

CHART A
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
March 31, 2013
Businesses Admitted¹ To Program

Applicant Name	Region	Type of Business	Jobs When Certified	Commitments			Maximum Tax Credits
				Net New Jobs	Investment	R and D Expenditures	

JOB GROWTH TRACK

M & G DuraVent, Inc.	Capital District	Manufacturing	58	103	\$0	\$0	\$1,000,000
Precisionaire, Inc.	Capital District	Manufacturing	0	180	\$0	\$0	\$500,000
607 Phillips St Acquisition, LLC	Central NY	Manufacturing	0	183	\$0	\$0	\$1,000,000
C Speed LLC	Central NY	Manufacturing	34	225	\$11,700,000	\$10,000,000	\$2,000,000
Cayuga Marketing LLC	Central NY	Manufacturing	0	52	\$0	\$0	\$1,500,000
Champlain Valley Specialty of NY, Inc.	Central NY	Manufacturing	65	60	\$0	\$0	\$800,000
Computer Sciences Corporation (CSC)	Central NY	Software Dev	977	105	\$78,750	\$0	\$973,575
Currier Plastics, Inc.	Central NY	Manufacturing	100	50	\$0	\$0	\$1,000,000
Design Concepts and Enterprises LLC	Central NY	Manufacturing	6	30	\$0	\$0	\$400,000
Dielectric Laboratories Inc.	Central NY	Manufacturing	156	60	\$4,029,102	\$18,298,000	\$1,922,460
Empire Farmstead Brewery, Inc.	Central NY	Agriculture	0	48	\$0	\$0	\$500,000
Fulton Thermal Corporation	Central NY	Manufacturing	255	25	\$3,500,000	\$0	\$349,000
Homer Soy Products LLC	Central NY	Manufacturing	0	25	\$0	\$0	\$185,319
Inficon, Inc	Central NY	Scientific R & D	219	10	\$0	\$50,000,000	\$150,000
JADAK, LLC	Central NY	Manufacturing	101	63	\$0	\$200,000	\$750,000
Pall Corporation	Central NY	Scientific R & D	1,751	18	\$0	\$0	\$300,000
ShoreGroup, Inc.	Central NY	Software Dev	163	200	\$2,140,000	\$4,800,000	\$3,000,000
Specialized Packaging Radisson, LLC	Central NY	Manufacturing	173	48	\$0	\$0	\$400,000
Yogurt manufacturer (TBD Affiliate of Byrne Dairy, Inc.)	Central NY	Manufacturing	0	78	\$0	\$0	\$800,000
Teti Bakery USA, Inc.	Central NY	Manufacturing	0	63	\$0	\$900,000	\$300,000
Addison Precision Manufacturing	Finger Lakes	Manufacturing	60	25	\$0	\$0	\$250,000
AJL Manufacturing, Inc.	Finger Lakes	Manufacturing	107	30	\$0	\$0	\$287,715
Alpina Foods LLC	Finger Lakes	Manufacturing	0	43	\$0	\$0	\$288,199
American Aerogel Corporation	Finger Lakes	Manufacturing	40	25	\$0	\$0	\$200,000
API Technologies Corporation	Finger Lakes	Manufacturing	104	25	\$2,071,670	\$0	\$525,000
Arista Power, Inc.	Finger Lakes	Manufacturing	17	100	\$0	\$10,731,600	\$900,000
Boundary Fence and Railing Systems, Inc.	Finger Lakes	Manufacturing	128	74	\$0	\$0	\$300,000
Brand Networks Inc.	Finger Lakes	Software Dev	58	75	\$0	\$0	\$700,000
Calvary Design Team, Inc.	Finger Lakes	Manufacturing	138	151	\$0	\$0	\$800,000
DataPhysics Research, Inc.	Finger Lakes	Software Dev	0	19	\$0	\$0	\$175,000
DAU Thermal Solutions North America, Inc.	Finger Lakes	Manufacturing	15	55	\$0	\$0	\$475,000
e2e Materials, Inc.	Finger Lakes	Manufacturing	19	177	\$0	\$0	\$1,250,000

