

CHART A
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
December 31, 2012
Businesses Admitted¹ To Program

Applicant Name	Region	Type of Business	Jobs When Certified	Commitments			Maximum Tax Credits
				Net New Jobs	Investment	R and D Expenditures	

JOBS TRACK

Flanders Corporation	Capital District	Manufacturing	0	180	\$0	\$0	\$500,000
M&G Duravent	Capital District	Manufacturing	58	103	\$0	\$0	\$1,000,000
607 Phillips St Acquisition, LLC	Central NY	Manufacturing	0	183	\$0	\$0	\$1,000,000
C Speed LLC	Central NY	Manufacturing	34	225	\$11,700,000	\$10,000,000	\$2,000,000
Cayuga Marketing LLC	Central NY	Manufacturing	0	52	\$0	\$0	\$1,500,000
Champlain Valley Specialty of NY, Inc.	Central NY	Manufacturing	65	60	\$0	\$0	\$800,000
Computer Sciences Corporation (CSC)	Central NY	Software Dev	977	105	\$78,750	\$0	\$973,575
Currier Plastics, Inc.	Central NY	Manufacturing	100	50	\$0		\$1,000,000
Empire Farmstead Brewery, Inc.	Central NY	Agriculture	0	48	\$0	\$0	\$500,000
Ephesus Technologies, LLC	Central NY	Manufacturing	10	147	\$0	\$21,400,000	\$1,000,000
Fulton Thermal Corporation	Central NY	Manufacturing	255	25	\$3,500,000		\$349,000
Inficon, Inc	Central NY	Scientific R & D	219	10	\$0	\$50,000,000	\$150,000
ShoreGroup, Inc.	Central NY	Software Dev	163	200	\$2,140,000	\$4,800,000	\$3,000,000
Specialized Packaging Radisson, LLC	Central NY	Manufacturing	173	48	\$0		\$400,000
Teti Bakery USA, Inc.	Central NY	Manufacturing	0	63	\$0	\$900,000	\$300,000
ACS Commercial Solutions LLC	Finger Lakes	Back Office	70	500	\$1,900,000	\$0	\$5,000,000
Addison Precision Manufacturing	Finger Lakes	Manufacturing	60	25	\$0	\$0	\$250,000
Advent Tool & Mold, Inc.	Finger Lakes	Manufacturing	170	30	\$2,000,000	\$0	\$271,051
AJL Manufacturing, Inc.	Finger Lakes	Manufacturing	107	30	\$0	\$0	\$287,715
Alpina Foods LLC	Finger Lakes	Manufacturing	0	43	\$0	\$0	\$288,199
American Aerogel Corporation	Finger Lakes	Manufacturing	40	25	\$0	\$0	\$200,000
Arista Power, Inc.	Finger Lakes	Manufacturing	17	100	\$0	\$10,731,600	\$900,000
Boundary Fence and Railing Systems, Inc.	Finger Lakes	Manufacturing	128	74	\$0	\$0	\$300,000
Calvary Design Team, Inc.	Finger Lakes	Manufacturing	138	151	\$0	\$0	\$800,000
DataPhysics Research, Inc.	Finger Lakes	Software Dev	0	19	\$0	\$0	\$175,000
e2e Materials, Inc.	Finger Lakes	Manufacturing	19	177	\$0	\$0	\$1,250,000
IEC Electronics Corp.	Finger Lakes	Manufacturing	592	150	\$0	\$0	\$1,850,000
iVEDiX, Inc.	Finger Lakes	Software Dev	9	58	\$0	\$0	\$1,300,000
Kingsbury Corporation	Finger Lakes	Manufacturing	0	137	\$0	\$0	\$800,000
Mabrouka Properties II, LLC	Finger Lakes	Manufacturing	0	44	\$0	\$0	\$401,010
Maximus Federal Services	Finger Lakes	Back Office	159	308	\$1,694,600	\$0	\$2,000,000
Newstead Ranch, Inc.	Finger Lakes	Agriculture	160	25	\$0	\$0	\$350,000

