

U.S. Small Business Administration



PRESS RELEASE

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Small Business Procurement Event Set For Sept. 14 58 Agencies and Prime Contractors to meet with Small Business Owners

WHERE: 2010 Albany Matchmaker & Expo
Albany Marriott Hotel
189 Wolf Road, Albany, NY 12205

WHEN: 8:00 am – 12:30 pm
Tuesday, September 14, 2010
Visit <http://www.sba.gov/ny/syracuse> and click **2010 Albany Matchmaker & Expo** link

Overview:

Pitch your products and services to purchasing officers from federal, state and local agencies, as well as prime contractors at The 2010 Albany Matchmaker & Expo on September 14th at the Albany Marriott. Online registration for this incredible procurement opportunity is now open for small businesses.

This “speed dating event for business” provides small business owners with 10-minute individual appointments throughout the morning to pitch their products and services directly to the decision-making representative of the participating agency, college or prime contractor. The 2010 Albany Matchmaker & Expo offers entrepreneurs three hours of matchmaking appointments and an expo with access to small business service providers and government contracting experts. The \$40 registration fee includes the opportunity to conduct as many as 18 appointments with purchasing representatives and continental breakfast.

Participating matchmaker agencies and prime contractors include:

Ad Council, Albany County Airport Authority, Albany County Purchasing & Affirmative Action, Beardsley Design Associates, Bechtel Marine Propulsion, Bechtel Plant Machinery, BL Companies, Capital District Transportation Authority, Clarkson University, ConEdison, Ecology & Environment, Einhorn Yaffee Prescott Architecture & Engineering, Greenman-Pedersen,

Iberdrola USA, Industries for the Blind of NYS, Inficon, ITT Geospatial Systems, National Government Services, National Grid, NYS Dept of Correctional Services/CorCraft, NYS Dept of Transportation, NYS Dormitory Authority, NYS Environmental Facilities Corporation, NYS Office of Children and Family Services, NYS OGS Design and Construction, NYS OGS Procurement Services Group, NYS Office of the State Comptroller, NYS Police, NYS Thruway Authority Construction Management, NYS Thruway Authority Procurement Services, Northland Associates, PDS Engineering & Construction, Praxair, Purcell Construction, Rensselaer Polytechnic Institute, Small Business Transportation Resource Center-US DOT, State Farm Insurance Companies, State University of New York (SUNY) System Administration, Tug Hill Construction, Ultralife Corporation, US Army Corps of Engineers, US Dept of Agriculture, US Dept of Air Force Research Lab (Rome), US Dept of Army Contracting Agency Fort Drum, US Dept of Army Watervliet Arsenal, US Dept of Commerce, US Dept of Homeland Security, US Dept of Labor, US Dept of Veterans Affairs Medical Centers, US General Services Administration, US Internal Revenue Service, US National Science Foundation, US Property & Fiscal Office for NYS, University at Albany, West Point, and Xerox.

Participating government contracting experts:

Defense Contract Management Agency, Empire State Development/MWBE Certifications/Contract Reporter, NYS OGS MWBE Office, NYS Small Business Development Center Procurement Assistance Center, North Country PTAC, Rochester PTAC, Rockland Economic Development Corporation PTAC, and US Small Business Administration.

Sponsored by:

New York Business Development Corporation, Small Business Development Center at University at Albany, U.S. Small Business Administration, the Business Review, and the Albany-Colonie Regional Chamber of Commerce.

Agenda:

8:00 am Continental Breakfast Buffet & Small Business Registration
8:30 am Welcome & Rules for the Matchmaker
8:50 am Appointment Scheduling Begins
9:15 am Matchmaker Appointments Begin
10:45 am Networking Break
11:00 am Matchmaker Appointments Resume
12:30 pm Matchmaker Concludes

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