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Goulds Pumps, Inc.	Finger Lakes	Manufacturing	870	50	\$0	\$0	\$1,500,000
Gray Metal Products, Inc.	Finger Lakes	Manufacturing	160	80	\$0	\$0	\$900,000
IEC Electronics Corp.	Finger Lakes	Manufacturing	592	150	\$0	\$0	\$1,850,000
iVEDiX, Inc.	Finger Lakes	Software Dev	9	58	\$0	\$0	\$1,300,000
Kingsbury Corporation	Finger Lakes	Manufacturing	0	137	\$0	\$0	\$800,000
Mabrouka Properties II, LLC	Finger Lakes	Manufacturing	0	44	\$0	\$0	\$401,010
Maximus Federal Services	Finger Lakes	Back Office	159	308	\$1,694,600	\$0	\$2,000,000
Muller Quaker Dairy LLC	Finger Lakes	Manufacturing	0	250	\$0	\$0	\$4,500,000
Newstead Ranch, Inc.	Finger Lakes	Agriculture	141	25	\$0	\$0	\$350,000
OLEDWorks, LLC	Finger Lakes	Scientific R & D	2	48	\$0	\$7,820,000	\$536,840
PharmaSmart International, Inc.	Finger Lakes	Manufacturing	30	40	\$0	\$0	\$250,000
Qualitrol Corp.	Finger Lakes	Manufacturing	164	37	\$0	\$0	\$586,800
Rochling - Advent Tool & Mold, L.P.	Finger Lakes	Manufacturing	170	30	\$2,000,000	\$0	\$271,051
ROMCO USA, Inc.	Finger Lakes	Manufacturing	0	25	\$0	\$0	\$150,000
Sutherland Global Services, Inc.	Finger Lakes	Back Office	3,068	800	\$0	\$0	\$1,600,000
Xerox Commercial Solutions LLC	Finger Lakes	Back Office	70	500	\$1,900,000	\$0	\$5,000,000
Abel & Schafer, Inc.	Long Island	Manufacturing	80	25	\$0	\$0	\$200,000
Angion Biomedica Corp.	Long Island	Scientific R & D	30	20	\$0	\$0	\$850,000
Anna Young Associates, Ltd. DBA Lombardi Design & Manufacturing	Long Island	Manufacturing	122	90	\$0	\$8,652,000	\$600,000
Applied DNA Sciences, Inc.	Long Island	Scientific R & D	34	25	\$866,000	\$0	\$229,957
Astellas Pharma US, Inc.	Long Island	Scientific R & D	113	24	\$15,900,000	\$0	\$1,800,000
Clever Devices	Long Island	Manufacturing	125	42	\$0	\$0	\$1,000,000
Contract Pharmacal Corporation	Long Island	Manufacturing	453	54	\$10,000,000	\$10,000,000	\$750,000
Cox & Company, Inc.	Long Island	Manufacturing	180	29	\$1,135,000	\$0	\$267,154
CPI Aerostructures, Inc.	Long Island	Manufacturing	142	80	\$1,269,000	\$0	\$900,000
D'Addario & Company, Inc.	Long Island	Manufacturing	761	50	\$9,000,000	\$13,500,000	\$1,865,118
Evans and Paul	Long Island	Manufacturing	84	125	\$150,000	\$0	\$901,942
Festo Corporation	Long Island	Manufacturing	172	25	\$0	\$0	\$465,940
Forest Laboratories, Inc.	Long Island	Scientific R & D	1,019	20	\$10,295,000	\$262,562,446	\$3,315,285
Framerica Corp.	Long Island	Manufacturing	215	50	\$2,350,000	\$0	\$605,300
Graphic Image, Inc.	Long Island	Manufacturing	127	34	\$219,900	\$0	\$260,000
Healthplex, Inc.	Long Island	Financial Svc	374	180	\$1,290,000	\$950,000	\$1,200,000
Invagen Pharmaceuticals	Long Island	Manufacturing	330	330	\$700,000	\$0	\$1,800,000
LNK International, Inc.	Long Island	Manufacturing	1,479	135	\$0	\$0	\$2,000,000
Mirimus, Inc.	Long Island	Scientific R & D	8	36	\$0	\$0	\$315,000

