



CHART C
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
September 30, 2016
Businesses Issued Credits -- Tax Year 2013

| Applicant Name | Region | Type of Business | Jobs When Certified Eligible | COMMITMENTS Tax Year 2013 | | | PERFORMANCE - Tax Year 2013 | | | |
|--------------------------------------|-----------|------------------|------------------------------|------------------------------|---------------------|-----------------|-----------------------------|-----------------------|--------------------|---------------------|
| | | | | Net New Jobs | Capital Investments | Max Tax Credits | Jobs Created | Qualified Investments | Tax Credits Issued | Benefit Cost Ratio* |
| JOB GROWTH TRACK | | | | | | | | | | |
| Precisionaire, Inc. | CD | Manufacturing | 0 | 140 | \$0 | \$42,042 | 245 | \$0 | \$42,042 | \$109 |
| Inficon, Inc. | CNY | Scientific R & D | 223 | 10 | \$0 | \$15,000 | 13 | \$705,782 | \$15,000 | \$94 |
| ShoreGroup, Inc. | CNY | Software Dev | 147 | 32 | \$750,000 | \$115,600 | 36 | \$726,517 | \$115,130 | \$18 |
| Alpina Foods LLC | FL | Manufacturing | 0 | 27 | \$0 | \$43,720 | 42 | \$0 | \$43,720 | \$52 |
| Brand Networks Midco LLC | FL | Software Dev | 58 | 25 | \$0 | \$25,926 | 28 | \$0 | \$25,926 | \$81 |
| Kingsbury Corp. | FL | Manufacturing | 0 | 43 | \$0 | \$31,228 | 43 | \$0 | \$31,228 | \$27 |
| Maximus Federal Services, Inc. | FL | Back Office | 516 | 150 | \$1,209,600 | \$134,938 | 243 | \$976,148 | \$130,269 | \$82 |
| Muller Quaker Dairy LLC | FL | Manufacturing | 0 | 127 | \$0 | \$247,082 | 127 | \$0 | \$247,082 | \$19 |
| Newstead Ranch, Inc. | FL | Agriculture | 141 | 10 | \$0 | \$15,909 | 21 | \$0 | \$15,909 | \$19 |
| OLEDWorks LLC (1) | FL | Scientific R & D | 2 | 16 | \$0 | \$60,329 | 17 | \$0 | \$60,329 | \$19 |
| Rochling - Advent Tool & Mold, L.P. | FL | Manufacturing | 170 | 28 | \$0 | \$45,724 | 79 | \$0 | \$45,724 | \$27 |
| Sutherland Global Services, Inc. (1) | FL | Back Office | 3,035 | 650 | \$0 | \$143,192 | 799 | \$0 | \$143,192 | \$15 |
| Xerox Commercial Solutions LLC | FL | Back Office | 70 | 500 | \$0 | \$914,475 | 457 | \$0 | \$581,109 | \$126 |
| Clever Devices, Inc. | LI | Manufacturing | 125 | 35 | \$0 | \$88,384 | 83 | \$0 | \$88,384 | \$53 |
| CPI Aerostructures, Inc. | LI | Manufacturing | 142 | 70 | \$0 | \$87,337 | 97 | \$0 | \$87,337 | \$78 |
| LNK International, Inc. | LI | Manufacturing | 1,479 | 85 | \$0 | \$285,094 | 532 | \$0 | \$285,094 | \$43 |
| U.S. Nonwovens Corp (1) | LI | Manufacturing | 350 | 25 | \$0 | \$25,168 | 29 | \$0 | \$25,168 | \$20 |
| Acorda Therapeutics | MH | Scientific R & D | 159 | 50 | \$2,000,000 | \$826,925 | 108 | \$2,051,934 | \$630,925 | \$25 |
| Anellotech, Inc. | MH | Scientific R & D | 2 | 23 | \$0 | \$30,000 | 18 | \$0 | \$23,478 | \$59 |
| Cambridge Security Seals LLC | MH | Manufacturing | 2 | 25 | \$0 | \$52,448 | 26 | \$0 | \$52,448 | \$51 |
| Fairbanks Manufacturing, LLC | MH | Manufacturing | 0 | 41 | \$0 | \$45,766 | 73 | \$0 | \$45,766 | \$43 |
| Raymours Furniture Co., Inc. | MH | Distribution | 2,027 | 150 | \$44,500,000 | \$988,596 | 184 | \$59,668,838 | \$971,845 | \$69 |
| First Niagara Financial Group | Multi-Reg | Financial Svcs | 1,492 | 200 | \$0 | \$707,980 | 551 | \$0 | \$707,980 | \$55 |
| Fujitsu Frontech North America, Inc. | NC | Manufacturing | 22 | 53 | \$0 | \$50,000 | 76 | \$0 | \$50,000 | \$45 |
| STREAM New York, Inc. | NC | Back Office | 501 | 150 | \$0 | \$78,947 | 171 | \$0 | \$78,947 | \$96 |
| Crye American, LLC | NYC | Manufacturing | 86 | 25 | \$422,781 | \$43,357 | 33 | \$422,781 | \$43,357 | \$119 |
| Fresh Direct Holdings, Inc | NYC | Distribution | 1,949 | 319 | \$98,237,100 | \$2,655,685 | 303 | \$0 | \$656,288 | \$16 |
| Macy's Inc. | NYC | Back Office | 1,027 | 410 | \$0 | \$1,331,042 | 458 | \$0 | \$1,331,042 | \$25 |
| Morgan Stanley & Co. Incorporated | NYC | Financial Svcs | 2,459 | 308 | \$67,700,000 | \$7,331,338 | 673 | \$56,057,218 | \$7,098,482 | \$8 |
| Shapeways, Inc. | NYC | Manufacturing | 20 | 25 | \$0 | \$11,111 | 25 | \$0 | \$11,111 | \$99 |

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.



