

CHART B
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
March 31, 2014
Businesses Issued Credits -- Tax Year 2012

Applicant Name	Region	Type of Business	Jobs When Certified Eligible	COMMITMENTS Tax Year 2012		Max Tax Credits	PERFORMANCE - Tax Year 2012			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Precisionaire, Inc.	Capital	Manufacturing	0	130	\$0	\$39,039	206	\$11,473,691	\$39,039	\$452
Calvary Design Team, Inc.	Finger Lakes	Manufacturing	138	52	\$0	\$31,853	47	\$6,226,436	\$28,668	\$316
Kingsbury Corporation	Finger Lakes	Manufacturing	0	27	\$0	\$19,303	27	\$7,937,660	\$19,303	\$459
OLEDWorks, LLC	Finger Lakes	Scientific R & D	2	13	\$0	\$59,406	14	\$3,618,901	\$54,130	\$82
Rochling - Advent Tool & Mold, LP	Finger Lakes	Manufacturing	170	26	\$2,000,000	\$81,223	61	\$2,564,979	\$81,223	\$51
Sutherland Global Services, Inc.	Finger Lakes	Back Office	3,068	600	\$0	\$128,000	363	\$2,825,000	\$79,967	\$158
Xerox Commercial Solutions, LLC	Finger Lakes	Back Office	70	352	\$1,900,000	\$681,790	477	\$3,498,587	\$681,790	\$24
Clever Devices, Inc.	Long Island	Manufacturing	125	28	\$0	\$70,707	38	\$3,338,342	\$70,707	\$109
CPI Aerostructures, Inc.	Long Island	Manufacturing	142	31	\$1,269,000	\$64,058	31	\$1,370,000	\$64,058	\$33
LNK International, Inc.	Long Island	Manufacturing	1,479	60	\$0	\$303,725	423	\$22,000,000	\$303,725	\$98
Acorda Therapeutics	Mid Hudson	Scientific R & D	159	20	\$18,200,000	\$1,062,970	40	\$13,960,000	\$478,163	\$41
Amkai, LLC	Mid Hudson	Software Dev	0	45	\$0	\$58,144	47	\$38,353	\$58,144	\$54
ContraFect Corporation	Mid Hudson	Scientific R & D	5	13	\$0	\$92,900	46	\$2,075,525	\$92,900	\$57
Fairbanks Manufacturing, LLC	Mid Hudson	Manufacturing	0	25	\$7,375,000	\$175,406	49	\$6,034,160	\$148,589	\$47
Macy's Inc.	New York City	Back Office	604	232	\$0	\$753,175	232	\$9,965,881	\$753,175	\$35
Fujitsu Frontech NA, Inc.	North Country	Manufacturing	22	53	\$0	\$50,000	53	\$18,991	\$50,000	\$45
The Gunlocke Company, LLC	Southern Tier	Manufacturing	665	35	\$0	\$25,362	92	\$2,059,373	\$25,362	\$186
Edwards Vacuum, Inc.	Western NY	Manufacturing	90	28	\$0	\$103,180	36	\$1,001,452	\$103,180	\$34
Sub-total, Job Growth Track			6,739	1770	\$30,744,000	\$3,800,241	2,282	\$100,007,331	\$3,132,123	

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.

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INVESTMENT TRACK										
Germanow-Simon Corporation	Finger Lakes	Manufacturing	77	10	\$0	\$12,315	11	\$2,710,684	\$12,315	\$257
eHealth Global Technologies, Inc.	Finger Lakes	Back Office	50	20	\$500,000	\$33,000	24	\$551,883	\$33,000	\$51
AVA Pork Products, Inc.	Long Island	Distribution	275	25	\$0	\$12,500	19	\$1,462,134	\$9,500	\$204
Precipart Group, Inc.	Long Island	Manufacturing	155	20	\$955,811	\$90,227	21	\$955,811	\$78,110	\$28
Atlas Air, Inc.	Mid Hudson	Back Office	460	30	\$326,500,000	\$6,677,750	32	\$686,367,057	\$6,677,750	\$103
Contract Packaging Services, Inc.	Mid Hudson	Distribution	303	15	\$1,800,000	\$53,111	46	\$1,793,000	\$52,968	\$55
TAL International Container Corp	Mid Hudson	Back Office	70	0	\$800,000	\$16,000	0	\$839,896	\$16,000	\$52
Ivoclar Vivadent, Inc.	Western	Back Office	197	16	\$4,150,000	\$132,568	22	\$5,393,545	\$129,297	\$47
Rand Machine Products, Inc.	Western	Manufacturing	92	0	\$4,252,000	\$19,150	0	\$702,500	\$19,150	\$37
Olin Chlor Alkali Products	Western	Manufacturing	177	11	\$15,250,000	\$501,168	15	\$26,000,000	\$500,896	\$54
Sub-total, Investment Track			1,856	147	\$354,207,811	\$7,547,789	190	\$726,776,510	\$7,528,986	
TOTAL			8,595	1917	\$384,951,811	\$11,348,030	2,472	\$826,783,841	\$10,661,109	

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