

**Appendix 4. The impact of approved projects, where quantified and available, on distressed urban and rural communities, small- and medium-sized businesses, and strategic industries.**

Approved projects are listed in alphabetical order.

For purposes of distressed area criteria, only projects located in an Empire Zone (EZ), a Federally-designated Enterprise Community or a Federally-designated Empowerment Zone have been included.

A project is considered to be located in an Urban Area if it is located in a county that is located in a Statistical Metropolitan Area, according to US Census definition. Projects not in Urban Areas are considered to be Rural.

A company is considered small- or medium-sized if it employs fewer than 500 persons. Only Existing Jobs are included in this determination.

**106 of 245 projects, or 43%, are located in Distressed Areas as defined above.**

**209 of 245 projects, or 85%, are located in Urban Areas.**

**117 of 130 for-profit companies receiving assistance, or 90%, were small- or medium-sized companies.**

For each project that creates or retains jobs, ESD staff prepares an analysis of the cost and benefits that accrue to New York State, based on income and sales tax revenues that are expected to be generated by direct and indirect jobs. These individual analyses are attached, in alphabetical order, for those projects approved during the 2006-07 fiscal year.

Where impact was quantifiable, the projects analyzed yield an overall Fiscal Benefit to Cost ratio of 12.69:1. This means that for each dollar of government subsidy, there was a return to the tax base of \$12.69.

# Appendix 4

## Distress, Urban/Rural, Company Size, Industry

### Fourth Quarter 2006-07

Project	Industry/NAICS Codes	Distress*	Urban/ Rural	Size
T149	1-800 Flowers Capital	Office Administrative Services 56111	U	422
T840	A&Z Pharmaceutical IEP	Medical Equip. and Supplies MFG 3391	U	42
T453	AAA Training	Travel Arrang. & Reservation Serv. 561	U	300
S856	Abraxis BioScience Capital (Amer. Pharm. Part	Medical Equip. and Supplies MFG 3391	U	480
V145	ACCION CDFI 10	Public Administration/Government 92	U	0
U716	Accord Corporation EAP Center	Info Services and Data Processing 514	Friendship EZ	R 0
U717	Adirondack EDC EAP Center	Info Services and Data Processing 514	R	0
U348	Advent Tool and Mold IEP	Plastics and Rubber Products MFG 326	U	131
R936	Air Techniques Capital	Medical Equip. and Supplies MFG 3391	U	320
U323	Air Techniques IEP	Medical Equip. and Supplies MFG 3391	U	320
U718	Albany--Colonie Chamber of Commerce EAP C	Info Services and Data Processing 514	Albany County EZ	U 0
U699	Albany-Colonie Regional Chamber of Commere	Retail Trade 45	Albany County EZ	U 0
S111	Alcan Packaging Capital	Miscellaneous Manufacturing 339	U	0
V146	Alternatives FCU CDFI 10	Public Administration/Government 92	U	0
U701	Alternatives Federal Credit Union ISG	Retail Trade 45	U	0
T266	American Granby Capital	Warehouse and Storage 493	U	43
U427	Amphenol Working Capital Flood	Elec Equip,Appliance & Compon MFG	R	0
U078	Anchor Glass Container Capital	Miscellaneous Manufacturing 339	Elmira EZ	U 385
T678	Anderson Precision Training	Fabricated Metal Product MFG 332	Jamestown EZ	U 86
U290	Applied Coating IEP	Miscellaneous Manufacturing 339	U	72
T351	Aspen Dental Management Capital	Medical Equip. and Supplies MFG 3391	Onondaga County EZ	U 85
T692	Audiosears Capital	Miscellaneous Manufacturing 339	R	62
S454	Baldwin Richardson Foods Capital	Food Manufacturing 311	Wayne County EZ	U 168
U012	Bartell Machinery Systems Capital	Machinery Manufacturing 333	Oneida County EZ	U 130
U477	Beechnut Working Capital Flood	Food Manufacturing 311	Amsterdam EZ	U 0
V147	Bethex FCU CDFI 10	Public Administration/Government 92	U	0
U700	Bethex Federal Credif Union ISG	Credit Intermediation & Relat Activ. 52	Port Morris EZ	U 0
V148	BOC CDFI 10	Public Administration/Government 92	U	0
S485	Bonsal American Capital	Miscellaneous Manufacturing 339	Suffolk County (Riverhea	U 0
R670	Bowers & Sons Hardwood Lumber Capital	Wood Product Manufacturing 321	Herkimer/Oneida County	U 18
V149	Bronx Overall EDC CDFI 10	Public Administration/Government 92	U	0
V150	Brooklyn Cooperative FCU CDFI 10	Public Administration/Government 92	U	0
V164	Brooklyn EDC CDFI 10	Public Administration/Government 92	U	0
U720	Brooklyn EDC EAP Center	Info Services and Data Processing 514	U	0
U314	Buffalo Niagara CVB Amateur Sports Events	Arts, Entertainment and Recreation 71	Buffalo EZ	U 0
U702	Business Outreach Center Network, Inc. ISG	Personal and Laundry Services 812	U	0
U721	Business Training Institute EAP Center	Info Services and Data Processing 514	Utica EZ	U 0
V151	CAMBA EDC CDFI10	Public Administration/Government 92	U	0
U423	Camoplast Capital	Transportation Equipment MFG 336	Plattsburgh EZ	R 90
U478	Canajo Working Capital Flood	Food Manufacturing 311	Amsterdam EZ	U 0
V152	Capital District CLF CDFI 10	Public Administration/Government 92	U	0
V153	CDCLI Funding Corp., CDFI 10	Public Administration/Government 92	U	0
U220	CEG GEMS - Semicon Europa 2006	Other Profess.,Scient.,Tech. Serv. 5419	U	0
U428	Cellect Working Capital Flood	Miscellaneous Manufacturing 339	Amsterdam EZ	U 0
U711	CEP Technologies IEP	Fabricated Metal Product MFG 332	U	45
T968	Champion Window & Door IEP	Miscellaneous Manufacturing 339	U	163
T660	Chembio Diagnostic Systems GEMS	Scientific R & D Services 5417	U	0

