

**CHART B**  
**EXCELSIOR JOBS PROGRAM QUARTERLY REPORT**  
**March 31, 2013**  
**Businesses Issued Credits -- Tax Year 2012**

Applicant Name	Region	Type of Business	Jobs When Certified Eligible	COMMITMENTS Tax Year 2012			PERFORMANCE - Tax Year 2012			
				Net New Jobs	Capital Investments	Max Tax Credits	Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
<b>JOB CREATION TRACK</b>										
Kingsbury Corporation	Finger Lakes	Manufacturing	0	27	\$0	\$19,303	27	\$7,937,660	\$19,303	\$459
Sub-total, Jobs Track			0	27	0	\$19,303	27	\$7,937,660	\$19,303	
<b>INVESTMENT TRACK</b>										
Germanow-Simon Corporation	Finger Lakes	Manufacturing	77	10	\$0	\$12,315	11	\$2,710,684	\$12,315	\$257
Sub-total, Investment Track			77	10	\$0	\$12,315	11	\$2,710,684	\$12,315	
<b>TOTAL</b>			<b>77</b>	<b>37</b>	<b>\$0</b>	<b>\$31,618</b>	<b>38</b>	<b>\$10,648,344</b>	<b>\$31,618</b>	

\*Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.