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OLEDWorks, LLC	Finger Lakes	Scientific R & D	2	48	\$0	\$7,820,000	\$536,840
PharmaSmart International, Inc.	Finger Lakes	Manufacturing	30	40	\$0	\$0	\$250,000
Qualitrol Corp.	Finger Lakes	Manufacturing	164	37	\$0	\$0	\$586,800
ROMCO USA, Inc.	Finger Lakes	Manufacturing	0	25	\$0		\$150,000
Sutherland Global Services, Inc.	Finger Lakes	Back Office	3,068	800	\$0	\$0	\$1,600,000
Wave Holding, LLC	Finger Lakes	Manufacturing	0	250	\$0	\$0	\$4,500,000
Abel & Schafer, Inc.	Long Island	Manufacturing	80	25	\$0	\$0	\$200,000
Angion Biomedica Corp.	Long Island	Scientific R & D	30	20	\$0	\$0	\$850,000
Anna Young Associates, Ltd. DBA Lombardi Design & Manufacturing	Long Island	Manufacturing	122	90	\$0	\$8,652,000	\$600,000
Clever Devices	Long Island	Manufacturing	125	42	\$0	\$0	\$1,000,000
Contract Pharmacal Corporation	Long Island	Manufacturing	453	54	\$10,000,000	\$10,000,000	\$750,000
Cox & Company, Inc.	Long Island	Manufacturing	180	29	\$1,135,000	\$0	\$267,154
CPI Aerostructures, Inc.	Long Island	Manufacturing	142	80	\$1,269,000	\$0	\$900,000
D'Addario & Company, Inc.	Long Island	Manufacturing	761	50	\$9,000,000	\$13,500,000	\$1,865,118
Evans and Paul	Long Island	Manufacturing	84	125	\$150,000	\$0	\$901,942
Festo Corporation	Long Island	Manufacturing	172	25	\$0	\$0	\$465,940
Forest Laboratories, Inc.	Long Island	Scientific R & D	1,019	20	\$10,295,000	\$262,562,446	\$3,315,285
Framerica Corp.	Long Island	Manufacturing	215	50	\$2,350,000		\$605,300
Graphic Image, Inc.	Long Island	Manufacturing	127	34	\$219,900		\$260,000
Healthplex, Inc.	Long Island	Financial Svc	374	180	\$1,290,000	\$950,000	\$1,200,000
Invagen Pharmaceuticals	Long Island	Manufacturing	330	330	\$700,000		\$1,800,000
LNK International, Inc.	Long Island	Manufacturing	1,479	135	\$0	\$0	\$2,000,000
NC Chocolate Manufacturing LLC	Long Island	Manufacturing	33	26	\$0		\$250,000
New York Label & Box Corp	Long Island	Manufacturing	60	25	\$4,472,000		\$248,361
Orlandi, Inc.	Long Island	Manufacturing	156	30	\$0	\$500,000	\$400,000
OSI Pharmaceuticals, LLC	Long Island	Scientific R & D	113	24	\$15,900,000	\$0	\$1,800,000
P&L Development of New York Corporation	Long Island	Manufacturing	450	150	\$0	\$0	\$2,668,040
Photonics Industries International Inc.	Long Island	Manufacturing	61	35	\$8,250,000		\$500,000
Piping Rock Health Products, Inc.	Long Island	Manufacturing	4	200	\$0		\$1,000,000
Sciegen Pharmaceuticals Inc	Long Island	Manufacturing	40	250	\$19,050,000	\$0	\$2,421,100
United Baking Company, Inc.	Long Island	Manufacturing	166	58	\$3,900,000	\$3,175,000	\$1,469,419
Vision Quest Lighting	Long Island	Manufacturing	30	56	\$2,503,000	\$820,000	\$600,000
WATT Fuel Cell Corp	Long Island	Scientific R & D	6	62	\$0	\$0	\$951,652
Widex USA, Inc.	Long Island	Manufacturing	200	50	\$8,500,000	\$0	\$1,000,000