Project	Industry/NAICS Codes	Distress*	Urban/ Rural	Size
U722	Chinatown Manpower Project BOC EAP Center Info Services and Data Processing 514		U	0
U723	Church Avenue Merchants Block Ass. EAP Cen Info Services and Data Processing 514		U	0
S958	CNY Commissary, LLC Capital	Food Manufacturing 311	Syracuse EZ	U 0
R861	Commercial Envelope Capital	Paper Manufacturing 322		U 180
U066	Concord Electronics Corp. IEP	Elec Equip,Appliance & Compon MFG		U 117
U563	Cook Foam Products Working Capital Flood	Plastics and Rubber Products MFG 326		U 20
T144	CooperVision Capital	Medical Equip. and Supplies MFG 3391	Monroe County EZ	U 948
U448	Corning Incorporated Working Capital Flood	Plastics and Rubber Products MFG 326	Otsego County EZ	R 0
T150	Countrywide Jericho Plaza Facility Capital	Tele. Call Centers & Business Services		U 0
R812	Coverpack Capital	Miscellaneous Manufacturing 339	Orange County EZ	U 0
S160	Creditriskmonitor.com Capital	Other Profess.,Scient.,Tech. Serv. 5419		U 23
U715	Crowley Fabricating Working Capital Flood	Miscellaneous Manufacturing 339		U 0
T337	Crowne Plaza Hotel Upgrade Capital	Real Estate and Rental and Leasing 53	Niagara Falls EZ	U 85
R557	Current Technologies Capital	Internet 516	Monroe County EZ	U 0
U921	Currier Plastics IEP PIP	Plastics and Rubber Products MFG 326		U 120
T941	Dahlstrom Roll Form Capital	Fabricated Metal Product MFG 332	Jamestown EZ	U 16
T247	Dansville Properties LLC Capital	Machinery Manufacturing 333	Livingston County EZ	U 73
V182	Davis-Standard, LLC IEP	Plastics and Rubber Products MFG 326		U 158
U568	Deposit Computer Services Working Capital FI	Computer & Electronic Product MFG 33		U 0
U344	Disc Graphics MAP	Printing & Related Support Activities 32		U 260
U449	DMV USA Working Capital Flood	Food Manufacturing 311		R 0
U080	Downtown Auburn Business Improvement Stud	Advertising and Related Services 5418	Auburn EZ	U 0
U229	DRS Technologies Training	Computer & Electronic Product MFG 33		U 285
S098	E.nfrastructure Capital	Cmptor Syst. Design & Relat Serv. 5415	Saratoga County EZ	U 75
U438	E2TAC Power Gen International 2006 GEMS	Utilities 22		U 0
T663	E2TAC-Power-Gen International GEMS	Relig.,Grantmaking,Civic,Prof. Org's 81		U 0
V155	East Harlem BCC CDFI 10	Public Administration/Government 92		U 0
T672	El Greco Woodworking Capital	Wood Product Manufacturing 321	Greater Jamestown EZ	U 14
R732	Elite Recovery Services Capital	Tele. Call Centers & Business Services	Buffalo EZ	U 17
U564	Empire Plastics Working Capital Flood	Plastics and Rubber Products MFG 326		U 34
S139	ENAP Capital	Office Administrative Services 56111	Orange County EZ	U 75
T270	Esco Turbine Tech. Formerly Gray Syracuse Ca	Machinery Manufacturing 333	Madison County EZ	U 333
U674	ET Precision Optics - IEP - FPA	Medical Equip. and Supplies MFG 3391		U 51
S695	Family Dollar Stores Capital	Warehouse and Storage 493	Rome EZ	U 375
T288	Faradyne Motors Capital	Machinery Manufacturing 333	Wayne County EZ	U 275
T267	FiberMark, Inc. Capital	Paper Manufacturing 322	Watertown EZ	R 63
T943	Fisk Alloy Conductors Capital	Fabricated Metal Product MFG 332		U 0
T425	Fortis Capital	Funds,Trusts & other Financ. Vehic. 525		U 116
T924	Frito-Lay, Inc. Capital	Food Manufacturing 311	Binghamton (Triple Cities	U 540
V107	German Machine Inc. - IEP - FPA	Machinery Manufacturing 333		U 26
T457	GIDC TEchnical Assistance & Training	Apparel Manufacturing 315		U 564
U498	Grand Island Gateway Center BNNY 4	Other - Municipal, Government		U 0
U898	H.H. Richardson Working Capital	Office Administrative Services 56111		U 0
T215	Hagen Pet Foods Capital	Food Manufacturing 311	Tioga County EZ	U 33
U651	Hansmann's Mills Working Capital Flood	Food Manufacturing 311	Binghamton (Triple Cities	U 0
U432	Han-Tek IEP	Machinery Manufacturing 333		U 42
R247	Harris Corp - RF Division Expansion Capital	Elec Equip,Appliance & Compon MFG	Rochester EZ	U 1041
U429	Helmont Mills Working Capital Flood	Textile Mills 313		U 0
U054	HF Technologies Capital	Machinery Manufacturing 333	Rochester EZ	U 10
T753	Hi-Temp IEP	Fabricated Metal Product MFG 332		U 22
T116	HMC International Capital	Miscellaneous Manufacturing 339	Oneida County EZ	U 34
U724	Hofstra University EAP Center	Info Services and Data Processing 514		U 0
T085	HP Hood Capital	Food Manufacturing 311	Watertown EZ	R 150
T097	HP Hood Training	Food Manufacturing 311	Watertown EZ	R 150

