies and MWBEs.

#### **MWBE Utilization**

|  | FY10-11          |
|--|------------------|
| Statewide MWBE utilization percentage                    | 10.28%           |
| Total agency and authority spending                      | \$10,803,505,360 |
| Total MWBE contract awards                               | \$1,110,884,438  |
| Total Minority Business Enterprise (MBE) contract awards | \$613,790,919    |
| Total Women Business Enterprise (WBE) contract awards    | \$497,093,519    |

## **Breakdown of State Contracts to MWBEs by Industry**



## FY2010-2011 MWBE Utilization

| Name   | Agency Expenditure | MBE Utilization | WBE Utilization | MWBE Utilization |
|--|--------------------|-----------------|-----------------|------------------|
| ADIRONDACK PARK AGENCY                               | \$205,952.75       | \$0.00          | \$8,068.15      | \$8,068.15       |
| AGING, OFFICE FOR                                    | \$207,381.00       | \$26,324.04     | \$83,424.20     | \$109,748.24     |
| AGRICULTURE & MARKETS, DEPARTMENT OF                 | \$2,528,349.00     | \$13,292.71     | \$8,618.66      | \$21,911.37      |
| ALBANY COUNTY AIRPORT<br>AUTHORITY                   | \$2,522,625.40     | \$316,685.77    | \$150,837.49    | \$467,523.26     |
| ALBANY PORT DISTRICT COMMISSION                      | \$7,120,117.45     | \$5,765.00      | \$58,804.58     | \$64,569.58      |
| ALCOHOLIC BEVERAGE CONTROL, DIVISION OF              | \$485,644.71       | \$112,491.99    | \$40,910.56     | \$153,402.55     |
| ALCOHOLISM & SUBSTANCE<br>ABUSE SERVICES, OFFICE OF  | \$2,698,732.74     | \$90,200.99     | \$226,935.33    | \$317,136.32     |
| ARTS, NYS COUNCIL ON                                 | \$73,105.17        | \$2,739.00      | \$0.00          | \$2,739.00       |
| BANKING DEPARTMENT                                   | \$1,265,131.07     | \$8,851.50      | \$106,887.84    | \$115,739.34     |
| BATTERY PARK CITY<br>AUTHORITY                       | \$16,361,282.76    | \$1,863,568.85  | \$1,355,892.14  | \$3,219,460.99   |
| BRIDGE AUTHORITY                                     | \$16,702,722.15    | \$459,598.34    | \$265,008.35    | \$724,606.69     |
| BUDGET, DIVISION OF                                  | \$7,820,502.05     | \$247,820.48    | \$215,614.71    | \$463,435.19     |
| CAPITAL DISTRICT<br>TRANSPORTATION<br>AUTHORITY      | \$48,379,226.39    | \$1,413.07      | \$1,082,117.75  | \$1,083,530.82   |
| CHILDREN & FAMILY<br>SERVICES, OFFICE OF             | \$23,124,740.60    | \$5,881,506.69  | \$7,699,987.11  | \$13,581,493.80  |
| CITY UNIVERSITY CONSTRUCTION FUND                    | \$9,622,137.61     | \$739,766.67    | \$1,406,864.83  | \$2,146,631.50   |
| CIVIL SERVICE, DEPARTMENT OF                         | \$2,933,483.24     | \$394,894.22    | \$509,957.00    | \$904,851.22     |
| COMMISSION ON PUBLIC INTEGRITY                       | \$44,792.94        | \$2,172.63      | \$18,843.86     | \$21,016.49      |
| COMPTROLLER, OFFICE OF THE STATE                     | \$6,608,061.82     | \$1,367,431.22  | \$144,064.71    | \$1,511,495.93   |
| CONSUMER PROTECTION BOARD                            | \$105,716.74       | \$2,458.78      | \$15,321.39     | \$17,780.17      |
| CORRECTION, STATE COMMISSION                         | \$45,977.22        | \$72.28         | \$0.00          | \$72.28          |
| CORRECTIONS AND COMMUNITY SUPERVISION, DEPARTMENT OF | \$140,686,270.20   | \$731,591.42    | \$2,662,230.10  | \$3,393,821.52   |
| CITY UNIVERSITY OF NEW<br>YORK                       | \$11,170,054.00    | \$543,810.24    | \$487,380.36    | \$1,031,190.60   |
| CRIMINAL JUSTICE SERVICES,<br>DIVISON OF             | \$33,359,632.18    | \$2,113,959.27  | \$1,377,341.27  | \$3,491,300.54   |

