ANNUAL REPORT

ON

PROCUREMENT CONTRACTS

FISCAL YEAR 2014-2015

Empire State Development
Annual Procurement Contracts
Entered During the Fiscal Year 2015 (04/01/2014 - 03/31/2015)

CO.	VENDOR NAME	ORIGINAL CONTRACT DATE	CONTRACT NUMBER	CONTRACT AMOUNT	INITIAL SCOPE OF SERVICES	PAYMENTS DURING FISCAL YEAR	CURRENT STATUS	COMPETITIVE SEARCH	BASIS OF AWARD	MWBE ELIGIBLE CONTRACTS/ASSIGNED GOALS	COMMENTS	NUMBER OF BIDS
EMPIRE STATE DEVELOPMENT												
ESD	Massey Knakal Realty of Manhattan, LLC	7/22/2014	8795	*TBD	Provide brokerage services to value, market and facilitate the disposition of approximately 1.5 million square feet of excess development rights at the James A. Farley Post Office and Annex.		On-going	YES	Best Value	YES - 20%	*0.33% of the gross sales price	9
ESD	Total Wrecking and Environmental LLC	11/18/2014	8848	5,853,416	Provide abatement and demolition services relating to the former Episcopal Church Home in Buffalo, NY.	260,029	On-going	YES	Best Value	YES - 25%		7
ESD	The Research Foundation for SUNY	10/8/2014	9076	999,809	Provide full service project management services for implementation support of the critical Buffalo Billion projects and initiatives.		On-going	YES	Best Value	YES - 20%		2
ESD	Cameron Engineering and Associates	4/28/2014	8586	900,000	Provide consulting services to ESD with respect to certain aspects of the New York Rising Community Reconstruction (NYRCR) Program, specifically relating to the development of NYRCR plans for Herkimer, Oneida and Madison Counties.	848,138	On-going	YES	Best Value	YES - 23%		8
ESD	Ricoh USA, Inc.	3/11/2015	9136	407,955	Provide new and existing multi-servce copiers including Equitrac print management solution and provide maintenance on all machines.		On-going	YES	Best Value	NO	Vendor under State OGS competitive contract.	
ESD	Willis of New York, Inc.	1/23/2015	9066	375,000	Provide insurance/risk management support services for ESD's insurance portfolio. Services include marketing, procuring and advising on the renewal of the ESD policies.		On-going	YES	Best Value	YES - 25%		11

Empire State Development
Annual Procurement Contracts
Entered During the Fiscal Year 2015 (04/01/2014 - 03/31/2015)

CO.	VENDOR NAME	ORIGINAL CONTRACT DATE	CONTRACT NUMBER	CONTRACT AMOUNT	INITIAL SCOPE OF SERVICES	PAYMENTS DURING FISCAL YEAR	CURRENT STATUS	COMPETITIVE SEARCH	BASIS OF AWARD	MWBE ELIGIBLE CONTRACTS/ASSIGNED GOALS	COMMENTS	NUMBER OF BIDS
ESD	Foley & Lardner LLP	5/6/2014	8680	350,000	Provide legal services in relation to the long term planning for the retention of the Buffalo Bills in New York, including consideration of substantial renovation of the Ralph Wilson Jr. Stadium, or the construction of a new stadium as contemplated under the current Stadium lease.	205,770	On-going	NO	Best Value	NO	Single Source	
ESD	AKRF, Inc.	5/6/2014	8580	300,000	Provide consulting services to ESD with respect to certain aspects of the New York Rising Community Reconstruction (NYRCR) Program, specifically relating to the development of NYRCR plans for Montgomery County.	298,966	On-going	YES	Best Value	YES - 23%		8
ESD	Gonzalez Saggio & Harlan, LLC	5/7/2014	8691	300,000	Provide real estate, environmental and other related legal services in relation to the disposition of the former Arthur Kill Correctional Facility in Staten Island.	32,687	On-going	YES	Best Value	YES - 25%	Certified MBE	3
ESD	Schoeman Updike Kaufman Stern & Ascher LLP	10/22/2014	8891	300,000	Provide legal services to ESD in connection with the disposition of the former Bayview Correctional Facility located at 550 West 20th Street in Manhattan.	18,048	On-going	YES	Best Value	YES - 25%	Certified WBE	4
ESD	Bryant Rabbino LLP	10/17/2014	8874	300,000	Provide legal services to ESD in connection with the Bronx Psychiatric Center located at 1500 Waters Place in the Morris Park section of the Bronx, New York.	17,200	On-going	YES	Best Value	YES - 25%	Certified MBE	4
ESD	Renee Sacks Associates, Inc. d/b/a Sacks Communications	8/18/2014	8803	293,000	Provide full-service project management services including but not limited to event management, event marketing, pre-event and on-site registration and management.	236,488	On-going	NO	Best Value	YES - 20%	Single Source Certified WBE	