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Acorda Therapeutics	Mid Hudson	Scientific R & D	159	190	\$30,200,000	\$166,000,000	\$5,209,220
Amkai, LLC	Mid Hudson	Software Dev	0	103	\$0	\$0	\$434,140
Cambridge Security Seals LLC	Mid Hudson	Manufacturing	2	30	\$0	\$0	\$300,000
Center Line Studios	Mid Hudson	Manufacturing	7	25	\$0	\$0	\$340,000
Ceres Technologies	Mid Hudson	Manufacturing	0	73	\$0	\$15,466,667	\$764,000
ContraFect Corporation	Mid Hudson	Scientific R & D	5	65	\$0	\$16,000,000	\$815,000
Cool Life Systems, Inc.	Mid Hudson	Software Dev	17	199	\$6,000,000	\$0	\$1,590,000
Fairbanks Manufacturing	Mid Hudson	Manufacturing	0	81	\$7,375,000	\$0	\$450,000
Gabrielle Manufacturing LLC	Mid Hudson	Manufacturing	18	50	\$0	\$0	\$241,535
Global Fenestration Solutions, Inc.	Mid Hudson	Manufacturing	0	215	\$0	\$0	\$1,000,000
LeCroy Corporation	Mid Hudson	Manufacturing	244	244	\$1,740,000	\$35,000,000	\$1,250,000
Linuo Group Co., Ltd.	Mid Hudson	Manufacturing	0	596	\$0		\$6,000,000
OrthoNet Holdings, Inc.	Mid Hudson	Back Office	350	155	\$4,500,000	\$0	\$3,000,000
Raymour & Flanigan	Mid Hudson	Distribution	2,027	300	\$46,000,000	\$0	\$2,325,000
Silarx Pharmaceuticals, Inc.	Mid Hudson	Manufacturing	40	69	\$0	\$0	\$952,757
Delorio Foods, Inc.	Mohawk Valley	Manufacturing	130	55	\$0	\$891,000	\$450,000
Fiber Instrument Sales Inc.	Mohawk Valley	Manufacturing	199	35	\$0	\$0	\$200,000
Homogeneous Metals, Inc.	Mohawk Valley	Manufacturing	102	31	\$0	\$0	\$428,605
ProTerra Lighting US Inc.	Mohawk Valley	Manufacturing	0	140	\$1,220,000	\$1,000,000	\$731,315
First Niagara Financial Group	Multi-Region	Financial Svcs	1,492	500	\$20,508,015	\$0	\$5,720,010
Signature Bank	Multi-Region	Financial Svc	706	131	\$0	\$0	\$800,000
Universal Photonics, Inc.	Multi-Region	Manufacturing	100	30	\$3,750,000	\$4,483,410	\$1,316,294
Crye American, LLC	New York City	Manufacturing	109	75	\$4,000,000		\$1,000,000
DoubleVerify Inc.	New York City	Software Dev	70	64	\$8,450,000	\$2,500,000	\$750,000
FactSet Research Systems Inc.	New York City	Software Dev	426	186	\$4,201,000		\$2,500,000
Fresh Direct, Inc	New York City	Other	1,949	946	\$98,237,100		\$18,930,228
Macy's Inc.	New York City	Back Office	326	371	\$0	\$0	\$5,400,000
Menu Solutions, Inc.	New York City	Manufacturing	86	30	\$0	\$0	\$125,000
Morgan Stanley & Co. Incorporated	New York City	Financial Svcs	2,459	1,764	\$357,100,000	\$749,547,530	\$52,000,000
Pearson, Inc.	New York City	Other	1,699	628	\$21,080,000		\$9,000,000
Shapeways, Inc.	New York City	Manufacturing	20	50	\$0		\$200,000
Smith Electric Vehicles	New York City	Manufacturing	0	103	\$5,250,000	\$0	\$3,425,948
Terrafina, LLC	New York City	Manufacturing	47	25	\$500,000	\$0	\$200,000
Fujitsu Frontech North America, Inc.	North Country	Manufacturing	22	53	\$0	\$0	\$250,000

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MetalCraft Marine U.S. Inc.	North Country	Manufacturing	11	63	\$1,950,000	\$0	\$400,000
Agro Farma, Inc.	Southern Tier	Manufacturing	386	450	\$93,000,000	\$15,550,000	\$8,500,000
Norwich Pharmaceuticals, Inc.	Southern Tier	Manufacturing	334	27	\$20,227,000	\$25,000,000	\$2,000,000
The Gunlocke Company	Southern Tier	Manufacturing	665	115	\$1,800,000		\$750,000
Edwards Vacuum, Inc.	Western NY	Manufacturing	90	28	\$0	\$0	\$515,900
ENrG Incorporated	Western NY	Scientific R & D	10	61	\$0	\$0	\$601,500
Hebeler Corporation	Western NY	Manufacturing	129	55	\$0	\$0	\$1,250,000
Immco Diagnostics, Inc.	Western NY	Manufacturing	77	63	\$0	\$0	\$1,050,000
Insight Packaging, LLC	Western NY	Manufacturing	0	76	\$1,398,400	\$200,000	\$220,000
Jiffy-Tite Company, Inc.	Western NY	Manufacturing	133	100	\$0	\$0	\$633,200
Lufkin Industries, Inc.	Western NY	Manufacturing	60	49	\$0	\$0	\$400,000
OutFront Portable Solutions, Inc.	Western NY	Manufacturing	8	49	\$0	\$0	\$450,000
PHH Mortgage Corporation	Western NY	Financial Svc	400	400	\$0	\$0	\$3,000,000
Quadpharma, LLC	Western NY	Manufacturing	4	68	\$0	\$0	\$1,000,000
Rich Products Corporation	Western NY	Scientific R & D	918	17	\$16,625,000	\$39,400,000	\$2,938,250
Sentient Corporation	Western NY	Scientific R & D	0	86	\$10,505,000	\$12,000,000	\$811,534
Welded Tube USA	Western NY	Manufacturing	0	121	\$0	\$0	\$2,000,000
Sub-total, Jobs Track			30,035	16,290	\$887,613,765	\$1,488,849,653	\$223,427,937

