

665 Main Street, Suite 200 Buffalo, New York 14203 www.buffaloniagara.org

p 716.842.1330 f 716.842.1724

I Love New York Hospitality Suite
Ralph Wilson Stadium, Suite 140A, Dugout Suite
Buffalo Bills Drive, Orchard Park, NY 14127

Fourth Quarter / End of Season Final Report 2013

September 8, 1:00 pm vs. Patriots

<u>Buffalo Niagara Enterprise</u>, the region's business attraction organization, is hosting Canadian commercial real estate brokers who are potential business attraction lead generators for the Buffalo Niagara Region. Canada is a key target market for the Buffalo Niagara region.

Ticket	Attendee	Company	city	state	country
1	Carolyn Powell	Buffalo Niagara Enterprise	Buffalo	NY	US
2	Tony Kurdziel	Buffalo Niagara Enterprise	Buffalo	NY	US
3	Tom Kucharski	Buffalo Niagara Enterprise	Buffalo	NY	US
4	Jeremiah Shamess	Colliers West Mall	Toronto	ON	Canada
5	David Cooley	Colliers West Mall	Toronto	ON	Canada
6	John MacNamera	Colliers West Mall	Toronto	ON	Canada
7	David Woodiwiss	Colliers West Mall	Toronto	ON	Canada
8	Ron Jasinski	Colliers West Mall	Toronto	ON	Canada
9	Mark Burns	Colliers West Mall	Toronto	ON	Canada
10	Ben Williams	Colliers West Mall	Toronto	ON	Canada
11	Robert Scholl	Pyramid Brokerage Co	Buffalo	NY	US

<u>Visit Buffalo Niagara</u> hosted a media tour for Erie (Pa.) Times-News writer Lenore Skomal and her husband Rick Sayers, who is the executive editor of the Erie Times-News.

Lenore Skomal will be writing a travel story for the Erie (Pa.) Times-News that combines Buffalo's arts and culture with the experience of tailgating and attending a Buffalo Bills home game.

Ticket	Attendee	Company	city	state	country
12	Peter Burakowski	Visit Buffalo Niagara	Buffalo	NY	US
13	Kara Burakowski	guest of VBN	Hamburg	NY	US
14	Rick Sayers	Times Publishing	Erie	PA	US
15	Lenore M. Skomal	Times Publishing	Erie	PA	US



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September 15, 1:00 pm vs. Panthers

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Ticket	Attendee	Company	city	state	country
1	Carolyn Powell	Buffalo Niagara Enterprise	Buffalo	NY	US
2	Tony Kurdziel	Buffalo Niagara Enterprise	Buffalo	NY	US
3	Alan Rosenhoch	Buffalo Niagara Enterprise	Buffalo	NY	US
4	Douglas Murray	Colliers International	Burlington	ON	Canada
5	Bryan Faldowski	Colliers International	Burlington	ON	Canada
6	Bob Baric	BDC	Burlington	ON	Canada
7	Andrew Faldowski	Ford Motor Company of Canada	Oakville	ON	Canada
8	Mark Aldrovanid	Liftking Industries	Woodbridge	ON	Canada
9	Mark Kirton	Remax A. Realy Corp Avison Young Commercial Real	Oakville	ON	Canada
10	Mark Avison	Estate	Markham	ON	Canada
11	Steve Blake	CB Richard Ellis-Buffalo LLC	Buffalo	NY	US

Visit Buffalo Niagara is hosting a media tour for Hamilton, Ontario based freelance writer Kathy Renwald and her husband Robert Finlay, who is a freelance photographer. Kathy Renwald is a contributor to the Toronto Star (circulation: 361,323) and the Hamilton (Ontario) Spectator (circulation: 103,267).

Kathy Renwald will be scouting stories about Buffalo to include in potential pieces for The Toronto Star and other major newspapers in Ontario.

