



CHART E
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
September 30, 2016
Businesses Issued Credits -- Tax Year 2015

Applicant Name	Region	Type of Business	Jobs When Certified Eligible	COMMITMENTS Tax Year 2015			PERFORMANCE - Tax Year 2015			
				Net New Jobs	Capital Investments	Max Tax Credits	Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Precisionaire, Inc.	Capital District	Manufacturing	0	165	\$0	\$49,550	175	\$0	\$49,550	\$318
Agrana Fruit US, Inc.	Central NY	Manufacturing	0	70	\$0	\$133,333	58	\$803,996	\$110,476	\$28
Cayuga Milk Ingredients, LLC	Central NY	Manufacturing	0	52	\$0	\$150,000	56	\$0	\$150,000	\$18
Currier Plastics, Inc.	Central NY	Manufacturing	100	45	\$0	\$95,745	38	\$0	\$80,851	\$19
Felix Schoeller North America Inc. (1)	Central NY	Manufacturing	67	25	\$0	\$65,742	44	\$0	\$62,742	\$31
Newstead Ranch, Inc.	Finger Lakes	Agriculture	168	20	\$0	\$31,818	52	\$17,496,129	\$31,818	\$606
Ranger Design US Inc.	Finger Lakes	Manufacturing	5	22	\$0	\$17,495	19	\$0	\$15,109	\$56
Rochling - Advent Tool & Mold, L.P.	Finger Lakes	Manufacturing	170	30	\$0	\$48,496	133	\$0	\$48,496	\$157
Syntec Technologies Inc.	Finger Lakes	Manufacturing	127	20	\$0	\$42,463	20	\$2,745,615	\$40,765	\$82
Healthplex, Inc.	Long Island	Financial Svc	374	150	\$73,000	\$110,960	150	\$611,388	\$110,960	\$63
LNK International, Inc.	Long Island	Manufacturing	1,479	135	\$0	\$247,833	234	\$0	\$247,833	\$25
North Atlantic Industries, Inc.	Long Island	Manufacturing	144	18	\$1,550,000	\$51,834	24	\$1,788,383	\$51,834	\$67
Space-Craft Worldwide, Inc.	Long Island	Manufacturing	85	20	\$0	\$40,909	16	\$1,211,153	\$32,727	\$68
Cambridge Security Seals LLC	Mid-Hudson	Manufacturing	2	30	\$0	\$62,937	35	\$0	\$62,937	\$24
Crystal Run Healthcare LLP	Mid-Hudson	Back Office	1,189	150	\$0	\$249,351	168	\$0	\$249,351	\$38
Raymours Furniture Co., Inc.	Mid-Hudson	Distribution	2,027	200	\$0	\$147,895	236	\$73,697,138	\$109,126	\$764
SpencerARL New York, Inc.	North Country	Manufacturing	42	43	\$0	\$32,331	84	\$543,563	\$32,331	\$72
ADP Technology Services, Inc.	NYC	Back Office	46	110	\$5,001,292	\$287,652	99	\$3,016,688	\$229,197	\$75
Duggal Visual Solutions, Inc.	NYC	Manufacturing	280	20	\$0	\$13,502	56	\$0	\$13,502	\$142
Etsy, Inc.	NYC	New Media	412	47	\$0	\$89,832	151	\$0	\$89,832	\$173
Fresh Direct Holdings, Inc	NYC	Distribution	1,949	716	\$0	\$1,500,796	602	\$0	\$1,260,669	\$21
Just Bagels Baking, LLC	NYC	Manufacturing	0	35	\$0	\$17,389	46	\$0	\$17,389	\$53
Shapeways, Inc.	NYC	Manufacturing	20	42	\$0	\$18,667	43	\$0	\$18,667	\$224
Engineering Manufacturing Technologies, LLC	Southern Tier	Manufacturing	118	10	\$3,141,000	\$98,440	45	\$3,141,260	\$98,440	\$42
Fortitude Industries, Inc. dba Advanced Transit Manufacturing	Southern Tier	Manufacturing	30	10	\$0	\$13,761	28	\$959,677	\$13,761	\$112
Golden Artist Colors Incorporated	Southern Tier	Manufacturing	157	27	\$0	\$38,028	29	\$2,074,308	\$38,028	\$77
Boston Valley Pottery, Inc.	Western NY	Manufacturing	130	13	\$1,108,000	\$51,979	22	\$1,562,063	\$51,979	\$40
Jiffy-Tite Company, Inc.	Western NY	Manufacturing	139	80	\$0	\$58,902	61	\$0	\$44,913	\$349
Trove Predictive Data Science, LLC	Western NY	Software Dev	0	9	\$0	\$18,367	7	\$0	\$14,285	\$52

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.



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Sub-total, Job Growth Track			9,260	2,314	\$ 10,873,292	\$ 3,786,007	2,731	\$ 109,651,361	\$ 3,377,568	
INVESTMENT TRACK										
Matt Industries, Inc.	Central NY	Manufacturing	102	0	\$3,255,726	\$68,115	77	\$3,255,726	\$67,640	\$48
eHealth Global Technologies, Inc.	Finger Lakes	Back Office	52	80	\$1,020,437	\$112,409	66	\$872,316	\$89,900	\$41
Germanow-Simon Corporation	Finger Lakes	Manufacturing	77	20	\$0	\$24,631	9	\$0	\$11,084	\$31
PPI Corp.	Finger Lakes	Manufacturing	47	4	\$0	\$7,547	5	\$0	\$7,547	\$107
VanDamme Associates, Inc. dba NimbleUser	Finger Lakes	Back Office	33	9	\$0	\$29,703	10	\$0	\$29,703	\$19
Atlas Air, Inc.	Mid-Hudson	Back Office	460	50	\$0	\$246,250	46	\$0	\$226,550	\$21
Xylem, Inc.	Mid-Hudson	Back Office	807	10	\$0	\$84,000	6	\$0	\$50,400	\$24
Wonton Food Inc.	NYC	Manufacturing	352	12	\$0	\$34,790	41	\$0	\$34,790	\$102
International Imaging Materials, Inc. (2)	Western NY	Manufacturing	340	0	\$2,800,000	\$101,000	0	\$2,503,877	\$76,007	\$40
Niagara Transformer Corp.	Western NY	Manufacturing	69	12	\$0	\$52,951	16	\$0	\$47,224	\$15
Olin Corporation	Western NY	Manufacturing	177	11	\$0	\$101,918	14	\$0	\$101,809	\$11
Rand Machine Products, Inc.	Western NY	Manufacturing	102	10	\$0	\$37,135	28	\$877,181	\$37,135	\$46
Sub-total, Investment Track			2,618	218	\$ 7,076,163	\$ 900,449	318	\$ 7,509,100	\$ 779,789	
TOTAL			11,878	2,532	\$17,949,455	\$4,686,456	3,049	\$117,160,461	\$4,157,357	

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