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INVESTMENT TRACK

Bitzer Scroll, Inc.	Central NY	Manufacturing	81	12		\$20,000,000	\$723,890
Cooper Crouse-Hinds LLC	Central NY	Manufacturing	450	11	\$0	\$0	\$298,966
eHealth Global Technologies, Inc.	Finger Lakes	Back Office	50	80	\$3,000,000	\$0	\$750,000
General Motors Components Holdings, LLC	Finger Lakes	Manufacturing	2,311	0	\$91,000,000	\$0	\$1,820,000
Germanow-Simon Corporation	Finger Lakes	Manufacturing	77	25	\$0	\$0	\$250,000
Semrock, Inc.	Finger Lakes	Manufacturing	118	21	\$0	\$0	\$400,000
AVA Pork Products	Long Island	Distribution	275	125	\$0	\$0	\$500,000
Fougera Pharmaceuticals, Inc.	Long Island	Manufacturing	502	0	\$50,000,000	\$0	\$1,000,000
Gemini Fund Services, LLC	Long Island	Financial Svc	80	40	\$700,000	\$0	\$750,000
Karp Associates, Inc.	Long Island	Manufacturing	108	0	\$17,250,000	\$0	\$345,000
Luxottica US Holdings Corp.	Long Island	Back Office	216	10	\$5,425,000		\$547,448
Northrop Grumman Systems Corporation	Long Island	Manufacturing	1,500	0	\$0	\$36,666,667	\$1,100,000
Positive Promotions, Inc.	Long Island	Manufacturing	500	20	\$5,685,000		\$370,000
Precipart Group, Inc.	Long Island	Manufacturing	155	20	\$2,999,998	\$0	\$700,000
The Hain Celestial Group, Inc.	Long Island	Back Office	250	122	\$3,500,000	\$0	\$4,500,000
Atlas Air, Inc.	Mid Hudson	Back Office	460	50	\$326,500,000		\$8,500,000
Avon Products, Inc.	Mid Hudson	Back Office	1,879	0	\$15,500,000	\$0	\$310,000
Carlisle Construction Materials Incorporated	Mid Hudson	Manufacturing	72	22	\$800,000		\$655,174
Contract Packaging Services, Inc.	Mid Hudson	Distribution	303	105	\$3,800,000		\$1,000,000
Mediacom Communications Corporation	Mid Hudson	Back Office	250	140	\$34,770,000	\$0	\$6,500,000
TAL International Container Corp	Mid Hudson	Back Office	70	0	\$3,015,000		\$60,300
Indium Corporation of America, Inc.	Mohawk Valley	Manufacturing	320	24	\$925,000	\$900,000	\$652,061
Upstate Niagara Cooperative, Inc.	North Country	Manufacturing	709	0	\$11,000,000		\$220,000
EI DuPont de Nemours, Inc.	Western NY	Manufacturing	845	0	\$5,000,000	\$1,990,000	\$159,700
FMC Corporation	Western NY	Manufacturing	172	10	\$0	\$17,222,132	\$1,000,000
Ivoclar Vivadent, Inc.	Western NY	Back Office	197	33	\$4,150,000	\$0	\$1,000,000
Niagara Transformer Corp.	Western NY	Manufacturing	69	14	\$0	\$0	\$541,835
Olin Chlor Alkali Products	Western NY	Manufacturing	177	11	\$15,250,000	\$0	\$971,674
Rand Machine Products, Inc.	Western NY	Manufacturing	92	10	\$4,252,000	\$0	\$405,106

Sub-total, Investment Track

12,288

905

\$604,521,998

\$76,778,799

\$36,031,154

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TOTAL, All Projects			42,323	17,195	\$1,492,135,763	\$1,565,628,452	\$259,459,091

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