Project	Industry/NAICS Codes	Distress*	Urban/ Rural	Size
U725	Hunts Point EDC EAP Center	Info Services and Data Processing 514	Hunts Point, Bronx EZ	U 0
U932	Innovative Products IEP	Plastics and Rubber Products MFG 326		U 156
T611	Inova Capital	Furniture and Related Prod. MFG 337	Albany County EZ	U 6
T354	ITT Space Systems Capital	Computer & Electronic Product MFG 33	Monroe County EZ	U 1740
T739	J&H IEP-FPA	Fabricated Metal Product MFG 332		U 77
T165	Jaquith Industries Capital	Fabricated Metal Product MFG 332	Syracuse EZ	U 57
S234	Jefferson Market Place Capital	Real Estate and Rental and Leasing 53	Buffalo (#2) EZ	U 0
U673	JIT CNC Machine - IEP - FPA	Machinery Manufacturing 333		U 13
U476	Johnson Outdoors Working Capital Flood	Miscellaneous Manufacturing 339		U 189
T920	Karatedepot.com (S&A Industries) Capital	Internet 516		U 15
T427	Kenmar Capital	Funds,Trusts & other Financ. Vehic. 525		U 0
R917	Kionic Capital	Machinery Manufacturing 333		U 54
P869	KJ Electruc Utica Capital	Elec Equip,Appliance & Compon MFG	Oneida County EZ	U 110
U627	Kleinhans Music Hall Restoration Capital	Arts, Entertainment and Recreation 71		U 0
R554	Kristi Trailer Industries ISG Capital	Miscellaneous Manufacturing 339	Madison County EZ	U 12
U526	Label World Kamyron LLC IEP	Printing & Related Support Activities 32		U 41
Q103	Laboratory Alliance Capital	Health Care and Social Assistance 62	Onondaga County EZ	U 292
T801	Lapp Insulator Capital	Elec Equip,Appliance & Compon MFG	Genesee County EZ	U 156
U480	LiDestri Foods MAP	Food Manufacturing 311		U 379
V158	LISBAC CDFI 10	Public Administration/Government 92		U 0
R805	Lockheed - US101 Hangar Capital	Elec Equip,Appliance & Compon MFG	Tioga County EZ	R 2702
U303	Manth Brownell Capital	Machinery Manufacturing 333	Madison County EZ	U 171
U482	Markin Tubing IEP	Elec Equip,Appliance & Compon MFG		R 122
S220	Marshall Farms Capital	Ag, Forestry, Fishing & Hunting 11		U 179
U727	Masjid Malcolm Shabazz, Inc. Harlem BOC EA	Info Services and Data Processing 514	East New York EZ	U 0
U496	Mathews Avenue Site BNNY 4	Other - Municipal, Government		U 0
U134	Maximus Hill Wired Building	Real Estate and Rental and Leasing 53		U 0
U129	McGard GEMS	Miscellaneous Manufacturing 339		U 400
U280	Mead Westvaco Custom Papers Capital	Paper Manufacturing 322	Potsdam EZ	R 75
U512	Medical & High Tech. Business Park BNNY 4	Public Administration/Government 92	Genesee County EZ	U 0
U009	Modern Italian IEP	Food Manufacturing 311		U 169
S400	Murray's Chicken Capital	Food Manufacturing 311	Sullivan County EZ	R 300
U226	Multiplex Bioscience Capital	Scientific R & D Services 5417		R 0
S108	National Bedding-Greene County Working Capi	Furniture and Related Prod. MFG 337	Columbia County EZ	R 0
Q294	National Fuel Gas Capital	Utilities 22		U 1200
U238	Nationwide Credit Capital	Tele. Call Centers & Business Services		U 135
S459	NBTY Capital	Miscellaneous Manufacturing 339		U 1650
T970	Nestle Purina Pet Care Capital	Food Manufacturing 311	Dunkirk (Sheridan) EZ	U 382
T892	Net-A-Porter Capital Job Creation	Apparel Manufacturing 315		U 0
T470	New Venture Gear/Magna Drivetrain Capital	Transportation Equipment MFG 336	Onondaga County EZ	U 0
V162	New York City Financial Action Consortium C	Public Administration/Government 92		U 0
U887	New York State Economic Development Counc	Public Administration/Government 92		U 0
U112	Newtex Industries IEP	Apparel Manufacturing 315		U 40
U479	Norbord Working Capital Flood	Wood Product Manufacturing 321		R 100
T792	Northeast Printing and Distribution Capital	Printing & Related Support Activities 32	Clinton County EZ	R 66
S329	Northern Lights Candles Capital	Miscellaneous Manufacturing 339	Friendship EZ	R 119
T551	Northern Merchant Services Training	Info Services and Data Processing 514		R 21
U320	Northern New York Travel & Tourism Research	Arts, Entertainment and Recreation 71		R 0
U135	Northington Holdings Wired Building	Real Estate and Rental and Leasing 53		U 0
U510	Noss Technology Park BNNY 4	Public Administration/Government 92	Cortland County EZ	R 0
V161	NTFCU CDFI 10	Public Administration/Government 92		U 0
U705	NYANA ISG	Credit Intermediation & Relat Activ. 52		U 0
U751	NYS Urban Council Eco. Dvlp. Outreach WC	Public Administration/Government 92	Multiple Zones	U 0
U520	Olympic Authority Working Capital	Arts, Entertainment and Recreation 71		R 0