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New York Label & Box Corp	Long Island	Manufacturing	60	25	\$4,472,000	\$0	\$248,361
Orlandi, Inc.	Long Island	Manufacturing	156	30	\$0	\$500,000	\$400,000
P&L Development of New York Corporation	Long Island	Manufacturing	450	150	\$0	\$0	\$2,668,040
Photonics Industries International Inc.	Long Island	Manufacturing	61	35	\$8,250,000	\$0	\$500,000
Piping Rock Health Products, Inc.	Long Island	Manufacturing	4	200	\$0	\$0	\$1,000,000
Sciegen Pharmaceuticals Inc	Long Island	Manufacturing	40	250	\$19,050,000	\$0	\$2,421,100
Select Products Holdings, LLC	Long Island	Manufacturing	0	104	\$0	\$0	\$700,000
Softheon, Inc.	Long Island	Software Dev	10	10	\$300,000	\$400,000	\$325,050
Sunrise Credit Services, Inc.	Long Island	Financial Svc	320	175	\$0	\$0	\$500,000
U.S. Nonwovens Corp	Long Island	Manufacturing	350	90	\$0	\$0	\$750,000
United Baking Company, Inc.	Long Island	Manufacturing	166	58	\$3,900,000	\$3,175,000	\$1,469,419
Vision Quest Lighting	Long Island	Manufacturing	30	56	\$2,503,000	\$820,000	\$600,000
WATT Fuel Cell Corp	Long Island	Scientific R & D	6	62	\$0	\$0	\$951,652
Wenner Bread Products, Inc.	Long Island	Manufacturing	541	53	\$8,100,000	\$2,714,000	\$1,410,264
Widex USA, Inc.	Long Island	Manufacturing	200	50	\$8,500,000	\$0	\$1,000,000
Acorda Therapeutics	Mid Hudson	Scientific R & D	159	190	\$30,200,000	\$166,000,000	\$5,209,220
Amkai, LLC	Mid Hudson	Software Dev	0	103	\$0	\$0	\$434,140
Cambridge Security Seals LLC	Mid Hudson	Manufacturing	2	30	\$0	\$0	\$300,000
Center Line Studios	Mid Hudson	Manufacturing	7	25	\$0	\$0	\$340,000
Ceres Technologies	Mid Hudson	Manufacturing	0	73	\$0	\$15,466,667	\$764,000
ContraFect Corporation	Mid Hudson	Scientific R & D	5	65	\$0	\$16,000,000	\$815,000
Cool Life Systems, Inc.	Mid Hudson	Software Dev	17	199	\$6,000,000	\$0	\$1,590,000
Crystal Run Healthcare LLP	Mid Hudson	Back Office	1,189	200	\$0	\$0	\$3,200,000
Fairbanks Manufacturing, LLC	Mid Hudson	Manufacturing	0	81	\$7,375,000	\$0	\$450,000
Gabrielle Manufacturing LLC	Mid Hudson	Manufacturing	18	50	\$0	\$0	\$241,535
Global Fenestration Solutions, Inc.	Mid Hudson	Manufacturing	0	215	\$0	\$0	\$1,000,000
LeCroy Corporation	Mid Hudson	Manufacturing	244	244	\$1,740,000	\$35,000,000	\$1,250,000
Linuo Group Co., Ltd.	Mid Hudson	Manufacturing	0	596	\$0	\$0	\$6,000,000
OrthoNet Holdings, Inc.	Mid Hudson	Back Office	350	155	\$4,500,000	\$0	\$3,000,000
Protein Sciences Corp	Mid Hudson	Manufacturing	0	100	\$0	\$0	\$2,000,000
Raymour & Flanigan	Mid Hudson	Distribution	2,027	300	\$46,000,000	\$0	\$2,325,000
Silarx Pharmaceuticals, Inc.	Mid Hudson	Manufacturing	40	69	\$0	\$0	\$952,757
United Natural Foods, Inc.	Mid Hudson	Distribution	103	362	\$50,000,000	\$0	\$3,600,000
First Niagara Financial Group	Multi-Region	Financial Svcs	1,492	500	\$20,508,015	\$0	\$5,720,010
Signature Bank	Multi-Region	Financial Svc	706	131	\$0	\$0	\$800,000

