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**ASSURED INFORMATION SECURITY, INC AND CARDINAL GRIFFISS
REALTY, LLC BREAK GROUND ON
AIS, Inc. NEW CORPORATE HEADQUARTERS AT GRIFFISS PARK**

Ground was broken today on a new 46,305-square-foot corporate headquarters for Assured Information Security, Inc. at Griffiss Business and Technology Park. The building will include 36,000 square feet of space leased to AIS, Inc. and just over 10,000 square feet of additional office space for expansion. The new facility is expected to be constructed and operating by the end 2011.

AIS, Inc. announced this past spring that it would collaborate with GLDC to allow for further expansion and increased employment. With 85 employees currently, the company has outgrown its current space. With the new and larger office, AIS, Inc. expects to add 39 employees over the next three years.

The construction of the two-story, 46,305 square-foot AIS building is estimated to cost more than \$10.585 million which includes demolition of the former EDGE and GLDC offices located at 153 Brooks Road. Griffiss Local Development Corporation, is providing a loan of approximately \$6.62 million to Cardinal Griffiss Realty, LLC, the developer for the construction project.

Other financing for the project includes a loan of \$1.585 million from Oneida Savings Bank, and financing through the sale of New Market Tax Credits. USBancorp Community Development Corporation is lending \$2.386 million in funding based on its number of New Market Tax Credits approved for the project. Empire State Development also assisted with the project, offering a \$1 million grant to GLDC to support this job-creating project. They were also instrumental in obtaining New Market Tax Credits.

The new AIS, Inc. facility was designed by McDonald & Montrose Architects of New Hartford. Charles A. Gaetano Constructino Corporation of Utica is the general contractor on the project. Work has already begun at the site on the corner of Brooks Road and Route 825.

“This is a great example of a company which started locally and has grown steadily through the years while not abandoning its roots. Today’s ceremony is another step forward in the continued growth of AIS, Inc. and the company’s long-term commitment to Rome and Oneida County,” said Fred Tillman, Chairman of Griffiss Local Development Corporation (GLDC). Cardinal Griffiss

Realty, LLC a subsidiary of GLDC and Mohawk Valley EDGE purchased a 7.5-acre land parcel from Griffiss Local Development Corporation and will be the developer of the facility, which they will lease to AIS, Inc. for an initial period of 20 years.

“AIS, Inc. will be an anchor tenant in our new facility at Griffiss. This project will help build a critical mass in this area of the park, and enhance future recruitment of outside companies, development of new parcels, and creation of new jobs,” said Tillman.

“As a native of Upstate NY, I am personally committed to growing our business in this region. This new facility not only solidifies our commitment to this area, but will also help us compete on a national scale for talent and resources to support research and development of computer network security technologies,” President and CEO Charles Green said. “It will provide us with the physical infrastructure to conduct research and provide administrative support for customers and field offices across the United States.”

“This very significant expansion is an example of high-tech companies that are growing here in the Mohawk Valley region that specialize in work with government agencies on cyber security and other technologies that are vital to national security,” Assemblywoman RoAnn M. Destito (D/WF-Rome) said. “Many of these companies are utilizing the capabilities of the Air Force Research Laboratory, and it demonstrates that these firms consider our region a good place to do business in. I am pleased that the Griffiss Business and Technology Park, which I have supported with state appropriations through the years, has become an attractive campus for these companies to grow in.”

“I am pleased that AIS has continued to grow and flourish in Rome. As it has expanded, AIS invests in the local community and provides good jobs for the Mohawk Valley. Congratulations on the ground breaking of a new headquarters.”
– Senate Charles E. Schumer

“It is critical that we have innovative, high-tech companies like AIS co-located with the Air Force Research Lab at Griffiss,” said Congressman Michael Arcuri. “The Mohawk Valley is uniquely positioned to become a national leader in cyber security innovation. Continued growth at the lab and the surrounding businesses will lead to future job creation and economic development across the region.”

“Governor Paterson and I are pleased to support the collaborative efforts that have resulted in this expansion, the creation of high paying jobs and the attraction of significant investment in Oneida County,” said Empire State Development Chairman & CEO Dennis M. Mullen. “The fact that AIS has outgrown its current space is reason to celebrate. Breaking ground on this new facility demonstrates what ESD knows to be true—that those in high-tech industries, like AIS, are our future, spurring growth and prosperity not only for this

region, but across New York State. We congratulate AIS and wish you continued success.”

“As a software company working in cyber security, Assured Information Systems, or AIS, has been a perfect fit for the Griffiss Business Park, and the Griffiss Business Park has obviously been a good fit for them. We are pleased that they have chosen to grow their presence in our community with this expansion, and look forward to their continued growth,” said Oneida County Executive Anthony Picente, Jr.

“The City of Rome is proud of the success of AIS and its entire team,” Mayor James F. Brown said. “AIS is more than just a pioneer in cyber-security and cyber-operations but is a great community partner. We are encouraged by their continued growth as demonstrated by this groundbreaking and its upcoming state-of-the-art facility.”

“AIS, and businesses like it, demonstrate that this region is an excellent place to do business,” Brown added. “We have a highly skilled and exceptionally dedicated workforce, abundant natural resources and a quality of life that is difficult to match anywhere. I applaud AIS for its vision, its ongoing excellence and its commitment to our region, and I look forward to its continued success.”

“Today is a good day for Rome and a good day for Oneida county,” said State Senator Joseph A. Griffo. “Leveraging the presence of the Air Force Research Lab has afforded the opportunity for spinoff companies and other potential business. I commend AIS president Charles Green and Steve DiMeo for building in the Business Park.”

AIS, Inc. is a research & development company located in Rome, NY, which works extensively with government agencies in the area of cybersecurity. AIS, Inc. has been recognized twice by *Inc.* magazine as one of the fastest growing companies in the U.S. It is one of a cluster of cybersecurity companies that have grown around the Air Force Research Laboratory in Rome, a cornerstone of Central NY’s growing IT corridor.

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