

CHART B
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
June 30, 2013
Businesses Issued Credits -- Tax Year 2012

Applicant Name	Region	Type of Business	Jobs When Certified Eligible	COMMITMENTS Tax Year 2012			PERFORMANCE - Tax Year 2012			
				Net New Jobs	Capital Investments	Max Tax Credits	Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Precisionaire, Inc.	Capital	Manufacturing	0	130	\$0	\$39,039	206	\$11,473,691	\$39,039	\$452
Kingsbury Corporation	Finger Lakes	Manufacturing	0	27	\$0	\$19,303	27	\$7,937,660	\$19,303	\$459
OLEDWorks, LLC	Finger Lakes	Scientific R & D	2	13	\$0	\$59,406	14	\$3,618,901	\$54,130	\$82
Rochling - Advent Tool & Mold, LP	Finger Lakes	Manufacturing	170	26	\$2,000,000	\$81,223	61	\$2,564,979	\$81,223	\$51
LNK International, Inc.	Long Island	Manufacturing	1,479	60	\$0	\$303,725	423	\$22,000,000	\$303,725	\$98
Amkai, LLC	Mid Hudson	Software Dev	0	45	\$0	\$58,144	47	\$38,353	\$58,144	\$54
Fairbanks Manufacturing, LLC	Mid Hudson	Manufacturing	0	25	\$7,375,000	\$175,406	49	\$6,034,160	\$148,589	\$47
Macy's Inc.	New York City	Back Office	604	232	\$0	\$753,175	232	\$9,965,881	\$753,175	\$35
The Gunlocke Company, LLC	Southern Tier	Manufacturing	665	35	\$0	\$25,362	92	\$2,059,373	\$25,362	\$186
Sub-total, Job Growth Track			2,920	593	\$9,375,000	\$1,514,783	1,151	\$65,692,998	\$1,482,690	
INVESTMENT TRACK										
Germanow-Simon Corporation	Finger Lakes	Manufacturing	77	10	\$0	\$12,315	11	\$2,710,684	\$12,315	\$257
Atlas Air, Inc.	Mid Hudson	Back Office	460	30	\$326,500,000	\$6,677,750	32	\$686,367,057	\$6,677,750	\$103
Olin Chlor Alkali Products	Western	Manufacturing	177	11	\$15,250,000	\$501,168	15	\$26,000,000	\$500,896	\$54
Sub-total, Investment Track			714	51	\$341,750,000	\$7,191,233	58	\$715,077,741	\$7,190,961	
TOTAL			3,634	644	\$351,125,000	\$8,706,016	1,209	\$780,770,739	\$8,673,651	

*Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.