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| Chobani, Inc. | ST | Manufacturing | 392 | 132 | \$6,000,000 | \$471,283 | 196 | \$2,777,360 | \$391,830 | \$25 |
| Gunlocke Company, LLC, The | ST | Manufacturing | 665 | 80 | \$0 | \$57,971 | 101 | \$0 | \$57,971 | \$48 |
| Edwards Vacuum, Inc. | WNY | Manufacturing | 105 | 28 | \$0 | \$103,180 | 39 | \$0 | \$103,180 | \$26 |
| Jiffy-Tite Company, Inc. | WNY | Manufacturing | 133 | 30 | \$0 | \$22,088 | 25 | \$0 | \$18,407 | \$34 |
| Rich Products Corporation | WNY | Scientific R & D | 843 | 17 | \$0 | \$314,756 | 26 | \$0 | \$313,196 | \$4 |
| Sub-total, Job Growth Track | | | 18,342 | 4,039 | \$ 220,819,481 | \$ 17,443,621 | 5,977 | \$ 123,386,578 | \$ 14,568,896 | |
| INVESTMENT TRACK | | | | | | | | | | |
| eHealth Global Technologies, Inc. | FL | Back Office | \$52 | 40 | \$600,000 | \$58,000 | 32 | \$773,483 | \$48,800 | \$45 |
| General Motors Components Holdings, LLC | FL | Manufacturing | \$2,311 | 0 | \$91,000,000 | \$1,820,000 | 0 | \$92,354,623 | \$1,820,000 | \$51 |
| Germanow-Simon Corporation | FL | Manufacturing | \$77 | 15 | \$0 | \$18,473 | 15 | \$0 | \$18,473 | \$37 |
| Gemini Fund Services, LLC | LI | Financial Svc | \$80 | 13 | \$350,000 | \$33,652 | 28 | \$609,029 | \$33,652 | \$60 |
| Hain Celestial Group, Inc., The | LI | Back Office | \$250 | 25 | \$3,500,000 | \$182,780 | 15 | \$10,525,010 | \$138,364 | 85 |
| NC Chocolate Manufacturing LLC | LI | Manufacturing | \$33 | 20 | \$0 | \$25,000 | 29 | \$0 | \$25,000 | \$91 |
| Precipart Group, Inc. | LI | Manufacturing | \$155 | 20 | \$1,284,330 | \$96,798 | 34 | \$2,718,671 | \$96,798 | \$44 |
| Thuro Metal Products, Inc. | LI | Manufacturing | \$51 | 3 | \$522,224 | \$13,813 | 3 | \$721,757 | \$13,812 | \$57 |
| Atlas Air, Inc. | MH | Back Office | \$460 | 40 | \$0 | \$197,000 | 49 | \$0 | \$197,000 | \$21 |
| Contract Packaging Services, Inc. | MH | Distribution | \$303 | 35 | \$500,000 | \$49,926 | 44 | \$589,000 | \$49,926 | \$58 |
| Mediacom Communications Corporation | MH | Back Office | \$250 | 15 | \$34,770,000 | \$772,452 | 27 | \$46,008,207 | \$772,052 | \$63 |
| Burrows Paper Corporation | MV | Manufacturing | \$240 | 0 | \$15,000,000 | \$95,444 | 0 | \$4,810,310 | \$95,444 | \$50 |
| E.I. DuPont de Nemours, Inc. | WNY | Manufacturing | \$845 | 0 | \$5,000,000 | \$130,750 | 0 | \$4,444,274 | \$119,635 | \$37 |
| FedEx Trade Networks Transport and Brokerage, Inc. | WNY | Back Office | \$947 | 23 | \$0 | \$67,473 | 35 | \$0 | \$67,473 | \$21 |
| International Imaging Materials, Inc. | WNY | Manufacturing | \$340 | 0 | \$3,700,000 | \$134,000 | 0 | \$3,936,431 | \$113,114 | \$35 |
| Niagara Transformer Corp. | WNY | Manufacturing | \$69 | 2 | \$0 | \$4,932 | 2 | \$0 | \$4,932 | \$15 |
| Olin Corporation | WNY | Manufacturing | \$177 | 11 | \$0 | \$164,751 | 15 | \$0 | \$164,534 | \$27 |
| Rand Machine Products, Inc. | WNY | Manufacturing | \$102 | 7 | \$3,549,500 | \$99,076 | 0 | \$3,609,171 | \$74,707 | \$48 |
| Sub-total, Investment Track | | | 6,742 | 269 | \$ 159,776,054 | \$ 3,964,320 | 328 | \$ 171,099,966 | \$ 3,853,716 | |
| TOTAL | | | 25,084 | 4,308 | \$380,595,535 | \$21,407,941 | 6,305 | \$294,486,544 | \$18,422,612 | |

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