Project	Industry/NAICS Codes	Distress*	Urban/ Rural	Size
R332	Oneida Air Systems Capital	Machinery Manufacturing 333	Syracuse EZ	U 40
U239	Onondaga IDA - Container Intermodal Disb. St	Transportation and Warehousing 49		U 0
U514	Orange County Executive Center BNNY 4	Real Estate and Rental and Leasing 53		U 0
U729	Orange-Ulster BOCES EAP Center	Info Services and Data Processing 514		U 0
T256	Orion Bus-DaimlerChrysler Commercial Bus C	Transportation Equipment MFG 336	Herkimer County EZ	U 500
T257	OSI Pharmaceuticals Capital	Scientific R & D Services 5417		U 259
U653	Owego Heat Treat Working Capital Flood	Fabricated Metal Product MFG 332		R 0
S330	Packstar Packing Services Capital	Other Profess.,Scient.,Tech. Serv. 5419	Rochester EZ	U 35
T841	Paetec Communications Capital	Telecomm. Carriers and Services 517		U 502
U559	Paper Conversions Capital IEP	Printing & Related Support Activities 32		U 174
U366	PCS Technologies Capital	Elec Equip,Appliance & Compon MFG	Plattsburgh EZ	R 14
U499	Pembroke Business Park BNNY 4	Public Administration/Government 92	Genesee County EZ	U 0
T642	Pernod Ricard Capital	Miscellaneous Manufacturing 339		U 165
U359	Perry's Ice Cream IEP	Food Manufacturing 311		U 300
U500	PEZ Lake Developent BNNY 4	Public Administration/Government 92	Seneca County EZ	R 0
S453	Photocircuits Capital	Elec Equip,Appliance & Compon MFG		U 750
T237	Piccini Industries, Ltd Capital	Architect,Engineer.& Related Serv. 541		U 42
T699	Pinckney Hugo Group Capital	Advertising and Related Services 5418	Syracuse EZ	U 13
U305	PL Development IEP	Miscellaneous Manufacturing 339		U 225
U024	Plattco Corporation Capital	Fabricated Metal Product MFG 332	Plattsburgh EZ	R 52
R379	Pomco Capital	Insurance Carriers and Related 524	Syracuse EZ	U 204
U613	Pomeroy Lumber Working Capital Flood	Ag, Forestry, Fishing & Hunting 11		R 0
U877	Precision Engraving IEP	Miscellaneous Manufacturing 339		U 64
T607	Precision Polish Capital	Primary Metal Manufacturing 331	Herkimer/Oneida County	U 21
V163	Project Enterprise CDFI 10	Public Administration/Government 92		U 0
T469	Quad Graphics MAP	Printing & Related Support Activities 32	Saratoga County EZ	U 940
V181	Quality Containment Services-IEP-FPA	Miscellaneous Manufacturing 339		U 33
U730	Queens Overall EDC EAP Center	Info Services and Data Processing 514		U 0
U018	Raymour & Flanigan Capital	Warehouse and Storage 493	Islip EZ	U 0
T515	Remco Maintenance Capital	Architect,Engineer.& Related Serv. 541		U 200
U706	Renaissance Economic Development Corp. ISG	Credit Intermediation & Relat Activ. 52	Zone Equivalent Area	U 0
V165	Renaissance EDC CDFI 10	Public Administration/Government 92		U 0
U731	Renaissance EDC EAP Center	Info Services and Data Processing 514	Chinatown EZ	U 0
U136	Riverwalk Properties Wired Building	Real Estate and Rental and Leasing 53	Jamestown EZ	U 0
U206	Rochester Binding & Finishing IEP	Printing & Related Support Activities 32		U 59
U230	Rochester Industrial Controls Training	Elec Equip,Appliance & Compon MFG		U 70
T702	Rochester Precision Optics Capital	Miscellaneous Manufacturing 339	Monroe County EZ	U 0
U137	Rome Up & Running Wired Building	Real Estate and Rental and Leasing 53	Rome EZ	U 0
Q584	Rosina Food Products Capital	Food Manufacturing 311		U 225
T211	Roth Industries, Inc. Capital	Plastics and Rubber Products MFG 326	Watertown EZ	R 0
T741	RVSI IEP	Elec Equip,Appliance & Compon MFG		U 110
U010	S. A. Baxter Capital	Miscellaneous Manufacturing 339	Orange County EZ	U 0
T653	Saint Gobain Performance Plastics Capital	Plastics and Rubber Products MFG 326	Washington County EZ	U 147
T532	Sanmina-SCI Corporation Capital	Elec Equip,Appliance & Compon MFG	Tioga County EZ	R 600
V166	SEEDCO Financial Services CDFI 10	Public Administration/Government 92		U 0
U069	Seviroli Foods IEP	Food Manufacturing 311		U 110
T604	Shomar Industries Capital	Wood Product Manufacturing 321		U 20
U933	SI Brownfields Assessment & Redevelopment	Other - Municipal, Government		U 0
H091	Silicon Carbide Products, Inc. Capital Grant	Miscellaneous Manufacturing 339	Elmira EZ	U 10
T918	Simrex Corporation GEMS	Elec Equip,Appliance & Compon MFG		U 0
S382	Skydyne Capital	Miscellaneous Manufacturing 339	Orange County EZ	U 104
S230	Smith-Lee Company Capital	Paper Manufacturing 322	Madison County EZ	U 47
T731	Snyder Mfg., Capital	Machinery Manufacturing 333	Cattaraugus County EZ	R 14
U733	South Bronx Overall EDC EAP Center	Info Services and Data Processing 514	Port Morris EZ	U 0