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Universal Photonics, Inc.	Multi-Region	Manufacturing	100	30	\$3,750,000	\$4,483,410	\$1,316,294
Delorio Foods, Inc.	Mohawk Valley	Manufacturing	130	55	\$0	\$891,000	\$450,000
Fiber Instrument Sales Inc.	Mohawk Valley	Manufacturing	199	35	\$0	\$0	\$200,000
Homogeneous Metals, Inc.	Mohawk Valley	Manufacturing	102	31	\$0	\$0	\$428,605
ProTerra Lighting US Inc.	Mohawk Valley	Manufacturing	0	140	\$1,220,000	\$1,000,000	\$731,315
Fujitsu Frontech North America, Inc.	North Country	Manufacturing	22	53	\$0	\$0	\$250,000
MetalCraft Marine U.S. Inc.	North Country	Manufacturing	11	63	\$1,950,000	\$0	\$400,000
STREAM New York, Inc.	North Country	Back Office	501	300	\$0	\$0	\$1,500,000
Amazon Corporate LLC	New York City	Back Office	150	150	\$8,497,500	\$0	\$2,500,000
Crye American, LLC	New York City	Manufacturing	109	75	\$4,000,000	\$0	\$1,000,000
DoubleVerify Inc.	New York City	Software Dev	70	64	\$8,450,000	\$2,500,000	\$750,000
FactSet Research Systems Inc.	New York City	Software Dev	426	186	\$4,201,000	\$0	\$2,500,000
Fresh Direct, Inc	New York City	Other	1,949	946	\$98,237,100	\$0	\$18,930,228
Gotham Greens Holdings, LLC	New York City	Agriculture	16	30	\$0	\$0	\$152,000
Macy's Inc.	New York City	Back Office	604	583	\$0	\$0	\$7,570,705
Menu Solutions, Inc.	New York City	Manufacturing	86	30	\$0	\$0	\$125,000
Morgan Stanley & Co. Incorporated	New York City	Financial Svcs	2,459	1,764	\$357,100,000	\$749,547,530	\$52,000,000
Pearson, Inc.	New York City	Other	1,699	628	\$21,080,000	\$0	\$9,000,000
Roche TCRC, Inc. (f/k/a Hoffman - La Roche, Inc.)	New York City	Scientific R & D	0	235	\$0	\$164,000,000	\$6,600,000
Shapeways, Inc.	New York City	Manufacturing	20	50	\$0	\$0	\$200,000
Shiel Medical Laboratory, Inc.	New York City	Other	440	308	\$10,000,000	\$0	\$2,800,000
Smith Electric Vehicles	New York City	Manufacturing	0	103	\$5,250,000	\$0	\$3,425,948
Terrafina, LLC	New York City	Manufacturing	47	25	\$500,000	\$0	\$200,000
Chobani, Inc.	Southern Tier	Manufacturing	386	450	\$93,000,000	\$15,550,000	\$8,500,000
Golden Artist Colors Incorporated	Southern Tier	Manufacturing	157	37	\$0	\$0	\$500,000
Norwich Pharmaceuticals, Inc.	Southern Tier	Manufacturing	334	27	\$20,227,000	\$25,000,000	\$2,000,000
The Gunlocke Company, LLC	Southern Tier	Manufacturing	665	115	\$1,800,000	\$0	\$750,000
Edwards Vacuum, Inc.	Western NY	Manufacturing	90	28	\$0	\$0	\$515,900
ENrG Incorporated	Western NY	Scientific R & D	10	61	\$0	\$0	\$601,500
Hebeler Corporation	Western NY	Manufacturing	129	55	\$0	\$0	\$1,250,000
Immco Diagnostics, Inc.	Western NY	Manufacturing	77	63	\$0	\$0	\$1,050,000
Ingram Micro Inc.	Western NY	Back Office	1,326	249	\$0	\$0	\$7,697,825
Jiffy-Tite Company, Inc.	Western NY	Manufacturing	133	100	\$0	\$0	\$633,200

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Lufkin Industries, Inc.	Western NY	Manufacturing	60	49	\$0	\$0	\$400,000
OutFront Portable Solutions, Inc.	Western NY	Manufacturing	8	49	\$0	\$0	\$450,000
PHH Mortgage Corporation	Western NY	Financial Svc	400	400	\$0	\$0	\$3,000,000
Quadpharma, LLC	Western NY	Scientific R & D	4	68	\$0	\$0	\$1,000,000
Rich Products Corporation	Western NY	Scientific R & D	918	17	\$16,625,000	\$39,400,000	\$2,938,250
Sentient Corporation	Western NY	Scientific R & D	0	86	\$10,505,000	\$12,000,000	\$811,534
Welded Tube USA	Western NY	Manufacturing	0	121	\$0	\$0	\$2,000,000
Zenger Group	Western NY	Manufacturing	103	25	\$0	\$0	\$495,000
Sub-total, Job Creation Track			38,720	19,301	\$970,079,637	\$1,652,861,653	\$267,861,517