Empire State Development
Annual Procurement Contracts
Entered During the Fiscal Year 2015 (04/01/2014 - 03/31/2015)

CO.	VENDOR NAME	ORIGINAL CONTRACT DATE	CONTRACT NUMBER	CONTRACT AMOUNT	INITIAL SCOPE OF SERVICES	PAYMENTS DURING FISCAL YEAR	CURRENT STATUS	COMPETITIVE SEARCH	BASIS OF AWARD	MWBE ELIGIBLE CONTRACTS/ASSIGNED GOALS	COMMENTS	NUMBER OF BIDS
ESD	AECOM USA Inc	4/28/2014	8587	262,000	Provide consulting services to ESD with respect to certain aspects of the New York Rising Community Reconstruction (NYRCR) Program, specifically relating to to the development of NYRCR plans for Niagara County.	261,836	On-going	YES	Best Value	YES - 23%		8
ESD	VHB Engineering, Surveying and Landscape Architecture, P.C.	3/3/2015	9110	255,200	Provide an environmental assessment of the proposed redevelopment at the Arthur Kill Correctional Facility.		On-going	YES	Best Value	YES - 23%		3
ESD	Applied Business Software, Inc.	2/19/2015	9084 9086	180,000	Provide loan servicing to the Portfolio Management Department to manage and monitor all loans in its portfolio throught satisfaction.	35,740	On-going	YES	Best Value	NO		5
ESD	BJH Advisors, LLC.	2/12/2015	9078	115,332	Provide real estate and consulting services to ESD in evaluating different reuse and redevlopment options for up to 72 acres at Creedmoor Psychiatric Center.	35,926	On-going	YES	Best Value	YES - 40%	Certified MBE	3
ESD	Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, Inc.	3/27/2015	9202	80,000	Advise and represent ESD in connection with all aspects of entering into limited partnership arrangements with the Investment Entities.		On-going	YES	Best Value	YES - 30%		4
ESD	Frank Tartaglia Inc.	6/8/2014	8709	71,900	Provide repair/reconstruction to two Railway Road Crossings on Brundage Road and West Entry Road in the Radisson Corporate Park to meet the Federal Railway Administration Track Safety Standards.	71,900	Completed	YES	Best Value	YES - 23%		5
ESD	Bloomberg L.P.	4/28/2014	8677	51,600	Provide services to perform financial analysis and provide information.	12,900	On-going	N/A	Best Value	NO	Sole Source	
		ESD TOTAL:		**$11,395,212**		**$2,335,628**						

Empire State Development
Annual Procurement Contracts
Entered During the Fiscal Year 2015 (04/01/2014 - 03/31/2015)