Project	Industry/NAICS Codes	Distress*	Urban/ Rural	Size
U569	Southern Tier Plastics Working Capital Flood	Plastics and Rubber Products MFG 326	U	0
T684	Southern Tier Title Agency Capital	Insurance Carriers and Related 524	Sullivan County EZ	R 20
U128	Southwestern NY Small Business Consortium T	Miscellaneous Manufacturing 339	Jamestown EZ	U 2198
U375	Speciality Quality Packaging Capital	Miscellaneous Manufacturing 339	Schenectady/Glenville EZ	U 36
U287	Speed Transportation Training	Truck Transportation 484	Tonawanda EZ	U 101
U732	St. Nicholas Neighborhood & Preservation Cor	Info Services and Data Processing 514	North Brooklyn (Navy Ya	U 0
R842	Steinway & Sons Training	Miscellaneous Manufacturing 339		U 460
U138	Stern Properties Wired Building	Real Estate and Rental and Leasing 53	Rochester EZ	U 0
U734	Suffolk County Community College EAP Cente	Info Services and Data Processing 514		U 0
V167	Syracuse Cooperative FCU CDFI 10	Public Administration/Government 92		U 0
U707	Syracuse Cooperative Federal Credit Union ISG	Credit Intermediation & Relat Activ. 52	Onondaga County EZ	U 0
U460	Syracuse Label IEP	Paper Manufacturing 322		U 84
U306	Tech Net International Capital	Other Profess.,Scient.,Tech. Serv. 5419		U 0
U562	Temple Inland Working Capital Flood	Miscellaneous Manufacturing 339		U 0
T843	The City of Utica Study	Public Administration/Government 92	Utica EZ	U 0
T615	The Mentholatum Training	Medical Equip. and Supplies MFG 3391		U 200
S285	Trayer Products Capital	Fabricated Metal Product MFG 332	Elmira EZ	U 200
T805	Trikeenan Tileworks Capital	Non-Metallic Mineral Product MFG. 32		R 0
S762	Twin Marquis Capital	Food Manufacturing 311		U 86
V171	Ultimate-IEP-FPA	Machinery Manufacturing 333		U 114
U450	Ultra Dairy Fraser Working Capital Flood	Food Manufacturing 311		R 0
O921	Ultralide Batterise Capital Job Creation	Elec Equip,Appliance & Compon MFG	Wayne County EZ	U 400
U484	Uncle Wally's IEP	Food Manufacturing 311		U 120
V054	Universal Forest Products IEP	Wood Product Manufacturing 321		U 100
U735	Urban League of Rochester, NY Inc. EAP Cent	Info Services and Data Processing 514	Rochester EZ	U 0
U139	USA Datanet Wired Building	Telecomm. Carriers and Services 517	Syracuse EZ	U 0
T543	Wastequip Con Fab Capital	Fabricated Metal Product MFG 332		R 65
U133	Watervliet Arsenal Bldg. 125 Wired Building	Public Administration/Government 92	Albany County EZ	U 0
U341	Weber International Packaging Company Capita	Plastics and Rubber Products MFG 326	Plattsburgh EZ	R 50
U703	Westchester Housing Fund, Inc. ISG	Credit Intermediation & Relat Activ. 52		U 0
V169	WHF d/b/a Community Capital Resources CDF	Public Administration/Government 92		U 0
V168	WHIDC CDFI 10	Public Administration/Government 92		U 0
U493	Wilton Global Development Campus BNNY 4	Real Estate and Rental and Leasing 53	Saratoga County EZ	U 0
V170	Women's Venture Fund CDFI 10	Public Administration/Government 92		U 0
T188	Woodbury Automotive Warehouse Enterprises	Warehouse and Storage 493		U 107
U736	Worker Ownership Resource Center EAP Cente	Info Services and Data Processing 514	Elmira EZ	U 0

