

ESD Performance Measures
Fiscal Year 2011-12

- Number of firms assisted (with cash, loans, technical assistance, problem-solving)
180 companies and organizations were assisted
 - 77 privately-held or publicly-traded companies, 16 public entities, 87 not-for-profit entities
 - 8 minority owned, 10 minority and women owned, 2 women owned, 160 not minority or women owned
 - 138 small-sized entities (less than 100 employees), 31 medium-sized entities (100 to 499 employees), 11 large-sized entities (over 500 employees)
 Note that amount of jobs is for the entity receiving the financial assistance and not necessarily the a larger, parent company
- Jobs retained/created through ESD assistance
 - 19,797 jobs retained and 5,405 jobs created
- Capital investment made in NYS (both total and private leveraged with public assistance)
 - \$6.87 billion total capital investment
 - \$5.78 billion private capital funds leveraged with public assistance (ESD and non-ESD)

ESD PERFORMANCE MEASURES BY FUNDING SOURCE										
FY 2011-2012										
Programs	Number of Companies/ Organizations Assisted	FY 11-12 Grant Amount	FY 11-12 Loan Amount	Total Investment	Non-ESD Public Investment	Private Investment	Jobs Existing	Jobs Retained	Jobs Created	Total Projected Jobs
Core Discretionary Programs*	59	\$ 43,657,500	\$ 5,500,000	\$ 1,278,595,583	\$ 50,400,863	\$ 1,154,106,815	16,557	15,320	3,967	20,524
Downstate Revitalization Fund	3	\$ 1,800,000	\$ 2,000,000	\$ 6,950,000	\$ 1,500,000	\$ 1,900,000	1,058	1,058	50	1,108
Upstate Regional Blueprint Fund	19	\$ 21,076,000	\$ 9,223,713	\$ 467,820,275	\$ 309,973,500	\$ 134,047,062	3,221	3,221	699	3,920
Restore NY Communities	11	\$ 18,135,174	\$ 0	\$ 68,939,652	\$ 19,077,265	\$ 16,156,687	0	0	0	0
Community Development Financial Institutions	28	\$ 2,990,000	\$ 0	\$ 2,990,000	\$ 0	\$ 0	0	0	0	0
Entrepreneurial Assistance Program	22	\$ 1,764,000	\$ 0	\$ 3,599,599	\$ 1,835,599	\$ 0	0	0	0	0
Metropolitan Economic Revitalization Fund	5	\$ 610,000	\$ 1,000,000	\$ 55,300,000	\$ 0	\$ 47,700,000	185	185	17	202
Non-ESD/Other**	4	\$ 18,000,000	\$ 3,097,800	\$ 103,671,286	\$ 7,951,374	\$ 82,622,112	13	13	7	20
Legislative/Non-Discretionary***	29	\$ 435,257,309	\$ 0	\$ 5,172,854,596	\$ 132,475,580	\$ 4,606,201,835	315	0	665	980
TOTAL	180	\$ 543,289,983	\$ 20,821,513	\$ 7,160,720,991	\$ 523,214,181	\$ 6,042,734,511	21,349	19,797	5,405	26,754
TOTAL CAPITAL INVESTMENT		\$ 526,836,983	\$ 20,345,826	\$ 6,874,414,374	\$ 513,402,208	\$ 5,776,758,554	18,001	16,449	4,950	22,951

* Core Discretionary Programs: Empire State Economic Development Fund, Jobs Now Program, Urban and Community Development

** Non-ESD/Other: 1 Job Development Authority Loan (~\$2.6MM), 2 Working Capital Loans via Dept. of Transportation allocation (~\$500K), 1 New Markets Tax Credit Allocation to Agro Farma (~\$18 MM)

*** Legislative/Non-Discretionary: ESD administers these funds but does not select the funding recipients. Includes \$300 million Research Foundation of SUNY grant for Semiconductor Transition Program

