



**For Immediate Release:**

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David Catalfamo | 518-729-0469 | dcatalfamo@cpsalbany.com

**Aeon Nexus Cuts Ribbon on New Glens Falls Headquarters**

*Renovated historic building new home to growing provider of finance and procurement solutions*

Glens Falls, NY – Joined by a host of local business leaders and elected officials, [Aeon Nexus](#) today cut the ribbon on its new headquarters in downtown Glens Falls. Aeon Nexus a leading finance and procurement solutions information technology company is relocating from Washington DC and rapidly expanding operations looking to add over a dozen information technology professionals at its new location.

Omar Usmani, Solutions Director for Aeon Nexus said, “In an economy that relies more on connectivity than anything else, technology companies like Aeon Nexus are looking to move to areas that provide a better quality of life for their employees. Glens Falls offers a higher quality of living with access to a downtown positioned conveniently at the foothills of the Adirondacks and Lake George Region. “ He added , “When you combine the benefits of living here with the tremendous assistance we have received from local, state and federal officials to move our business to the area and you have an easy decision to relocate.”

Congressman Scott Murphy said, “On behalf of the people of the 20<sup>th</sup> District, I’d like to welcome Aeon Nexus to our community. They are bringing new, good-paying jobs to our area and helping to continue to revitalize downtown Glens Falls.”

“It’s great to welcome a new employer to Glens Falls, especially a high-tech firm that has a very bright future,” said Senator Betty Little. “Aeon Nexus offers an innovative procurement process that will help municipalities and school districts save money. So, we not only see the benefit of new jobs in Glens Falls, but the savings of tax dollars across the state.”

Assemblywoman Teresa Sayward said, “I am so pleased to see that downtown Glens Falls is continuing to flourish and grow. Aeon Nexus will be an important addition to our region and another sign of our ongoing economic development.”

Queensbury Supervisor Dan Stec, said “Aeon Nexus is the kind of high tech employer that represents the bright future of our community. Good jobs and an unrivalled quality of life are the key to keeping our young people right here at home, welcome Aeon Nexus.”

"The addition of a quality company such as Aeon Nexus to our downtown is a substantial enhancement to the renaissance that Glens Falls is experiencing," Mayor John A. Diamond said. "Omar and his team will add a new dimension to the downtown landscape. We welcome them and wish them every success."

The five month renovation of the old Russell and Wait building at 174 Glen Street was undertaken with the assistance of a \$145,000 convertible loan from Empire State Development's Upstate Regional Blueprint Fund.

"It is a true honor to see the transformation of this historic building into what is now the Aeon Nexus Corporation's headquarters," said Empire State Development Capital Region Regional Director Peter Wohl. "This project represents the continued redevelopment of downtown Glens Falls and our commitment to rebuilding Upstate New York. It's through projects and strategic investments like this that we are able to not only help the small businesses and communities that need it most, but also create jobs, build stronger urban centers and spur continued economic growth in the Capital Region and across the State. We are pleased to join with Aeon Nexus and our partners in the celebration of their success."

Len Fosbrook, President of Warren County Economic Development, said in recent years, local government, state and other not for profit organizations such as the EDC Warren County have helped to seek funds for improvements and lead the charge to initiate revitalization of the downtown area. A number of local developers have completed smaller scale rehabilitation into successful mixed use projects and positive momentum has been building. The 174 Glen Street project is an important milestone for a critical portion of the central downtown's "Main Street" block. The project establishes a long awaited trend for new opportunities not currently seen in the immediate market area i.e. boutique retail space combined with high tech office space in a historic building. We welcome Aeon Nexus and look forward to building our strong relationship with them.

Brian Towers, President of the Adirondack Association of Towns and Villages said, "There is a bright future throughout the Adirondacks for the kind of high tech jobs that Aeon Nexus is bringing to Glens Falls.

Focused on finance and procurement Aeon Nexus delivers software and services in the public and private sectors, implementing solutions that save customers time, resources and money. As the public sector faces tight budgets Aeon Nexus provides critical IT solutions such as spend management and reverse auctions that help local governments stretch taxpayers dollars. Aeon Nexus proudly serves public sector partners around the United States including, the Department of Defense, NYC Department of Education and the Connecticut Regional School Districts.

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