## Appendix 4 Benefit/Cost Itemization

	Fiscal Benefit*	Fiscal Cost*
1-800-FLOWERS.COM, Inc.	\$11,289,605.00	\$318,746.00
AAA of Western & Central New York	\$3,055,001.00	\$150,000.00
Abraxis BioScience, Inc. (f/k/a American Pharmaceutical Partners)	\$6,690,790.00	\$664,800.00
Air Techniques, Inc.	\$18,423,013.00	\$455,000.00
Alcan Packaging	\$10,449,817.00	\$342,500.00
American Granby	\$1,917,939.00	\$200,000.00
Anchor Glass Container Corporation	\$7,767,816.00	\$500,000.00
Aspen Dental Management, Inc.	\$3,457,133.00	\$300,000.00
Baldwin Richardson Foods Company, Inc.	\$1,796,463.00	\$200,000.00
Bartell Machinery Systems, LLC	\$4,739,025.00	\$400,000.00
Brookhaven National Laboratory Center for Computational Biology	\$48,816,934.00	\$4,525,778.00
CNY Commissary, LLC	\$2,908,715.00	\$300,000.00
CooperVision	\$5,921,385.00	\$879,312.00
Countrywide Home Loans, Inc.	\$4,787,085.00	\$343,775.00
Crowley Foods	\$6,177,921.00	\$455,000.00
Crowne Plaza Hotel Upgrade (NS Partners, LLC)	\$2,811,803.00	\$5,500,000.00
Current Communications Services	\$7,811,183.00	\$800,000.00
Dansville Partners LLC	\$7,976,854.00	\$558,384.00
Disc Graphics	\$10,017,598.00	\$275,000.00
DRS Technologies, Inc.	\$7,560,791.00	\$150,000.00
e.nfrastructure Technologies, Inc.	\$4,157,532.00	\$245,403.00
ENAP, Inc.	\$4,152,846.00	\$250,000.00
ESCO Turbine Technologies-Syracuse	\$3,391,816.00	\$250,000.00
Family Dollar Services	\$8,975,569.00	\$1,150,000.00
Fibermark, Inc. (Brownville)	\$2,099,111.00	\$200,000.00
Fisk Alloy Conductors	\$825,724.00	\$150,000.00
Fortis Bank SA/NV (Phases 1 and 2)	\$18,142,198.00	\$1,000,000.00
Frito-Lay, Inc.	\$10,163,960.00	\$979,427.00
Harris Corporation - RF Communications	\$6,645,207.00	\$400,000.00
HF technologies, LLC	\$1,266,506.00	\$125,000.00
HMC International	\$1,103,723.00	\$115,000.00
ITT Space Systems	\$13,484,216.00	\$922,880.00
Jacquith Industries, Inc.	\$1,496,814.00	\$120,000.00
Kenmar Holdings, inc.	\$3,853,653.00	\$419,500.00
Kionix, Inc.	\$5,384,563.00	\$200,000.00
Laboratory Alliance of Central New York, LLC	\$4,186,646.00	\$200,000.00
Lapp Insulators LLC	\$5,177,187.00	\$300,000.00
MeadWestVaco Custom Papers LLC	\$1,667,395.00	\$175,000.00

