

## **Empire State Development News**

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## **DRESSER-RAND TO BUILD NEW R&D FACILITY IN OLEAN**

### **State to assist with \$2 million investment**

Empire State Development today announced a \$2 million grant was committed to Dresser-Rand Company to construct a new technology center in Olean, retaining its existing technology employees at the Olean location and pledging an additional 120 jobs. The company plans to invest \$14.7 million in capital to build their new technology center, assisted by the \$2 million grant from ESD. In addition, Dresser-Rand can apply for up to \$8 million in tax credits and other credits and incentives over a multi-year period due to its Empire Zone location.

"As one of the largest private sector employers in the Southern Tier and Western New York with more than 2,300 employees, Dresser-Rand's decision to retain and expand its operations in Olean was critical," said Governor David A. Paterson. "With ESD support, we are helping ensure that Dresser-Rand is able to compete in the world marketplace and keep jobs here in Upstate New York. It is imperative that New York State be at the forefront of international business development if we are to realize our goals for revitalizing the Upstate economy. This project strongly contributes to that vision, and shows that Upstate New York is open for business."

Vincent R. Volpe Jr., President, and CEO, said, "We are very pleased to announce the company's final approval of these two strategic investments in Dresser-Rand's Olean site. We have worked hard to create an environment in New York State where we can be successful and continue to invest in technology and associated infrastructure initiatives that will help us compete in a very global market. We appreciate the support from Governor Paterson through Empire State Development and from our state legislator, Senator Cathy Young, Assemblyman Joe Giglio and both county and city officials. In addition, we believe the new, contemporary labor agreement covering approximately 500 workers at the Olean facility engenders an environment conducive to investment. This agreement is market competitive, with contract language that allows for continuous operating improvements through more flexible and modern work rules."

Headquartered in Houston, Texas, Dresser-Rand has been among the largest global suppliers of rotating equipment solutions, with field-proven centrifugal and reciprocating compressors, steam turbines, expanders, gas turbine packages, and control systems to the worldwide oil and gas, chemical, petrochemical, and process industries.

Dresser-Rand has New York manufacturing operations in Olean, Wellsville and Painted Post. The company had considered moving its technology staff, as well many of its office personnel, to Houston, Texas, where most of its management staff is based. Retention of Dresser-Rand in New York State without state assistance would have been unlikely, causing a decline of high-paying research and development, as well as management positions.

The company, with its facilities spread out over a large campus, has been manufacturing in Olean since 1912. The new \$14.7 million technology center will allow the company to consolidate research and development activities, product engineering, project management professionals, and other technology and management positions in an attractive, state-of-the-art work environment where the company's engineering development can be closer together and more productive.

"I'm thrilled that Dresser-Rand has decided to expand their operations right in Olean," said New York State Senator Cathy Young. "The investment of Dresser-Rand is an investment in Olean, the region,

and New York State itself. I'm excited about the prospect of increased high-tech manufacturing jobs in our area, and the boost to the local economy that it will bring."

"I am extremely pleased that Dresser-Rand has committed to capital investments in their Olean facility," said New York State Assemblyman Joe Giglio. "These investments will create a brand-new, state-of-the-art research and development center in Olean and includes a commitment by the company for an additional 120 job opportunities for the skilled workforce of the Southern Tier. This is the type of public-private partnership which I believe is critical for the continued and future success of the economy in Cattaraugus County and the Southern Tier."

Mayor of Olean David Carucci, said, "It's wonderful that Dresser-Rand feels that Olean is their home by first reinvesting in the community with the new multi-million dollar test stand, and now this new office complex. Both of these items show their commitment to this community."

The company has received strong support from state and local elected officials throughout the years, as well as previous assistance from Empire State Development. The most recent was a \$1 million grant for the retention of 448 employees at the Wellsville plant when it was in jeopardy of being closed as a result of the company's acquisition of a steam turbine business with manufacturing plants in Iowa, Massachusetts, and Germany.

Empire State Development is New York's chief economic development agency, encompassing business, workforce and community development. ESD also oversees the marketing of "I LOVE NY," the State's iconic tourism brand. For more information, visit [www.nylovesbiz.com](http://www.nylovesbiz.com).

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