

MEMORANDUM

TO: At Rest Economic Impact RFP Proposers
FROM: ESD RFP Review Committee
DATE: July 31, 2013
RE: Responses to submitted questions

Question 1: Does a conflict of interest exist if our firm has completed a similar study on the topic of “at-rest” legislation for an interested party?

Please follow the procedures related to conflicts of interest set forth in Section D of the RFP on page 11.

Question 2: On page 12 in Section E, we see that there is reference to an “integrity monitor”, is this a typographical error?

Yes, this is an editing error. Please ignore the words in parenthesis in Section E on pages 12 and 13.

Question 3: Section 2.1.1 of the RFP asks for a survey. Does the ESD have a list of survey targets? Approximately how many are there?

NYS State Liquor Authority can provide lists of all licensed manufacturers, licensed wholesalers, and warehouse permit holders. Consultant is responsible for obtaining lists of distributors licensed in other states.

Question 4: The survey asks to cover out-of-state wholesalers. Is there a particular geographic area that should be covered or is the consultant to determine this?

Geographic area should include all states adjacent to New York State. And, major suppliers located outside of this area should also be included.

Question 5: The survey will ask for "types of jobs and salaries". Can you provide a sense of what/how many job categories there are, or is that something the consultant will need to develop?

Occupations surveyed should be within the beverage distribution industry. The data is best at the MSA level. It would be helpful to have projections for future demand.

Question 6: Will all analysis take place only at the state level or will local results be required?

Analysis should take place at the state level and should account for things happening outside the state; or at least back-out the out-of-state results.

Question 7: Will there need to be separate analyses done under a variety of assumptions on the length and structure of the "at-rest" period?

Yes, any variables that are typically part of at-rest legislation should be studied.

Question 8: Section 2.1.3 asks for a survey of other states that have enacted at rest legislation. Is the consultant expected to collect and summarize existing information on the experience of these other states or conduct new research?

A summary and background of other states that have implemented at rest legislation that includes a description of the regulatory framework.

Question 9: Section 2.1.2 (c) asks for an analysis of the impact on total jobs. Does "total jobs" mean direct, indirect, and induced impacts or just direct?

Yes, total jobs means direct, indirect, and induced impacts. Analysis should account for all of them, identifying them separately, and identifying their multipliers.