



Job Opening
October 6, 2016

JOB TITLE: EVP, Real Estate Development & Public/Private Partnerships

LOCATION: NYC

DEPARTMENT: Real Estate Development

BASIC FUNCTION:

Oversee Empire State Development's Public Private Partnerships portfolio. Lead real estate projects from inception through construction by determining reuse and redevelopment feasibility, managing negotiations with developers, overseeing project management and progress, and leading community outreach.

WORK PERFORMED:

- Manage a staff of approximately 60, including all agency subsidiary corporations.
- Oversee agency's large-scale public/private development projects and priorities such as Farley-Penn Station Complex, Javits Center Expansion, Lower Manhattan Development Corporation, & Atlantic Yards.
- Work with the Governor's Office and a number of New York State agencies to develop projects that leverage NYS owned real estate in ways that create jobs and result in outcomes that improve the State economy (including the development of new transportation infrastructure, as well the creation of affordable housing, community facilities and publicly-accessible open spaces.)
- Oversee a real estate practice responsible for the disposition of surplus and underutilized State properties such as decommissioned prisons, armories, airports & mental health campuses.

EDUCATION & REQUIREMENTS:

Education Level required: Master's degree in Business Administration, Public Administration, Real Estate, Urban Planning, Finance, Economics or other relevant area

Equivalent Experience required: 10+ years' experience in urban or regional development and/or in economic development policy formulation; with significant supervisory experience

Knowledge required: Broad knowledge of business, economic development and real estate

APPROXIMATE HIRING SALARY: Up to \$165,000

INQUIRE

Eileen Mason, VP, Human Resources, ESD Corporation

DEADLINE: At least two weeks or until the position is filled.

Internal Candidates: COMPLETE A POSTING APPLICATION AND ATTACH A COPY OF RESUME

External Candidates: SEND RESUME TO: Resumes@esd.ny.gov

AN EQUAL OPPORTUNITY EMPLOYER