CHART B
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
December 31, 2015
Businesses Issued Credits -- Tax Year 2012

				COMMITMENTS Tax Year 2012			PERFORMANCE - Tax Year 2012			
Applicant Name	Region	Type of Business	Jobs When Certified Eligible	Net New Jobs	Capital Investments	Max Tax Credits	Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Precisionaire, Inc.	Capital District	Manufacturing	0	130	$0	$39,039	206	$0	$39,039	$452
ShoreGroup, Inc.	Central NY	Software Dev	147	25	$900,000	$107,750	26	$1,128,369	$107,750	$18
Calvary Design Team, Inc.	Finger Lakes	Manufacturing	138	52	$0	$31,853	47	$0	$28,668	$316
Kingsbury Corp.	Finger Lakes	Manufacturing	0	27	$0	$19,303	27	$0	$19,303	$459
OLEDWorks LLC (1)	Finger Lakes	Scientific R & D	2	13	$0	$59,406	13	$0	$54,130	$81
Rochling - Advent Tool & Mold, L.P.	Finger Lakes	Manufacturing	170	26	$2,000,000	$81,223	61	$2,564,979	$81,223	$51
Sutherland Global Services, Inc. (1)	Finger Lakes	Back Office	3,035	363	$0	$79,967	363	$2,825,000	$79,967	$158
Xerox Commercial Solutions LLC	Finger Lakes	Back Office	70	352	$1,900,000	$681,790	477	$3,498,587	$681,790	$24
Clever Devices, Inc.	Long Island	Manufacturing	125	28	$0	$70,707	38	$0	$70,707	$109
CPI Aerostructures, Inc.	Long Island	Manufacturing	142	31	$1,269,000	$64,058	31	$1,370,879	$64,058	$33
LNK International, Inc.	Long Island	Manufacturing	1,479	60	$0	$303,725	423	$0	$303,725	$98
Acorda Therapeutics	Mid-Hudson	Scientific R & D	159	20	$18,200,000	$1,062,970	40	$13,959,642	$609,320	$32
Amkai, LLC	Mid-Hudson	Software Dev	0	45	$0	$58,144	45	$0	$58,144	$52
ContraFect Corporation	Mid-Hudson	Scientific R & D	5	13	$0	$92,900	46	$0	$92,900	$57
Fairbanks Manufacturing, LLC	Mid-Hudson	Manufacturing	0	25	$7,375,000	$175,406	49	$6,034,160	$148,589	$47
First Niagara Financial Group	Multi-Region	Financial Svcs	1,492	100	$20,508,015	$764,150	405	$16,861,156	$691,213	$57
Fujitsu Frontech North America, Inc.	North Country	Manufacturing	22	53	$0	$50,000	53	$0	$50,000	$35
Macy's Inc.	New York City	Back Office	1,027	232	$0	$753,175	232	$0	$753,175	$45
Chobani, Inc.	Southern Tier	Manufacturing	392	82	$6,000,000	$345,808	82	$5,630,319	$305,085	$27
Gunlocke Company, LLC, The	Southern Tier	Manufacturing	665	35	$0	$25,362	92	$0	$25,362	$186
Edwards Vacuum, Inc.	Western NY	Manufacturing	90	28	$0	$103,180	36	$1,001,452	$103,180	$34
Sub-total, Job Growth Track			9,160	1,740	$58,152,015	$4,969,916	2,792	$54,874,543	$4,367,328	

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.

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INVESTMENT TRACK										
eHealth Global Technologies, Inc.	Finger Lakes	Back Office	50	20	$500,000	$33,000	24	$551,883	$33,000	$51
Germanow-Simon Corporation	Finger Lakes	Manufacturing	77	10	$0	$12,315	11	$0	$12,315	$257
AVA Pork Products	Long Island	Distribution	275	25	$0	$12,500	19	$0	$9,500	$204
Precipart Group, Inc.	Long Island	Manufacturing	155	20	$955,811	$90,227	21	$955,811	$78,110	$28
Atlas Air, Inc.	Mid-Hudson	Back Office	460	30	$326,500,000	$6,677,750	32	$686,367,057	$6,677,750	$103
Contract Packaging Services, Inc.	Mid-Hudson	Distribution	303	15	$1,800,000	$53,111	46	$1,792,837	$52,968	$55
TAL International Container Corp	Mid-Hudson	Back Office	70	0	$800,000	$16,000	0	$839,896	$16,000	$52
E.I. DuPont de Nemours, Inc.	Western NY	Manufacturing	845	0	$0	$28,950	0	$0	$28,950	$0
Ivoclar Vivadent, Inc.	Western NY	Back Office	197	16	$4,150,000	$132,568	22	$5,393,545	$129,297	$47
Olin Corporation	Western NY	Manufacturing	177	11	$15,250,000	$501,168	15	$26,000,000	$500,896	$54
Rand Machine Products, Inc.	Western NY	Manufacturing	92	0	$702,500	$19,150	0	$702,500	$19,150	$37
Sub-total, Investment Track			2,701	147	$350,658,311	$7,576,739	190	$722,603,529	$7,557,936	
TOTAL			9,160	1,740	$58,152,015	$4,969,916	2,792	$777,478,072	$11,925,264	

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.