

FOR INFORMATION

September 15, 2011

TO: The Directors

FROM: Kenneth Adams

SUBJECT: Procurement Contracts - First Quarter Fiscal Year 2011-2012

Attached for your information is the Quarterly Report on Procurement Contracts and the Affirmative Action Supplement thereto.

In accordance with Section 4 (11) of the UDC Act, authorizing the Affirmative Action Policy adopted by the Corporation in February 1980, and the Resolution passed by the Corporation in September 1993, attached hereto is the Quarterly Report on Procurement Contracts to Minority and Women-owned Business Enterprises ("M/WBEs") during the First quarter of Fiscal Year 2011-2012.

M/WBE Commitments

For the first quarter of Fiscal Year 2011-2012 ESD and its subsidiaries executed a total of \$7.8Million in procurement contracts and amendments. Based on the M/WBE goal programs and schedules of participation submitted by primes, 7.28% (\$567,475) of the funds are committed to M/WBE firms. As a comparison, for the first quarter of fiscal year 2010-2011 MWBE firms received a commitment of 6.7% (i.e. \$637,305) of the executed total of \$9.6M in procurement and amendments.

**Table No. 1: TOTAL PROCUREMENT CONTRACTS & AMENDMENTS
SFY 2011-2012**

SFY 2011-2012	Value of Total Contracts	Value of M/WBE Contracts	Percent of M/WBE Prime Contracts
First Quarter	\$7,793,187	\$567,475	7.28%
Second Quarter			
Third Quarter			
Fourth Quarter			
Totals			

**Table 2: TOTAL PROCUREMENT CONTRACTS & AMENDMENTS
SFY 2010-2011**

SFY 2010-2011	Value of Total Contracts	Value of M/WBE Contracts	Percent of M/WBE Prime Contracts
First Quarter	\$9,571,836	\$637,305	6.70%
Second Quarter	\$60,606,028	\$8,588,561	14.20%
Third Quarter	\$3,304,960	\$254,960	7.71%
Fourth Quarter	\$15,723,576	\$570,325	3.63%
Totals	\$89,206,400	\$10,051,151	11.27%

AFFIRMATIVE ACTION SUPPLEMENT

M/WBE Prime Contracts - First Quarter FY 2011-2012

Prime:	A.S.K Construction Inc. (Woman Owned)	\$ 212,019
	A.S.K Construction Inc (Woman Owned)	\$ 70,751
	A.S.K Construction Inc (Woman Owned)	\$ 71,746
	Riggs Construction Inc (Minority Owned)	\$ 22,954
	Chards Diversified International (Minority Owned)	\$ 75,519
		\$ 452,989
Prime:	Destro Development Inc	
Subs:	Oliver's Blacktop Maintenance (Minority Owned)	\$ 35,370
Sub Total		\$ 490,359

M/WBE Amendments - First FY 2011-2012

Prime:	Li- Saltzman Architects (Woman Owned)	\$ 55,000
	Riggs Construction, Inc. (Minority Owned)	\$ 7,616
	Riggs Construction, Inc. (Minority Owned)	\$ 4,500
Prime:	Toski, Schaffer & Co	
Subs:	R Wagner & Associates LLC (Minority Owned)	\$ 12,000
Sub Total		\$ 79,116
GRAND TOTAL		\$ <u>567,475</u>