

## Appendix B Budget

### Contractor Expenses

Complete the budget for the sample ski trip and beverage trail transportation as highlighted in section 2.1. Attach additional pages if required. Please DO NOT change the format of this budget.

1. Provide an example of transportation ticket at cost and with retail mark-up for ski bus trips and beverage trails for:

**a. Leaving from NYC Market**

Sample Vacation Region: Hudson Valley

- i. Thunder Ridge: 137 Birch Hill Rd, Patterson, NY 1256
- ii. Belleayre Mountain: 181 Galli Curci Road, Highmount, NY 12441

Sample Beverage Trail:

- i. Long Island, North Fork

**b. Leaving from Toronto-area Market**

Sample Vacation Region: Chautauqua-Allegheny

- i. Peek n Peak: 1405 Olde Road, Clymer, NY 14724
- ii. Swain Mountain: 2275 County Rd 24, Swain, NY 14884

Sample Beverage Trail:

- i. Niagara Falls Escarpment, Niagara Wine Trail

2. You only need to provide ticketing structure for the market(s) you are bidding to operate.

<p>Leaving from - NYC Market</p> <p><u>Region:</u> Hudson Valley _____</p> <p>Ski Mountain: Thunder Ridge Mountain _____</p>	<p>\$ _____ Retail Transportation Ticket</p> <p>\$ _____ Actual Transportation Cost</p> <p>_____% Percentage of mark up from actual cost to the retail rate</p>
<p>Leaving from - NYC Market</p> <p><u>Region:</u> Hudson Valley _____</p> <p>Ski Mountain: Belleayre Mountain _____</p>	<p>\$ _____ Retail Transportation Ticket</p> <p>\$ _____ Actual Transportation Cost</p> <p>_____% Percentage of mark up from actual cost to the retail rate</p>

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<p>Leaving from - Toronto Market</p> <p><u>Region: Chautauqua-Allegheny</u> _____</p> <p>Ski Mountain: Peek n Peak _____</p>	<p>\$ _____ Retail Transportation Ticket</p> <p>\$ _____ Actual Transportation Cost</p> <p>_____ % Percentage of mark up from actual cost to the retail rate</p>
<p>Leaving from - Toronto Market</p> <p><u>Region: Chautauqua-Allegheny</u> _____</p> <p>Ski Mountain: Swain Mountain _____</p>	<p>\$ _____ Retail Transportation Ticket</p> <p>\$ _____ Actual Transportation Cost</p> <p>_____ % Percentage of mark up from actual cost to the retail rate</p>

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**Beverage Trail Sample Trips**

<p>Leaving from - NYC Market</p> <p><u>Region:</u> Long Island</p> <p>_____</p> <p>Beverage Trail: North Fork</p> <p>_____</p>	<p>\$ _____</p> <p>Retail Transportation Ticket</p> <p>\$ _____</p> <p>Actual Transportation Cost</p> <p>_____ %</p> <p>Percentage of mark up from actual cost to the retail rate</p>
<p>Leaving from - Toronto Market</p> <p><u>Region:</u> Niagara Falls Escarpment</p> <p>_____</p> <p>Beverage Trail: Niagara Wine Trail</p> <p>_____</p>	<p>\$ _____</p> <p>Retail Transportation Ticket</p> <p>\$ _____</p> <p>Actual Transportation Cost</p> <p>_____ %</p> <p>Percentage of mark up from actual cost to the retail rate</p>