CO.	VENDOR NAME	ORIGINAL CONTRACT DATE	CONTRACT NUMBER	CONTRACT AMOUNT	INITIAL SCOPE OF SERVICES	PAYMENTS DURING FISCAL YEAR	CURRENT STATUS	COMPETITIVE SEARCH	BASIS OF AWARD	MWBE ELIGIBLE CONTRACTS/ASSIGNED GOALS	COMMENTS	NUMBER OF BIDS
ERIE CANAL HARBOR DEVELOPMENT CORPORATION												
ECHDC	Fontanese Folts Aurbrecht Ernst Architects	4/29/2014	8678	2,490,000	Provide architecture, engineering services related to the redevelopment of the southern portion of the former Memorial Auditorium Block.	1,073,925	On-going	YES	Best Value	YES - 30%		10
ECHDC	Frey Electric Construction Co.	10/21/2014	8910	1,759,500	Provide electrical construction services in connection with the Connecting Terminal Illumination Project.	146,552	On-going	YES	Best Value	YES - 30%		3
ECHDC	Global Spectrum LP	4/1/2014	8672	1,715,500	Provide public space management services, programming and events management, and canal/ice rink operations and maintenance.	2,195,800	On-going	YES	Best Value	YES - 30%		7
ECHDC	Hohl Industrial Services, Inc.	10/21/2014	9054	1,167,710	Provide general construction services in connection with the Connecting Terminal Illumination Project.	261,583	On-going	YES	Best Value	YES - 30%		3
ECHDC	Queen City Ferry Company, Inc.	12/10/2014	9003	852,300	Provide four years of regular water ferry (pedestrian and bicycle) service with a more efficient, standardized route and schedule between the Inner and Outer Harbors.		On-going	NO	Best Value	NO	Single Source	
ECHDC	Perkins + Will	7/24/2014	8758	738,072	To study the feasibility of various development scenarios along Buffalo's Outer Harbor, perform public outreach, and prepare an implementation-oriented "Master Blueprint" that outlines a preferred scenario for the Outer Harbor's redevelopment based on input from the public.	613,941	On-going	YES	Best Value	YES - 25%		7
		ECHDC TOTAL :		**$8,723,082**		**$4,291,800**						
HARLEM COMMUNITY DEVELOPMENT CORPORATION												
HCDC	Gordon Rees Scully Mansukhani, LLP	11/8/2014	8940	250,000	Provide legal services to the Corporation in connection with a federal lawsuit filed by four former HCDC employees and with a charge filed with the federal Equal Employment Opportunity Commission by a current HCDC employee, and all related matters.		On-going	NO	Best Value	NO	Single Source	
HCDC	New York Heating Corp.	3/12/2015	9138	118,599	Provide heating system replacement at 513-517 West 135th Steet.		On-going	YES	Best Value	NO	Vendor unde NYS DHCR competitive contract	3
HCDC	New York Heating Corp.	2/19/2015	9107	99,700	Provide heating system upgrade at 237-241 East 115th Steet.	53,975	On-going	YES	Best Value	NO	Vendor unde NYS DHCR competitive contract	2
HCDC	New York Heating Corp.	2/19/2015	9140	88,699	Provide heating system replacement at 234 Bradhurst Avenue.		On-going	YES	Best Value	NO	Vendor unde NYS DHCR competitive contract	3
		HCDC TOTAL :		**$556,998**		**$53,975**						

Empire State Development
Annual Procurement Contracts
Entered During the Fiscal Year 2015 (04/01/2014 - 03/31/2015)

CO.	VENDOR NAME	ORIGINAL CONTRACT DATE	CONTRACT NUMBER	CONTRACT AMOUNT	INITIAL SCOPE OF SERVICES	PAYMENTS DURING FISCAL YEAR	CURRENT STATUS	COMPETITIVE SEARCH	BASIS OF AWARD	MWBE ELIGIBLE CONTRACTS/ASSIGNED GOALS	COMMENTS	NUMBER OF BIDS
MOYNIHAN STATION DEVELOPMENT CORPORATION												
MSDC	Ernst & Young	5/16/2014	8699	973,500	Provide assessments of the current proposed financing options available for Moynihan Station Phase 2 and improvements to the exisiting Penn Station.		On-going	YES	Best Value	YES - 23%		3
MSDC	Consolidated Edison Company of New York, Inc.	2/12/2015	9113	368,549	Provide utility relocation services.	244,363	On-going	N/A	Best Value	NO	Sole Source	
MSDC	Skadden, Arps, Slate, Meagher & Flom LLP	3/26/2015	9203	250,000	Provide legal services related to the planning, financing, and documentation of Phase 2 of the Project.		On-going	YES	Best Value	NO	MWBE Goals Waived	3
MSDC	Bryant Rabbino LLP	12/8/2014	8935	200,000	Provide legal services related to the construction, leasing, and other general real estate matters related to Phase 2 of the Moynihan Station Project.		On-going	YES	Best Value	YES - 25%	Certified MBE	1
		TOTAL MSDC:		**$1,792,049**		**244,363**						
				$22,467,341	**Contract Totals**	**$6,925,766**						
				$109,490,481	**Amendment Totals**	**$93,088,132**						
				$131,957,822	**GRAND TOTALS**	**$100,013,898**						

Empire State Development
Annual Procurement Contracts (Amendments)
Executed During Fiscal Year 2015 (04/01/2014 - 03/31/2015)

