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Ad Number: 1629390, Date Entered/Updated: 3/15/2013 4:07:47 PM

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This solicitation is scheduled to appear in the 3/18/2013 issue of the NYSCR and will be available for editing until 11:59pm the night prior to publication

Category: Conferences & Meeting Services

Contract Number: N/A

Contract Title: Facility Management Conference Center Niagara Falls & Old Falls St., USA

Description:

USA Niagara Development Corporation, ("USAN"), a subsidiary of the State's primary economic development agency, the NYS Urban Development Corporation d/b/a Empire State Development ("ESD"), is issuing a request for proposals ("RFP") for qualified management companies, organizations, and/or teams to enter into an agreement (the "Operating Agreement") to operate the Conference & Event Center Niagara Falls ("CCNF") and to maintain/manage and program activities on Old Falls Street in downtown Niagara Falls, New York.

Although ultimately managed under separate contracts and as separate cost centers, there is a range of economies of scale related to having the same contractor operate both the CCNF and Old Falls Street. Therefore prospective respondents are not permitted to submit proposals for only one of the two operations/management efforts which are the subject of the RFP. In other words, companies/teams may not submit a proposal for operations/management of the CCNF and not Old Falls Street, or vice versa.

The term of each of the contracts will begin on January 1, 2014 and extend five (5) years, ending on December 31, 2018. At the sole discretion of USAN, the selected contractor may also be awarded up to two (2), one-year extensions to each contract.

A non-mandatory Pre-Proposal meeting for prospective Proposers will be held at 2:00 p.m. on Wednesday, April 3, 2013 at the Conference and Event Center Niagara Falls, 101 Old Falls Street, Niagara Falls, NY. To participate, please contact USAN at 716-284-2556 prior to the close of business on Monday, April 1, 2013.

A copy of the RFP is available at www.usaniagara.com

All respondents to this procurement will be required to comply with ESD's Terms & Conditions (Schedule A) and Insurance Requirements. Respondents will also be required to comply with State Tax Law Section 5a and State Finance Law Section 139j-139k which are included in Schedule A. Respondents will also be asked to comply with Executive Order 127, which is included in the solicitation.

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Pursuant to Executive Law Article 15-A, ESD's Non-Discrimination and Contractor & Supplier Diversity policies will apply to this contract. ESD's Office of Contractor and Supplier Diversity, in consultation with relevant parties, has assigned the following Minority and Woman-Owned Business Enterprise ("MWBE") participation goals for this project:

Overall MWBE Participation Goal: 26%

Minority-Owned Business Enterprise ("MBE") Participation Goal: 13%

Women-Owned Business Enterprise ("WBE") Participation Goal: 13%

**Minority Sub-Contracting Goal:** 13%

**Women Owned Sub-Contracting Goal:** 13%

**Due Date:** 5/3/2013 3:00 PM

**Contract Term:** Initial Term Five Years

**Location:** Niagara Falls, New York

**Contact 1:** John Risio, Project Manager  
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**Submit To :** Christopher Schoepflin, President

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