

**Project Summary
Benefit-Cost Evaluation¹**

Oneida Air Systems

Initial Jobs: 40
 New Jobs: 75 Over 3 years
 Construction Job Years (Direct): 0
 Construction Job Years (Indirect): 0

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects ²	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs ³	\$125,000	\$ 794,250	\$125,000	\$ 1,020,500
Fiscal Benefits ⁴	\$2,311,635	\$ 2,085,600	\$4,712,085	\$ 4,271,980
Fiscal Cost /Direct Job	\$1,726	\$ 4,000	\$1,726	\$ 5,480
Fiscal Cost/Total Jobs	\$875	\$ 2,840	\$875	\$ 4,738
Fiscal B/C Ratio	18.49	9.50	37.70	14.09
	Project Results	Benchmarks for ESD Projects		
Economic Benefits ⁵	\$29,657,593	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$207,593	\$ 245,993		
Economic B/C Ratio	237.26	85.00		

¹ Dollar values are present value calculated over a 7-year period. Separate evaluations are made and reported for New York State government assistance alone and for State and Local government.

² The current project evaluation results (both fiscal and economic) are compared to performance measure benchmarks based on results of a sample of ESD non-retail projects.

³ Fiscal cost includes the value of grants, loans and associated default risks, and discretionary subsidies (such as tax exemptions or abatements on sales, property, and interest income).

⁴ Fiscal benefits are the loan repayments and tax revenues to New York State and Local governments generated by project activity. This includes estimated taxes on personal incomes from project direct and indirect employment, corporate and business incomes, excise and user taxes, property taxes, negative transfers, and other taxes.

⁵ Economic benefits are estimated project benefits measuring fiscal flows to government plus net resident disposable income from project direct and indirect employment net of transfers, without adjusting for individual income earners' opportunity cost of employment.

**Project Summary
Benefit-Cost Evaluation1**

Orion Bus-DaimlerChrysler Commercial Bus N.A.

Retained Jobs: 500 over 5 years
New Jobs: 100 over 3 years

Construction Job Years (Direct): 20
Construction Job Years (Indirect): 9

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects2	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs3	\$1,545,000	\$ 794,250	\$1545,000	\$ 1,020,500
Fiscal Benefits4	\$10,822,583	\$ 2,085,600	\$18,017,118	\$ 4,271,980
Fiscal Cost /Direct Job	\$4,362	\$ 3,000	\$4,362	\$ 4,110
Fiscal Cost/Total Jobs	\$2,865	\$ 1,424	\$2,865	\$ 1,964
Fiscal B/C Ratio	7.00	7.00	11.66	10.60
		Benchmarks for ESD Projects		
Economic Benefits5	\$95,989,163	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$177,984	\$ 147,600		
Economic B/C Ratio	62.13	50.00		

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**Project Summary
Benefit-Cost Evaluation¹**

Photocircuits Corporation

Retained Jobs: 750
New Jobs: 0

Construction Job Years (Direct): 0
Construction Job Years (Indirect): 0

Evaluation Statistics	Project Result NYS Govt.	NYS Govt.	Project Results State & Local Governments	State & Local
		Benchmarks for ESD Projects ²		Government Benchmarks for ESD Projects
Fiscal Costs ³	\$1,500,000	\$ 794,250	\$1,500,000	\$ 1,020,500
Fiscal Benefits ⁴	\$25,777,994	\$ 2,085,600	\$51,523,433	\$ 4,271,980
Fiscal Cost /Direct Job	\$2,500	\$ 4,000	\$2,500	\$ 5,480
Fiscal Cost/Total Jobs	\$1,322	\$ 2,840	\$1,322	\$ 4,738
Fiscal B/C Ratio	17.19	9.50	34.35	14.09
		Benchmarks		
	Project	for ESD		
	Results	Projects		
Economic Benefits ⁵	\$276,511,870	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$243,702	\$ 245,993		
Economic B/C Ratio	184.34	85.00		

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**Project Summary
Benefit-Cost Evaluation¹**

S.A. Baxter, LLC

Initial Jobs: 0
New Jobs: 34 Over 3 years

Construction Job Years (Direct): 25
Construction Job Years (Indirect): 13

Evaluation Statistics	Project Result NYS Govt.	NYS Govt.	Project Results State & Local Governments	State & Local
		Benchmarks for ESD Projects ²		Government Benchmarks for ESD Projects
Fiscal Costs ³	\$150,000	\$ 794,250	\$150,000	\$ 1,020,500
Fiscal Benefits ⁴	\$1,094,503	\$ 2,085,600	\$1,903,617	\$ 4,271,980
Fiscal Cost /Direct Job	\$8,284	\$ 3,000	\$8,284	\$ 4,110
Fiscal Cost/Total Jobs	\$4,821	\$ 1,424	\$4,821	\$ 1,964
Fiscal B/C Ratio	7.30	7.00	12.69	10.60
	Project	Benchmarks		
	Results	for ESD		
		Projects		
Economic Benefits ⁵	\$11,553,841	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$371,374	\$ 147,600		
Economic B/C Ratio	77.03	50.00		

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³ Fiscal cost includes the value of grants, loans and associated default risks, and discretionary subsidies (such as tax exemptions or abatements on sales, property, and interest income).