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INVESTMENT TRACK

Bitzer Scroll, Inc.	Central NY	Manufacturing	81	12	\$0	\$20,000,000	\$723,890
Cooper Crouse-Hinds LLC	Central NY	Manufacturing	450	11	\$0	\$0	\$298,966
GIS Information Systems, Inc. dba Polaris Library Systems	Central NY	Back Office	73	22	\$1,385,000	\$5,000,000	\$850,000
eHealth Global Technologies, Inc.	Finger Lakes	Back Office	50	80	\$3,000,000	\$0	\$750,000
General Motors Components Holdings, LLC	Finger Lakes	Manufacturing	2,311	0	\$91,000,000	\$0	\$1,820,000
Germanow-Simon Corporation	Finger Lakes	Manufacturing	77	25	\$0	\$0	\$250,000
Semrock, Inc.	Finger Lakes	Manufacturing	118	21	\$0	\$0	\$400,000
AVA Pork Products	Long Island	Distribution	275	125	\$0	\$0	\$500,000
Fougera Pharmaceuticals, Inc.	Long Island	Manufacturing	502	0	\$50,000,000	\$0	\$1,000,000
Gemini Fund Services, LLC	Long Island	Financial Svc	80	40	\$700,000	\$0	\$750,000
Karp Associates, Inc.	Long Island	Manufacturing	108	0	\$17,250,000	\$0	\$345,000
Luxtotta US Holdings Corp.	Long Island	Back Office	216	10	\$5,425,000	\$0	\$547,448
NC Chocolate Manufacturing LLC	Long Island	Manufacturing	33	26	\$0	\$0	\$250,000
Northrop Grumman Systems Corporation	Long Island	Manufacturing	1,500	0	\$0	\$36,666,667	\$1,100,000
Positive Promotions, Inc.	Long Island	Manufacturing	500	20	\$5,685,000	\$0	\$370,000
Precipart Group, Inc.	Long Island	Manufacturing	155	20	\$2,999,998	\$0	\$700,000
The Hain Celestial Group, Inc.	Long Island	Back Office	250	122	\$3,500,000	\$0	\$4,500,000
Thuro Metal Products, Inc.	Long Island	Manufacturing	51	15	\$3,263,900	\$0	\$200,000
Atlas Air, Inc.	Mid Hudson	Back Office	460	50	\$326,500,000	\$0	\$8,500,000
Avon Products, Inc.	Mid Hudson	Back Office	1,879	0	\$15,500,000	\$0	\$310,000
Carlisle Construction Materials Incorporated	Mid Hudson	Manufacturing	72	22	\$800,000	\$0	\$655,174
Contract Packaging Services, Inc.	Mid Hudson	Distribution	303	105	\$3,800,000	\$0	\$1,000,000
Mediacom Communications Corporation	Mid Hudson	Back Office	250	140	\$34,770,000	\$0	\$6,500,000
TAL International Container Corp	Mid Hudson	Back Office	70	0	\$3,015,000	\$0	\$60,300
Custom Electronics, Inc.	Mohawk Valley	Manufacturing	76	20	\$502,000	\$0	\$150,000
HP Hood, LLC	Mohawk Valley	Manufacturing	892	10	\$0	\$0	\$105,000
Indium Corporation of America, Inc.	Mohawk Valley	Manufacturing	320	24	\$925,000	\$900,000	\$652,061
Upstate Niagara Cooperative, Inc.	North Country	Manufacturing	709	0	\$11,000,000	\$0	\$220,000

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El DuPont de Nemours, Inc.	Western NY	Manufacturing	845	0	\$5,000,000	\$1,990,000	\$159,700
FedEx Trade Networks Transport and Brokerage, Inc.	Western NY	Back Office	926	82	\$4,554,163	\$0	\$2,256,368
FMC Corporation	Western NY	Manufacturing	172	10	\$0	\$17,222,132	\$1,000,000
Ivoclar Vivadent, Inc.	Western NY	Back Office	197	33	\$4,150,000	\$0	\$1,000,000
Niagara Transformer Corp.	Western NY	Manufacturing	69	14	\$0	\$0	\$541,835
Olin Chlor Alkali Products	Western NY	Manufacturing	177	11	\$15,250,000	\$0	\$971,674
Rand Machine Products, Inc.	Western NY	Manufacturing	92	10	\$4,252,000	\$0	\$405,106
Subtotal Investment Track			14,339	1,080	\$614,227,061	\$81,778,799	\$39,842,522
Total, All Projects			53,059	20,381	\$1,584,306,698	\$1,734,640,452	\$307,704,039

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