Murray's Chicken	\$8,642,791.00	\$250,000.00
National Bedding LLC (Greene County)	\$7,029,469.00	\$737,000.00
National Fuel Gas Company	\$32,604,166.00	\$750,000.00
Nationwide Credit, Inc. (NCI)	\$7,267,129.00	\$475,000.00
NBTY, Inc.	\$14,086,470.00	\$533,476.00
Net-A-Porter LLC	\$4,315,235.00	\$500,000.00
New Process Gear (Magna GMT900 Transfer Case Project)	\$20,032,122.00	\$2,014,782.00
Northern Lights Candles	\$4,380,480.00	\$250,000.00
Oneida Air Systems	\$2,311,635.00	\$125,000.00
Orion Bus-DaimlerChrysler Commercial Bus N.A.	\$10,822,583.00	\$1,545,000.00
OSI Pharmaceuticals, Inc.	\$15,418,265.00	\$665,662.00
PAETEC Communications, Inc.	\$3,003,268.00	\$165,000.00
Pernod Ricard USA	\$13,125,123.00	\$1,218,413.00
Photocircuits Corporation	\$25,777,994.00	\$1,500,000.00
POMCO Inc.	\$1,520,825.00	\$160,000.00
Quad Graphics, Inc.	\$5,277,372.00	\$500,000.00
Raymour & Flanigan LI Distribution Center	\$1,607,875.00	\$150,000.00
Remco Maintenance, LLC	\$5,216,783.00	\$350,000.00
Rochester Precision Optics, LLC	\$3,426,674.00	\$400,000.00
Rosina Food Products, Inc.	\$5,210,776.00	\$300,000.00
S.A. Baxter, LLC	\$1,094,503.00	\$150,000.00
Sanmina-SCI Corporation	\$12,715,260.00	\$1,000,000.00
Specialty Quality Packaging, LLC	\$2,163,826.00	\$150,000.00
Speed Motor Express of WNY, Inc.	\$2,541,227.00	\$150,000.00
Steinway & Sons	\$11,969,736.00	\$518,598.00
Success Enterprises	\$10,497,783.00	\$600,000.00
TechNet International, Inc.	\$1,175,125.00	\$150,000.00
Trayer Products	\$4,288,465.00	\$200,000.00
Trikeenan Tileworks, Inc. of New York	\$1,017,059.00	\$125,000.00
Twin Marquis, Inc.	\$6,891,824.00	\$326,358.00
Ultralife Batteries, Inc.	\$2,833,830.00	\$300,000.00
Weber International Packaging Co., LLC	\$1,180,575.00	\$125,000.00
Woodbury Automotive Warehouse Enterprises	\$2,219,431.00	\$250,000.00
<b>TOTAL</b>	<b>\$522,217,216.00</b>	<b>\$41,154,794.00</b>

**Overall Fiscal Benefit:Cost Ratio**

12.69

\* Fiscal cost includes the value of grants, loans and associated default losses and discretionary subsidies (such as tax exemptions or abatements and negotiated utility rate reductions).

**Project Summary  
Benefit-Cost Evaluation<sup>1</sup>**

**1-800-FLOWERS.COM, Inc.**

**Initial Jobs: 422 Full-time**  
**45 Part-time**  
**New Jobs: 100 New Jobs Over 3 years**

**Construction Job Years (Direct): 15**  
**Construction Job Years (Indirect): 14**

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects <sup>2</sup>	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs <sup>3</sup>	\$318,746	\$ 794,250	\$398,234	\$ 1,020,500
Fiscal Benefits <sup>4</sup>	\$11,289,605	\$ 2,085,600	\$26,024,914	\$ 4,271,980
Fiscal Cost /Direct Job	\$947	\$ 4,000	\$1,183	\$ 5,480
Fiscal Cost/Total Jobs	\$654	\$ 2,840	\$817	\$ 4,738
Fiscal B/C Ratio	35.42	9.50	65.35	14.09
<b>Benchmarks for ESD Projects</b>				
Economic Benefits <sup>5</sup>	\$147,741,364	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$303,006	\$ 245,993		
Economic B/C Ratio	370.99	85.00		

<sup>1</sup> Dollar values are present value calculated over a 7-year period. Separate evaluations are made and reported for New York State government assistance alone and for State and Local government.

<sup>2</sup> The current project evaluation results (both fiscal and economic) are compared to performance measure benchmarks based on results of a sample of ESD non-retail projects.

<sup>3</sup> Fiscal cost includes the value of grants, loans and associated default risks, and discretionary subsidies (such as tax exemptions or abatements on sales, property, and interest income).

<sup>4</sup> Fiscal benefits are the loan repayments and tax revenues to New York State and Local governments generated by project activity. This includes estimated taxes on personal incomes from project direct and indirect employment, corporate and business incomes, excise and user taxes, property taxes, negative transfers, and other taxes.

<sup>5</sup> Economic benefits are estimated project benefits measuring fiscal flows to government plus net resident disposable income from project direct and indirect employment net of transfers, without adjusting for individual income earners' opportunity cost of employment.

**Project Summary  
Benefit-Cost Evaluation<sup>1</sup>**

AAA of Western and Central New York

Initial Jobs: 300  
 New Jobs: 80 Over 3 years  
 Construction Job Years (Direct): 0  
 Construction Job Years (Indirect): 0

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects <sup>2</sup>	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs <sup>3</sup>	\$150,000	\$ 794,250	\$150,000	\$ 1,020,500
Fiscal Benefits <sup>4</sup>	\$3,055,001	\$ 2,085,600	\$5,211,612	\$ 4,271,980
Fiscal Cost /Direct Job	\$1,172	\$ 3,000	\$1,172	\$ 4,110
Fiscal Cost/Total Jobs	\$881	\$ 1,424	\$881	\$ 1,964
Fiscal B/C Ratio	20.37	7.00	34.74	10.60
		Benchmarks for ESD Projects		
Economic Benefits <sup>5</sup>	\$25,028,153	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$146,979	\$ 147,600		
Economic B/C Ratio	166.85	50.00		

<sup>1</sup> Dollar values are present value calculated over a 7-year period. Separate evaluations are made and reported for New York State government assistance alone and for State and Local government.

