

FOR CONSIDERATION

June 24, 2010

TO: The Directors

FROM: Dennis M. Mullen

SUBJECT: Procurement of: Support and Subscription for VMWare Software

REQUEST FOR: Authorization to Enter into a Contract with Dell Marketing for Support Services of our VMWare software

I. Contract Summary

Contractor: Dell Marketing, LLC
Scope of Services: Support Services and Subscription for VMWare Software
Contract Term: Three (3) years
Contract Amount: Contract Total: \$6,878.32

Funding Source(s): MIS Operating Budget-FY 2009/2010
(This expenditure was budgeted in the 2009/2010 fiscal year budget and is not a request for new funds)

II. Background

This support subscription is necessary to provide key maintenance, support and upgrade services for our VMware Virtual Server environments. The VMware virtualization software allows ESDC to consolidate key business systems onto a single, cost effective hardware platform. Each VMware host is capable of taking the place of 6 regular servers, saving expensive hardware replacement and maintenance costs

III. Selection Process

We found that Dell is the only vendor on the OGS State contracted vendor list that sells this item.

IV. Scope of Contract

Three-years of software support services for VMWare Software

V. Contract Term, Price and Funding

Contract Amount: \$6,878.32
MIS Operating Budget-FY 2009/2010

VI. Requested Action

The Directors are requested to approve the proposed three year software support services contract with Dell Marketing, Inc. No new funding is being requested as this expenditure was budgeted during the FY 2009/2010 MIS Operating budget.

VII. Recommendation

Based on the foregoing, we recommend approval of the requested actions.

VIII. Attachments

Resolution

June 24, 2010

EMPIRE STATE DEVELOPMENT CORPORATION – Authorization to Enter into a Contract with Dell Marketing, LLC to provide Three-years of software support services for VMWare Software and to Take Related Actions

BE IT RESOLVED, that upon the basis of the materials presented to this meeting (the “Materials”), a copy of which is hereby ordered filed with the records of the Corporation, the Corporation hereby finds Dell Marketing, LLC to be responsible; and be it further

RESOLVED, that the Corporation is hereby authorized to enter into a contract with Dell Marketing, LLC in an amount not to exceed SIX THOUSAND, EIGHT HUNDRED SEVENTY EIGHT DOLLARS and THIRTY TWO CENTS (\$6,878.32) for the purposes and services, and substantially on the terms and conditions, set forth in the Materials; and be it further

RESOLVED, that the Chief Executive Officer-Designate of the Corporation or his designee be, and each of them hereby is, authorized to take such action and execute such documents as may be necessary or appropriate to carry out the foregoing resolution.

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