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**Project Summary
Benefit-Cost Evaluation¹**

Trayer Products, Inc.

Initial Jobs: 200
 New Jobs: 20 Over 3 years
 Construction Job Years (Direct): 17
 Construction Job Years (Indirect): 17

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects ²	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs ³	\$200,000	\$ 794,250	\$200,000	\$ 1,020,500
Fiscal Benefits ⁴	\$4,288,465	\$ 2,085,600	\$8,613,056	\$ 4,271,980
Fiscal Cost /Direct Job	\$1,339	\$ 4,000	\$1,339	\$ 5,480
Fiscal Cost/Total Jobs	\$730	\$ 2,840	\$730	\$ 4,738
Fiscal B/C Ratio	21.44	9.50	43.07	14.09
		Benchmarks for ESD Projects		
Economic Benefits ⁵	\$53,554,236	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$195,355	\$ 245,993		
Economic B/C Ratio	267.77	85.00		

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³ Fiscal cost includes the value of grants, loans and associated default risks, and discretionary subsidies (such as tax exemptions or abatements on sales, property, and interest income).

⁴ Fiscal benefits are the loan repayments and tax revenues to New York State and Local governments generated by project activity. This includes estimated taxes on personal incomes from project direct and indirect employment, corporate and business incomes, excise and user taxes, property taxes, negative transfers, and other taxes.

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**Project Summary
Benefit-Cost Evaluation¹**

Trikeenan Tileworks Inc. of New York

Initial Jobs: 0
 New Jobs: 32 Over 3 years
 Construction Job Years (Direct): 0
 Construction Job Years (Indirect): 0

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects ²	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs ³	\$125,000	\$ 794,250	\$125,000	\$ 1,020,500
Fiscal Benefits ⁴	\$1,017,059	\$ 2,085,600	\$1,691,321	\$ 4,271,980
Fiscal Cost /Direct Job	\$5,152	\$ 3,000	\$5,152	\$ 4,110
Fiscal Cost/Total Jobs	\$2,755	\$ 1,424	\$2,755	\$ 1,964
Fiscal B/C Ratio	8.14	7.00	13.53	10.60
	Project Results	Benchmarks for ESD Projects		
Economic Benefits ⁵	\$9,704,751	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$213,899	\$ 147,600		
Economic B/C Ratio	77.64	50.00		

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**Project Summary
Benefit-Cost Evaluation¹**

Ultralife Batteries, Inc.

Initial Jobs: 400
New Jobs: 100 Over 2 years

Construction Job Years (Direct): 0
Construction Job Years (Indirect): 0

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects ²	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs ³	\$300,000	\$ 794,250	\$300,000	\$ 1,020,500
Fiscal Benefits ⁴	\$2,833,830	\$ 2,085,600	\$5,732,793	\$ 4,271,980
Fiscal Cost /Direct Job	\$3,409	\$ 4,000	\$3,409	\$ 5,480
Fiscal Cost/Total Jobs	\$1,609	\$ 2,840	\$1,609	\$ 4,738
Fiscal B/C Ratio	9.45	9.50	19.11	14.09
		Benchmarks for ESD Projects		
	Project Results			
Economic Benefits ⁵	\$35,714,635	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$191,554	\$ 245,993		
Economic B/C Ratio	119.05	85.00		

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³ Fiscal cost includes the value of grants, loans and associated default risks, and discretionary subsidies (such as tax exemptions or abatements on sales, property, and interest income).

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**Project Summary
Benefit-Cost Evaluation¹**

Woodbury Automotive Warehouse Enterprises

Initial Jobs: 107
 New Jobs: 25 Over 4 years
 Construction Job Years (Direct): 2
 Construction Job Years (Indirect): 1

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects ²	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs ³	\$250,000	\$ 794,250	\$250,000	\$ 1,020,500
Fiscal Benefits ⁴	\$2,219,431	\$ 2,085,600	\$4,011,951	\$ 4,271,980
Fiscal Cost /Direct Job	\$3,864	\$ 3,000	\$3,864	\$ 4,110
Fiscal Cost/Total Jobs	\$2,042	\$ 1,424	\$2,042	\$ 1,964
Fiscal B/C Ratio	8.88	7.00	16.05	10.60
		Benchmarks for ESD Projects		
Economic Benefits ⁵	\$18,224,858	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$148,869	\$ 147,600		
Economic B/C Ratio	72.90	50.00		

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**Project Summary
Benefit-Cost Evaluation¹**

Laboratory Alliance of Central New York, LLC

Initial Jobs: 292
 New Jobs: 102 Over 4 years
 Construction Job Years (Direct): 3
 Construction Job Years (Indirect): 3

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects ²	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs ³	\$200,000	\$ 794,250	\$200,000	\$ 1,020,500
Fiscal Benefits ⁴	\$4,186,646	\$ 2,085,600	\$8,084,215	\$ 4,271,980
Fiscal Cost /Direct Job	\$1,203	\$ 4,000	\$1,203	\$ 5,480
Fiscal Cost/Total Jobs	\$875	\$ 2,840	\$875	\$ 4,738
Fiscal B/C Ratio	20.93	9.50	40.42	14.09
		Benchmarks for ESD Projects		
Economic Benefits ⁵	\$41,865,232	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$183,143	\$ 245,993		
Economic B/C Ratio	209.33	85.00		

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