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**UNITED BIOCHEMICALS TO UPGRADE AND ADD JOBS TO ITS SANBORN OPERATIONS**

*Project will keep costs down for life sciences companies across Western New York*

Empire State Development and United Biochemicals today announced that the company, a primary supplier of life sciences research products in Niagara County, will upgrade its manufacturing capabilities in response to evolving customer demands. The nearly \$1 million project, which includes machinery and equipment acquisition, renovations to the facility and soft costs, will create 22 new, full-time jobs and retain 31 employees.

The company offers several essential products to the life sciences industry throughout the nation and is a key supplier of these products to Western New York life science companies. Because of its location and manufacturing capabilities, United Biochemicals is able to provide unique products and services at an exceptionally low cost, benefiting life science companies in the Greater Buffalo-Niagara Region.

“Life sciences is a target industry for New York State and by providing critical assistance to growing small businesses in this sector, we can ensure that they have a bright future here in Western New York,” said ESD President, CEO & Commissioner Kenneth Adams. “ESD’s grant will not only help United Biochemicals remain in Sanborn, but will allow it to expand productivity and better compete in both new and existing markets.”

ESD has provided a \$150,000 capital grant that will be used to reimburse the company for a portion of the costs associated with its upgrade.

“Without the capital grant of \$150,000 provided by ESD, United Biochemicals would not be able to complete its expansion project, which is essential for its growth, creating new jobs and playing a key role in the growth of Western New York life science companies,” said United Biochemicals President Fayyaz Hussain.

Specific products manufactured by United Biochemicals are biological buffers, biochemicals, amino acid derivatives and custom sterile filtered solutions. The company sells its products directly to customers throughout the United States and the world and is a particularly important supplier to the growing life science industry in Western New York.

The essential facility upgrades needed in order for United Biochemicals to capture new business opportunities include the construction of separate rooms to support material weighing product compounding, aseptic filling and final packaging, which will prevent cross contamination. Ceilings and floors will also be made to conform to clean room standards, and heating, ventilation and air conditioning (HVAC) and purified water systems will be upgraded.

Without ESD's assistance, this important supplier to the Western New York life sciences sector may not have been able to compete in a global marketplace, putting 31 high-paying jobs at risk. The owner has also been contacted by other states to expand in lower cost areas, such as Florida.

Empire State Development is New York's chief economic development agency and administrator of the statewide business resource portal New York First ([www.NYfirst.NY.gov](http://www.NYfirst.NY.gov)). The mission of Empire State Development is to promote business investment and growth that leads to job creation and prosperous communities across New York State. ESD also oversees the marketing of "I LOVE NY," the State's iconic tourism brand. For more information on Empire State Development, visit [www.esd.ny.gov](http://www.esd.ny.gov).



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