

CONTACT INFORMATION	
Organization Name	Excelsior Growth Fund
Program Name	EGF SmartLoan™ and EGF ImpactLoan™
Staff Contact	
Street 1	5 Hanover Square
Street 2	10th Floor
City	New York
State/Zip	NY
Phone #	212-785-5642
Fax #	212-785-5987
Email	info@excelsiorgrowthfund.org
Website	www.excelsiorgrowthfund.org
ORGANIZATION DESCRIPTION	The Excelsior Growth Fund is a not-for-profit 501(c)(3) that provides loans to New York small business owners in economically disadvantaged areas who cannot obtain conventional financing from a bank.
COUNTIES SERVED BY FINANCING PROGRAMS	All of New York State
LOAN PROGRAM(S) DESCRIPTION (Detail on borrower eligibility, geographic focus, eligible uses of funds, application requirements, etc.)	<p>The EGF SmartLoan™ is an online lending product, providing streamlined access to capital of up to \$100,000 to small businesses seeking working capital, business expansion, machinery and equipment purchases and technology upgrades.</p> <p>The EGF ImpactLoan™ is a term loan of up to \$500,000 for working capital, machinery and equipment or real estate renovation.</p>
SERVE PRE-STARTUPS?	No
SERVE STARTUPS (LESS THAN ONE YEAR IN OPERATION)?	Yes, primarily through the ImpactLoan™
SERVE OPERATING BUSINESSES?	Yes
LOAN AMOUNTS	EGF SmartLoan™ \$10,000-\$100,000 EGF ImpactLoan™ \$10,000-\$500,000
INTEREST RATES	EGF SmartLoan™ 12.75% as of October 2015 EGF ImpactLoan™ 6%-12.75% as of October 2015
FEEES	EGF SmartLoan™ 5% (financed) EGF ImpactLoan™ up to 5% (financed)
# OF LOANS MADE IN PREVIOUS CALENDAR YEAR	
TOTAL DOLLAR AMOUNT OF LOANS MADE IN PREVIOUS CALENDAR YEAR	
IS THE ORGANIZATION A CDFI?	Yes
OTHER SERVICES AVAILABLE	Excelsior Growth Fund offers a suite of business advisory services to help small business owners access the tools and resources necessary to grow their business and become loan ready. This includes multiple services such as one-

	<p>on-one consulting and a group trainings and workshop series. Business advisory services offers services covering a variety of topics including financial management, operations, e-commerce and IT services.</p>
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