CO.	VENDOR NAME	AMEND. DATE	CONTRACT NUMBER	ORIGINAL CONTRACT AMOUNT	AMEND AMOUNT	SCOPE OF SERVICES	REVISED CONTRACT AMOUNT	AMOUNT EXPENDED FOR FISCAL YEAR	CURRENT STATUS	CONTRACT REPORTER	MWBE ELIGIBLE CONTRACTS/ ASSIGNED GOAL	COMMENTS	TOTAL OF BIDS
EMPIRE STATE DEVELOPMENT													
ESD	BBDO USA LLC	4/7/2014	7506	50,000,000	50,000,000	Provide all necessary services in the areas of research ,marketing and advertising to create a campaign that will position New York State favorably in the global marketplace to spur investment, job creation, and income generation in New York's economic rebuilding process.	186,500,000	82,943,457	On-going	YES	YES - 20%		12
ESD	BBDO USA LLC	11/12/2014	7506	50,000,000	25,000,000	Continue to provide full service advertising, marketing, branding, media and communication services in connection with the NYS Open for Business Program.	211,500,000	82,943,457	On-going	YES	YES - 20%		12
ESD	Office of General Services	11/17/2014	4868	11,000,000	11,000,000	Provide building management services for the James A. Farley Post Office Building and Annex, including day-to-day operation, management, and maintenance of the building and building system.	44,000,000	303,240	On-going	Legally Exempt	NO	Single Source	
ESD	STV Inc.	5/12/2014	6717	2,500,000	1,250,000	Provide Owner's Representative technical services which will include monitoring construction activity, site safety, and reviewing construction and design documents as well as contractor requisitions as it relates to the Atlantic Yards land Use Improvement and Civic Project.	3,750,000	534,825	On-going	N/A	YES - 20%	Legally Exempt	
ESD	AKRF, Inc.	7/22/2014	3400	1,500,000	1,000,000	Prepare a Supplemental Environmental Impact Statement analyzing potential impacts from a possible extended construction schedule for Phase II of the Project.	7,736,230	1,734,452	On-going	Legally Exempt	YES - 23%	Single Source	
ESD	Henningson Durham & Richardson PC	6/17/2014	4869	360,000	500,000	Provide environmental monitoring including the completion of an Environment Impact Statement (EIS) for the proposed Atlantic Yards Arena and Redevelopment Project.	3,145,000	341,621	On-going	N/A	Yes	Amendment provided for in original contract	

Totals adjusted for multiple amendments

Empire State Development
Annual Procurement Contracts (Amendments)
Executed During Fiscal Year 2015 (04/01/2014 - 03/31/2015)

CO.	VENDOR NAME	AMEND. DATE	CONTRACT NUMBER	ORIGINAL CONTRACT AMOUNT	AMEND AMOUNT	SCOPE OF SERVICES	REVISED CONTRACT AMOUNT	AMOUNT EXPENDED FOR FISCAL YEAR	CURRENT STATUS	CONTRACT REPORTER	MWBE ELIGIBLE CONTRACTS/ ASSIGNED GOAL	COMMENTS	TOTAL OF BIDS
ESD	Baker Donelson, Bearman, Caldwell, & Berkowitz, PC	5/30/2014	8378	214,620	384,930	Provide assistance in identifying growth opportunities and retention strategies to keep New York State military bases as economic contributors and job generators.	599,550	346,923	On-going	YES	NO	MWBE Waiver Granted / Exempt Contract	5
ESD	McKenna Long & Aldridge LLP	9/12/2014	8833	45,000	300,000	Provide specialized bond counsel services to ESD in connection with tax consultations and related services to support with the ongoing disposition by ESD of real property owned by various state entities, including various state prison facilities.	345,000	313,392	On-going	Legally Exempt	NO	Single Source MWBE Waiver Granted/Exempt Contract	
ESD	Gonzalez Saggio & Harlan	2/16/2015	8545	49,999	250,001	Provide legal services in connection with the dispostion of two non-contiguous parcels of undeveloped land within the Brooklyn Development Center in Brooklyn, NY.	300,000	59,321	On-going	YES	YES - 30%	Certified MBE	3
			ESD TOTAL:	$65,669,619	$89,684,931		$271,375,780	$86,577,231					
ERIE CANAL HARBOR DEVELOPMENT CORPORATION													
ECHDC	Global Spectrum, LP	3/23/2015	8672	1,715,499	2,449,121	Provide management services at Canalside related to operations and maintenance, programming and events, sponsorship sales, food and beverage, financial, and capital improvements.	4,164,620	2,195,800	On-going	N/A	YES - 26%		
ECHDC	Global Spectrum, LP	3/18/2015	8672	1,715,499	860,020	Provide management services at Canalside related to operations and maintenance, programming and events, sponsorship sales, food and beverage, financial, and capital improvements.	5,024,640	2,195,800	On-going	N/A	YES - 26%	Amendment provided for in original contract	
ECHDC	Phillips Lytle, LLP	11/26/2014	7957	300,000	900,000	Provide environmental, land use, real estate and related litigation matters in relation to the Canalside Project.	1,700,000		On-going	N/A	YES - 20%	Pre Qualified List	

Totals adjusted for multiple amendments

Empire State Development
Annual Procurement Contracts (Amendments)
Executed During Fiscal Year 2015 (04/01/2014 - 03/31/2015)