ESD PERFORMANCE MEASURES BY REGION										
FY 2011-2012										
Region	Number of Companies/ Organizations Assisted	FY 11-12 Grant Amount	FY 11-12 Loan Amount	Total Investment	Non-ESD Public Investment	Private Investment	Jobs Existing	Jobs Retained	Jobs Created	Total Projected Jobs
Capital	9	\$ 311,709,500	\$ 400,000	\$ 4,964,612,398	\$ 114,267,329	\$ 4,538,135,697	698	687	530	1,228
Central	13	\$ 4,364,812	\$ 5,000,000	\$ 60,771,440	\$ 5,563,965	\$ 45,842,663	2,012	1,991	62	2,074
Finger Lakes	26	\$ 19,904,700	\$ 5,010,000	\$ 245,613,238	\$ 42,369,926	\$ 165,137,207	7,992	6,787	1,085	9,077
Long Island	10	\$ 19,866,000	\$ 0	\$ 275,446,943	\$ 2,148,464	\$ 252,892,479	280	280	55	335
Mid Hudson	17	\$ 10,890,000	\$ 2,000,000	\$ 250,420,923	\$ 5,109,261	\$ 226,531,662	2,215	2,215	816	3,031
Mohawk Valley	9	\$ 2,192,500	\$ 2,313,713	\$ 33,263,299	\$ 967,499	\$ 27,789,587	483	483	324	807
New York City	45	\$ 38,302,000	\$ 4,022,113	\$ 247,152,446	\$ 15,272,721	\$ 185,205,612	2,051	1,736	381	2,432
North Country	7	\$ 8,333,500	\$ 0	\$ 56,127,166	\$ 6,200,500	\$ 41,593,166	170	170	300	470
Southern Tier	15	\$ 31,057,000	\$ 75,687	\$ 327,430,021	\$ 15,565,414	\$ 289,811,920	1,112	1,112	1,019	2,131
Western New York	27	\$ 66,669,971	\$ 2,000,000	\$ 669,883,117	\$ 315,749,102	\$ 269,794,518	4,336	4,336	833	5,169
Statewide	2	\$ 30,000,000	\$ 0	\$ 30,000,000	\$ 0	\$ 0	0	0	0	0
TOTAL	180	\$ 543,289,983	\$ 20,821,513	\$ 7,160,720,991	\$ 523,214,181	\$ 6,042,734,511	21,349	19,797	5,405	26,754

ESD PERFORMANCE MEASURES BY INDUSTRY										
FY 2011-2012										
Industry	Number of Companies/ Organizations Assisted	FY 11-12 Grant Amount	FY 11-12 Loan Amount	Total Investment	Non-ESD Public Investment	Private Investment	Jobs Existing	Jobs Retained	Jobs Created	Total Projected Jobs
Biotechnology/Science/Chemicals/Hi-tech Manufacturing or Research and Development	16	\$311,059,000	\$850,000	\$5,064,611,329	\$107,030,000	\$4,645,672,457	6,965	6,965	1,288	8,253
Food or Retail Manufacturing/Distribution	14	\$28,569,000	\$6,813,713	\$439,155,728	\$22,148,611	\$389,624,404	2,569	1,803	1,707	4,276
Health	2	\$10,250,000	\$0	\$309,798,000	\$297,648,000	\$1,900,000	384	384	0	384
Hospitality/Tourism	12	\$48,621,997	\$2,475,687	\$126,184,667	\$11,028,976	\$63,959,007	950	950	194	1,144
Miscellaneous Manufacturing	38	\$22,992,000	\$5,682,113	\$795,591,038	\$22,018,150	\$726,317,370	7,969	7,498	1,681	9,650
Municipal/Government/Not-for-Profit	94	\$117,431,986	\$0	\$356,009,063	\$56,088,444	\$162,508,107	1,604	1,289	535	2,139
Office Administrative Service	2	\$866,000	\$0	\$16,651,000	\$0	\$15,785,000	608	608	0	608
Real Estate Development	1	\$1,000,000	\$5,000,000	\$29,175,000	\$3,500,000	\$19,675,000	300	300	0	300
Utilities	1	\$2,500,000	\$0	\$23,545,166	\$3,752,000	\$17,293,166	0	0	0	0
TOTAL	180	\$ 543,289,983	\$ 20,821,513	\$ 7,160,720,991	\$ 523,214,181	\$ 6,042,734,511	21,349	19,797	5,405	26,754