

Buffalo Billion Investment Strategy RFP Questions

1. On page 3, the RFP states, "In 2013, ESD began working with a contracted 'Delivery Unit' to support the implementation of the Buffalo Billion Investment Plan. The contract was for a one-year term to catalyze implementation." What individual(s)/organization(s) have been operating as the Delivery Unit under this temporary engagement?

The current delivery unit contract is with the University at Buffalo Regional Institute.

2. What is the total fee amount paid to-date to the existing Delivery Unit? How many months of work does this figure represent?

Over a one-year contract, it is anticipated to cost ESD about \$950,000.

3. What is the total estimated fee amount expected to be paid to the existing Delivery Unit under this temporary engagement for the contract year in question (2013-2014)?

About \$950,000

4. Item #1 on page 11 of the RFP states that the narrative proposal may include a maximum of 25 pages. Does this page limit include the resumes, which are requested in the first bullet of the same section?

No

5. Qualification Requirements, item (5.). Executive Order 10 indicates that a competitive bid doesn't include the reduction of 10% but this section reads as if it would.

Compliance with Executive Order 10 is not mandatory for this solicitation.

6. MWBE participation – what if there is limited involvement of MWBE due to the work being performed? The goal is 20%; if we are unable to meet this goal with the proposed budget but are competitive in the bid otherwise, would that eliminate an applicant? We would certainly do our best to meet the goal but if most costs are personnel within our institution, this may not be possible.

Per the provisions of Section VII of the RFP, the MWBE goal for this contract opportunity has been set at 20%. Contractors will be required to use good faith effort to attain such goals as detailed in Section VII of the RFP and in accordance with Article 15-A of the New York State Executive Law. As detailed in section VII of the RFP, Bidders failing to comply with the provisions of the Section may be disqualified as non-responsive.

7. The previous RFP for Buffalo Billions included a limit of indirect costs to 12.6%, however this RFP does not address indirect costs. Would you advise what is allowable?

There is no limit on indirect costs. Per Section VI of the RFP, proposals are required to submit a detailed budget which would include all proposed costs.