CO.	VENDOR NAME	AMEND. DATE	CONTRACT NUMBER	ORIGINAL CONTRACT AMOUNT	AMEND AMOUNT	SCOPE OF SERVICES	REVISED CONTRACT AMOUNT	AMOUNT EXPENDED FOR FISCAL YEAR	CURRENT STATUS	CONTRACT REPORTER	MWBE ELIGIBLE CONTRACTS/ ASSIGNED GOAL	COMMENTS	TOTAL OF BIDS
ECHDC	Liro Engineers	7/23/2014	6589	1,771,693	500,000	Provide additional construction monitoring services necessary for the Historically Aligned Canals and Associated Landscaping and Facilities.	2,271,693	394,041	On-going	Legally Exempt	YES - 25%	Single Source	
ECHDC	Perkins Eastman Company	6/8/2014	7281	5,099,109	236,000	Continue to provide design and construction documentation through the final phases and execution of the Canalside Project.	5,335,109	134,446	On-going	Legally Exempt	YES - 30%		
ECHDC	Eric Mower and Associates	5/9/2014	8300	289,000	210,000	Provide assistance to create a Canalside brand narrative, visual identity, and marketing plan in order to help build awareness and distinguish it as a true regional destination, as well as ensure communication consistency.	499,000		On-going	YES	YES - 25%		11
			TOTAL ECHDC:	$9,175,301	$5,155,141		$14,830,442	$2,724,287					
LOWER MANHATTAN DEVELOPMENT CORPORATION													
LMDC	SomethingDigital.com LLC	1/15/2015	5978	109,840	35,400	Provide website design, hosting, and maintenance services to LMDC through December 31, 2015.	319,160	40,850	On-going	Legally Exempt	NO	Single Source	
			LMDC TOTAL:	$109,840	$35,400		$319,160	$40,850					
MOYNIHAN STATION DEVELOPMENT CORPORATION													
MSDC	Skidmore Owings & Merrill LLP	11/17/2014	7273	6,500,000	12,829,466	Provide architectural, engineering, design, and related services in connection with the Moynihan Station Civic and Land Use Improvement Project.	26,604,334	1,939,646	On-going	Legally Exempt	YES - 20%	Single Source	
MSDC	Parsons Brinkerhoff, Inc.	3/17/2015	7021	1,573,250	158,903	Provide architectural, engineering services to re-design E-Yard structures of the train shed and to provide necessary phase services during construction.	3,756,403	321,757	On-going	Legally Exempt	YES - 20%	Single Source	

Totals adjusted for multiple amendments

Empire State Development
Annual Procurement Contracts (Amendments)
Executed During Fiscal Year 2015 (04/01/2014 - 03/31/2015)

CO.	VENDOR NAME	AMEND. DATE	CONTRACT NUMBER	ORIGINAL CONTRACT AMOUNT	AMEND AMOUNT	SCOPE OF SERVICES	REVISED CONTRACT AMOUNT	AMOUNT EXPENDED FOR FISCAL YEAR	CURRENT STATUS	CONTRACT REPORTER	MWBE ELIGIBLE CONTRACTS/ ASSIGNED GOAL	COMMENTS	TOTAL OF BIDS
MSDC	Jerome Haims Realty, Inc.	11/6/2014	4819	81,400	68,750	Provide updated appraisal services of the Farley Building and the Farley Building TDRs intended for the Penn West site.	353,750	17,000	On-going	Legally Exempt	NO	Single Source	
MSDC	AKRF, Inc.	11/6/2014	2698	265,650	45,000	Continue to provide environmental consulting services in connection with the Moynihan Station Project.	5,350,650		On-going	Legally Exempt	NO	Single Source	
			MSDC TOTAL:	$8,420,300	$13,102,119		$36,065,137	$2,278,403					
USA NIAGARA DEVELOPMENT CORPORATION													
USAN	Global Spectrum, LP	3/26/2015	8676	725,628	825,624	Provide management services for maintenance and programming services of Old Falls Street, Niagara Falls, NY.	1,551,252	834,546	On-going	N/A	YES - 26%		
USAN	Global Spectrum, LP	3/26/2015	8525	345,060	687,266	Provide management services for the USA Niagara owned Conference Center Niagara Fall.	1,405,326	632,815	On-going	N/A	YES - 26%		
			USAN TOTAL:	$1,070,688	$1,512,890		$2,956,578	$1,467,361					
			GRAND TOTAL:	$84,445,748	$109,490,481		$325,547,097	$93,088,132					

Totals adjusted for multiple amendments