

**Project Summary
Benefit-Cost Evaluation¹**

Disc Graphics, Inc.

Initial Jobs: 260
Retained Jobs: 260

Construction Job Years (Direct): less than 1 job year
Construction Job Years (Indirect): less than 1 job year

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects²	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs³	\$275,000	\$ 794,250	\$275,000	\$ 1,020,500
Fiscal Benefits⁴	\$10,017,598	\$ 2,085,600	\$20,558,937	\$ 4,271,980
Fiscal Cost /Direct Job	\$1,591	\$ 3,000	\$1,591	\$ 4,110
Fiscal Cost/Total Jobs	\$977	\$ 1,424	\$977	\$ 1,964
Fiscal B/C Ratio	36.43	7.00	74.76	10.60
	Project Results	Benchmarks for ESD Projects		
Economic Benefits⁵	\$108,645,853	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$385,930	\$ 147,600		
Economic B/C Ratio	395.08	50.00		

¹ Dollar values are present value calculated over a 7-year period. Separate evaluations are made and reported for New York State government assistance alone and for State and Local government.

² The current project evaluation results (both fiscal and economic) are compared to performance measure benchmarks based on results of a sample of ESD non-retail projects.

³ Fiscal cost includes the value of grants, loans and associated default risks, and discretionary subsidies (such as tax exemptions or abatements on sales, property, and interest income).

⁴ Fiscal benefits are the loan repayments and tax revenues to New York State and Local governments generated by project activity. This includes estimated taxes on personal incomes from project direct and indirect employment, corporate and business incomes, excise and user taxes, property taxes, negative transfers, and other taxes.

⁵ Economic benefits are estimated project benefits measuring fiscal flows to government plus net resident disposable income from project direct and indirect employment net of transfers, without adjusting for individual income earners' opportunity cost of employment.

**Project Summary
Benefit-Cost Evaluation¹**

Family Dollar Services

Initial Jobs: 0
New Jobs: 465 Over 2 year

Construction Job Years (Direct): 219
Construction Job Years (Indirect): 220

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects ²	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs ³	\$1,150,000	\$ 1,028,500	\$1,150,000	\$ 1,545,880
Fiscal Benefits ⁴	\$8,975,569	\$ 14,177,082	\$17,743,151	\$ 29,026,406
Fiscal Cost /Direct Job	\$3,934	\$ 5,620	\$3,934	\$ 10,086
Fiscal Cost/Total Jobs	\$2,501	\$ 2,840	\$2,501	\$ 4,738
Fiscal B/C Ratio	7.80	6.90	15.43	8.04
		Benchmarks for ESD Projects		
Economic Benefits ⁵	\$97,776,951	\$ 202,400,000		
Econ. Benefits/Total Jobs	\$212,623	\$ 245,993		
Economic B/C Ratio	85.02	60.00		

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**Project Summary
Benefit-Cost Evaluation¹**

Laboratory Alliance of Central New York, LLC

Initial Jobs: 292
 New Jobs: 102 Over 4 years
 Construction Job Years (Direct): 3
 Construction Job Years (Indirect): 3

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects ²	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs ³	\$200,000	\$ 794,250	\$200,000	\$ 1,020,500
Fiscal Benefits ⁴	\$4,186,646	\$ 2,085,600	\$8,084,215	\$ 4,271,980
Fiscal Cost /Direct Job	\$1,203	\$ 4,000	\$1,203	\$ 5,480
Fiscal Cost/Total Jobs	\$875	\$ 2,840	\$875	\$ 4,738
Fiscal B/C Ratio	20.93	9.50	40.42	14.09
		Benchmarks for ESD Projects		
	Project Results			
Economic Benefits ⁵	\$41,865,232	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$183,143	\$ 245,993		
Economic B/C Ratio	209.33	85.00		

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