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| Name  | Agency Expenditure | MBE Utilization | WBE Utilization  | MWBE Utilization |
|---|--------------------|-----------------|------------------|------------------|
| DORMITORY AUTHORITY OF<br>THE STATE OF NEW YORK       | \$927,255,605.97   | \$98,728,839.41 | \$103,715,562.47 | \$202,444,401.88 |
| ECONOMIC DEVELOPMENT,<br>DEPARTMENT OF                | \$5,354,030.55     | \$70.00         | \$292,982.60     | \$293,052.60     |
| EDUCATION, DEPARTMENT<br>OF                           | \$45,432,203.00    | \$2,103,499.00  | \$894,266.00     | \$2,997,765.00   |
| ELECTIONS, STATE BOARD OF                             | \$2,770,130.64     | \$17,886.22     | \$32,773.50      | \$50,659.72      |
| EMPIRE CENTER AT THE EGG                              | \$641,145.62       | \$0.00          | \$0.00           | \$0.00           |
| EMPIRE STATE DEVELOPMENT CORPORATION                  | \$209,392,467.14   | \$14,462,743.97 | \$20,567,010.50  | \$35,029,754.47  |
| EMPLOYEE RELATIONS,<br>GOVERNORS OFFICE OF            | \$21,701,575.28    | \$88,655.00     | \$333,751.13     | \$422,406.13     |
| ENERGY RESEARCH & DEVELOPMENT AUTHORITY               | \$1,827,407.32     | \$526,364.82    | \$390,692.60     | \$917,057.42     |
| ENVIRONMENTAL<br>CONSERVATION,<br>DEPARTMENT OF       | \$597,745,585.16   | \$47,119,169.31 | \$36,852,461.00  | \$83,971,630.31  |
| EXECUTIVE CHAMBER                                     | \$529,525.71       | \$42,093.56     | \$22,565.74      | \$64,659.30      |
| GENERAL SERVICES, OFFICE OF                           | \$282,703,504.65   | \$17,743,625.53 | \$20,173,424.37  | \$37,917,049.90  |
| HEALTH & HOSPITAL CORPORATION, NYC                    | \$916,288,891.00   | \$36,456,804.40 | \$13,095,917.21  | \$49,552,721.61  |
| HEALTH, DEPARTMENT OF                                 | \$499,672,061.53   | \$26,990,221.51 | \$61,583,308.10  | \$88,573,529.61  |
| HIGHER EDUCATION SERVICES CORPORATION                 | \$33,112,179.68    | \$66,670.15     | \$188,224.84     | \$254,894.99     |
| HOMELAND SECURITY AND EMERGENCY SERVICES, DIVISION OF | \$12,343,927.19    | \$575,004.47    | \$371,772.09     | \$946,776.56     |
| HOUSING & COMMUNITY RENEWAL, DIVISION OF              | \$150,634,435.25   | \$23,756,777.00 | \$9,462,476.00   | \$33,219,253.00  |
| HOUSING FINANCE AGENCY                                | \$34,496,941.73    | \$8,497,583.73  | \$1,526,192.00   | \$10,023,775.73  |
| HUDSON RIVER PARK TRUST                               | \$30,354,367.00    | \$5,596,324.05  | \$2,087,948.72   | \$7,684,272.77   |
| HUDSON RIVER BLACK RIVER<br>REGULATING DISTRICT       | \$404,654.54       | \$0.00          | \$0.00           | \$0.00           |
| HUMAN RIGHTS, DIVISION<br>OF                          | \$506,726.86       | \$31,181.67     | \$301,902.31     | \$333,083.98     |
| INSPECTOR GENERAL,<br>OFFICE OF                       | \$32,857.37        | \$837.43        | \$4,403.18       | \$5,240.61       |
| INSURANCE DEPARTMENT                                  | \$2,756,709.84     | \$141,777.26    | \$114,887.86     | \$256,665.12     |
| INSURANCE FUND, NYS                                   | \$61,768,527.76    | \$4,488,201.06  | \$3,310,424.54   | \$7,798,625.60   |
| JACOB JAVITS CONVENTION CENTER                        | \$11,978,616.84    | \$267,749.38    | \$233,428.98     | \$501,178.36     |