<sup>2</sup> The current project evaluation results (both fiscal and economic) are compared to performance measure benchmarks based on results of a sample of ESD non-retail projects.

<sup>3</sup> Fiscal cost includes the value of grants, loans and associated default risks, and discretionary subsidies (such as tax exemptions or abatements on sales, property, and interest income).

<sup>4</sup> Fiscal benefits are the loan repayments and tax revenues to New York State and Local governments generated by project activity. This includes estimated taxes on personal incomes from project direct and indirect employment, corporate and business incomes, excise and user taxes, property taxes, negative transfers, and other taxes.

<sup>5</sup> Economic benefits are estimated project benefits measuring fiscal flows to government plus net resident disposable income from project direct and indirect employment net of transfers, without adjusting for individual income earners' opportunity cost of employment.





**Project Summary  
Benefit-Cost Evaluation<sup>1</sup>**

**Alcan Packaging**

Initial Jobs:	170		Construction Job Years (Direct):	40
New Jobs:	100	Over 3 years	Construction Job Years (Indirect):	38

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects <sup>2</sup>	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs <sup>3</sup>	\$342,500	\$ 794,250	\$1,462,857	\$ 1,020,500
Fiscal Benefits <sup>4</sup>	\$10,449,817	\$ 2,085,600	\$23,816,622	\$ 4,271,980
Fiscal Cost /Direct Job	\$1,340	\$ 4,000	\$5,721	\$ 5,480
Fiscal Cost/Total Jobs	\$655	\$ 2,840	\$2,798	\$ 4,738
Fiscal B/C Ratio	30.51	9.50	16.28	14.09
		Benchmarks for ESD Projects		
Economic Benefits <sup>5</sup>	\$124,719,618	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$238,556	\$ 245,993		
Economic B/C Ratio	85.26	85.00		

<sup>1</sup> Dollar values are present value calculated over a 7-year period. Separate evaluations are made and reported for New York State government assistance alone and for State and Local government.

<sup>2</sup> The current project evaluation results (both fiscal and economic) are compared to performance measure benchmarks based on results of a sample of ESD non-retail projects.

<sup>3</sup> Fiscal cost includes the value of grants, loans and associated default risks, and discretionary subsidies (such as tax exemptions or abatements on sales, property, and interest income).

<sup>4</sup> Fiscal benefits are the loan repayments and tax revenues to New York State and Local governments generated by project activity. This includes estimated taxes on personal incomes from project direct and indirect employment, corporate and business incomes, excise and user taxes, property taxes, negative transfers, and other taxes.

<sup>5</sup> Economic benefits are estimated project benefits measuring fiscal flows to government plus net resident disposable income from project direct and indirect employment net of transfers, without adjusting for individual income earners' opportunity cost of employment.





















**Project Summary  
Benefit-Cost Evaluation<sup>1</sup>**

**Crowley Foods**

Initial Jobs: 157  
Retained Jobs: 150

Construction Job Years (Direct): 0  
Construction Job Years (Indirect): 0

Evaluation Statistics	Project Result NYS Govt.	NYS Govt. Benchmarks for ESD Projects <sup>2</sup>	Project Results State & Local Governments	State & Local Government Benchmarks for ESD Projects
Fiscal Costs <sup>3</sup>	\$455,000	\$ 794,250	\$455,000	\$ 1,020,500
Fiscal Benefits <sup>4</sup>	\$6,177,921	\$ 2,085,600	\$12,486,187	\$ 4,271,980
Fiscal Cost /Direct Job	\$4,083	\$ 4,000	\$4,083	\$ 5,480
Fiscal Cost/Total Jobs	\$1,273	\$ 2,840	\$1,273	\$ 4,738
Fiscal B/C Ratio	13.58	9.50	27.44	14.09
		<b>Benchmarks for ESD Projects</b>		
Economic Benefits <sup>5</sup>	\$80,533,150	\$ 119,468,000		
Econ. Benefits/Total Jobs	\$225,294	\$ 245,993		
Economic B/C Ratio	177.00	85.00		

<sup>1</sup> Dollar values are present value calculated over a 7-year period. Separate evaluations are made and reported for New York State government assistance alone and for State and Local government.

<sup>2</sup> The current project evaluation results (both fiscal and economic) are compared to performance measure benchmarks based on results of a sample of ESD non-retail projects.

<sup>3</sup> Fiscal cost includes the value of grants, loans and associated default risks, and discretionary subsidies (such as tax exemptions or abatements on sales, property, and interest income).

<sup>4</sup> Fiscal benefits are the loan repayments and tax revenues to New York State and Local governments generated by project activity. This includes estimated taxes on personal incomes from project direct and indirect employment, corporate and business incomes, excise and user taxes, property taxes, negative transfers, and other taxes.

<sup>5</sup> Economic benefits are estimated project benefits measuring fiscal flows to government plus net resident disposable income from project direct and indirect employment net of transfers, without adjusting for individual income earners' opportunity cost of employment.