Ticket	Attendee	Company	city	state	country
12	Peter Burakowski	Visit Buffalo Niagara	Buffalo	NY	US
13	Kara Burakowski	guest of VBN	Hamburg	NY	US
14	Kathy Renwald	Freelance Journalist	Hamilton	ON	Canada
15	Robert Finlay	Freelance Photographer	Hamilton	ON	Canada



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September 29, 1:00 pm vs. Ravens

Bright Buffalo Niagara will use the I Love NY suite to provide an opportunity for thought leaders and decision makers in regional entrepreneurship and economic development to meet or re-connect, with the goal of creating connections and building relationships that will continue to strengthen the region's economic landscape. These efforts support Bright Buffalo Niagara's overall goal of helping launch new companies and create new jobs in Western New York. This event will serve as a welcoming reception, as these guests also are invited to participate in a roundtable event the following day (Sept. 30) with the goal of developing detailed strategy around increasing seed funding for high-tech companies in Western New York, and they are also invited to attend the Bright Buffalo Niagara venture forum on October 1. The venture forum will provide the opportunity for more than 35 young high-tech companies from our region to present their ideas and seek funding from investors.

Ticket	Attendee	Company	city	state	country
1	Bradford LaSalle	Archipel Capital	Buffalo	NY	US
2	Alison Becker	Archipel Capital	Buffalo	NY	US
3	Matthew Mroz*	RFSUNY	Albany	NY	US
4	Tom Schryver	Launch NY	Ithaca	NY	US
5	Thomas Moebus*	SUNY Levin Institute	New York	NY	US
6	David Colligan	Colligan Law LLP	Buffalo	NY	US
7	Jeffery Dunbar*	UB-STOR	Buffalo	NY	US
8	Howard Zemsky	Taurus Capital Partners	Buffalo	NY	US
9	Victor Thorne	Columbus 2020	Columbus	ОН	US
10	Marnie LaVigne*	UB-Center of Excellence	Buffalo	NY	US
11	John Seman	Launch NY	Buffalo	NY	US
12	Nick DiPietro	Natacor Inc.	St Catharines	Ontario	CA
13	Michael Girardo	Natacor Inc.	St Catharines	Ontario	CA
14	Brian Scott	Blue Tree Allied Angels	Erie	PA	US
15	Melani Scott	Blue Tree Allied Angels	Erie	PA	US
16	Beth Zimmer	Blue Tree Allied Angels	Erie	PA	US

^{*}Individually paying face value of ticket



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October 13, 1:00 pm vs. Bengals

Visit Buffalo Niagara, represented by Linda D'Agostino is hosting guests to showcase the region and encourage the visiting organizations to host events in the region:

Mary Bergquist of United University Professions and her guest (son Peter Bergquist who is currently not working is a recent college graduate) has held conferences in Buffalo in the past, VBN is currently bidding of future conferences for 2015 and 2016. Her Delegate Assembly's bring and economic impact of \$365,000.00 to Buffalo with 400 attendees and 440 room nights.

Dave Hamling and Gail Hamling of NY Construction Materials Association conferences around NYS and visit Buffalo Niagara has been bidding on future conferences trying to bring an annual meeting to Buffalo. NYCMA annual conferences have 125 attendees and 180 room nights with an economic impact of approximately \$100,000.00.

Ray Kolberg of Momentive company in Albany. Momentive is a global company headquartered in Albany. They have offices all over the country including Ohio. Buffalo could be a good location for a meeting with NY and Ohio executives.

Ticket	Attendee	Company	city	state	country
1	Gail Hamling	NYMaterials	Latham	NY	US
2	David Hamling	NYMaterials	Latham	NY	US
3	Peter Bergquist	Guest of Mary Berquist	Clifton Park	NY	US
4	Linda D'Agostino	Visit Buffalo Niagara	Buffalo	NY	US
5	Mary Bergquist, CMP	UUP	Albany	NY	US
6	Raymond Kolberg	Momentive	Albany	NY	US



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November 3, 1:00 pm vs. Chiefs

Visit Buffalo Niagara/Buffalo Niagara Sports Commission is hosting Norm Page of USA Sled Hockey, to cultivate future amateur hockey event business in Buffalo. Buffalo is bidding to host several USA Sled Hockey events. Buffalo also has the opportunity to become the home of USA Sled Hockey. These events would bring hundreds of athletes and their families into the area for developmental camps, clinics, Olympic Trials and tournaments.

Ticket	Attendee	Company	city	state	country
1	Pete Harvev	Visit Buffalo Niagara / Buffalo Sports Commission	Buffalo	NY	US
2	Norm Page	USA Hockey	Lancaster	NY	US

November 17, 1:00 pm vs. Jets

No attendees.

December 22, 1:00 pm vs. Dolphins

No attendees.