| Name  | Agency Expenditure | MBE Utilization | WBE Utilization | MWBE Utilization |
|---|--------------------|-----------------|-----------------|------------------|
| LABOR, DEPT. OF                                   | \$64,198,529.63    | \$4,008,754.03  | \$2,828,362.56  | \$6,837,116.59   |
| LONG ISLAND POWER                                 | \$317,497,673.21   | \$1,584,676.69  | \$2,603,017.28  | \$4,187,693.97   |
| AUTHORITY   |                    |                 |                 |                  |
| LOTTERY, DIVISION OF                              | \$111,759,017.21   | \$5,492,543.33  | \$183,669.55    | \$5,676,212.88   |
| MEDICAID INSPECTOR                                | \$8,368,027.54     | \$852,904.93    | \$563,382.89    | \$1,416,287.82   |
| GENERAL, OFFICE OF                                |                    |                 |                 |                  |
| METROPOLITAN                                      | \$1,841,597,459.42 | \$93,677,205.23 | \$59,584,841.73 | \$153,262,046.96 |
| TRANSPORTATION                                    |                    |                 |                 |                  |
| AUTHORITY   |                    |                 |                 |                  |
| MILITARY & NAVAL AFFAIRS,                         | \$1,809,043.89     | \$14,502.68     | \$133,940.62    | \$148,443.30     |
| DIVISION OF                                       |                    |                 |                 |                  |
| MORTGAGE AGENCY<br>(SONYMA)                       | \$5,220,611.00     | \$136,501.00    | \$4,336.00      | \$140,837.00     |
| MOTOR VEHICLES,                                   | \$1,868,389.32     | \$529,117.21    | \$1,312,408.45  | \$1,841,525.66   |
| DEPARTMENT OF                                     |                    |                 |                 |                  |
| NATURAL HERITAGE TRUST                            | \$6,309,910.48     | \$9,367.92      | \$306,251.21    | \$315,619.13     |
| OFFICE FOR TECHNOLOGY & TELECOMMUNICATION         | \$21,445,711.76    | \$1,009,535.07  | \$4,056,102.08  | \$5,065,637.15   |
| OLYMPIC REGIONAL<br>DEVELOPMENT AUTHORITY         | \$6,891,848.46     | \$0.00          | \$1,351,828.16  | \$1,351,828.16   |
| PARKS, REC. & HISTORIC<br>PRESERVATION, OFFICE OF | \$48,363,649.29    | \$264,633.50    | \$1,224,606.88  | \$1,489,240.38   |
| PAROLE, DIVISION OF                               | \$33,508,985.37    | \$175,423.93    | \$1,179,113.51  | \$1,354,537.44   |
| PEOPLE WITH DEVELOPMENT DISABILITIES, OFFICE OF   | \$150,713,054.44   | \$5,704,552.95  | \$7,170,591.84  | \$12,875,144.79  |
| POWER AUTHORITY, NEW<br>YORK                      | \$299,386,633.00   | \$27,523,754.00 | \$8,727,346.00  | \$36,251,100.00  |
| PUBLIC EMPLOYMENT<br>RELATIONS BOARD              | \$12,984.79        | \$0.00          | \$0.00          | \$0.00           |
| PUBLIC SERVICE,<br>DEPARTMENT OF                  | \$1,390,422.00     | \$128,251.00    | \$89,335.00     | \$217,586.00     |
| QUALITY OF CARE FOR THE MENTALLY DISABLED         | \$188,491.56       | \$4,234.37      | \$12,381.73     | \$16,616.10      |
| RACING & WAGERING<br>BOARD                        | \$173,831.86       | \$16,085.14     | \$56,948.55     | \$73,033.69      |
| REGULATORY REFORM                                 | \$28,415.15        | \$2,116.08      | \$0.00          | \$2,116.08       |
| ROOSEVELT ISLAND OPERATING CORPORATION            | \$26,968,116.34    | \$1,190,345.03  | \$604,614.47    | \$1,794,959.50   |
| STATE POLICE, DIVISION OF                         | \$89,401,232.69    | \$163,399.86    | \$762,959.06    | \$926,358.92     |
| STATE UNIVERSITY CONSTRUCTION FUND                | \$455,080,084.50   | \$31,684,532.22 | \$21,945,995.52 | \$53,630,527.74  |
| STATE, DEPARTMENT OF                              | \$8,199,726.24     | \$34,476.84     | \$69,765.00     | \$104,241.84     |

| Name                                    | Agency Expenditure | MBE Utilization | WBE Utilization | MWBE Utilization |
|---|--------------------|-----------------|-----------------|------------------|
| STATE UNIVERSITY OF NEW YORK CENTRAL    | \$583,416,597.62   | \$18,816,851.94 | \$17,109,809.63 | \$35,926,661.57  |
| TAXATION & FINANCE, DEPARTMENT OF       | \$67,120,167.61    | \$158,009.86    | \$1,760,690.54  | \$1,918,700.40   |
| TEMPORARY AND DISABILITY ASSISTANCE     | \$127,009,109.75   | \$3,838,041.37  | \$10,035,149.77 | \$13,873,191.14  |
| THRUWAY AUTHORITY                       | \$371,873,089.11   | \$39,040,162.44 | \$17,155,786.74 | \$56,195,949.18  |
| TRANSPORTATION, DEPARTMENT OF           | \$1,969,230,948.04 | \$75,073,669.34 | \$42,421,868.62 | \$117,495,537.96 |
| VETERANS' AFFAIRS,<br>DIVISION OF       | \$38,916.56        | \$2,303.70      | \$0.00          | \$2,303.70       |
| VICTIM SERVICES, OFFICE OF              | \$133,785.41       | \$6,277.89      | \$1,638.49      | \$7,916.38       |
| WELFARE INSPECTOR<br>GENERAL, OFFICE OF | \$17,331.43        | \$10,192.44     | \$0.00          | \$10,192.44      |
| WORKERS COMPENSATION BOARD              | \$507,849.00       | \$10,003.00     | \$355,291.51    | \$365,294.51     |