



**JUDITH GARNER**  
**SENIOR VICE PRESIDENT OF BUSINESS DEVELOPMENT**

**J**udith Garner is the Senior Vice President of Business Development and manager of the Strategic Business Division of Empire State Development. She has more than 25 years of hands-on economic development experience advising companies seeking to expand, retain or relocate their businesses in New York State.

Since 9/11, she has played a key role in outreach and revitalization efforts directed towards the financial services sector and other major employers in Lower Manhattan. This has included acting as a relationship manager for the State's largest financial services firms and structuring federal, state and local funding packages for business recovery, attraction and expansion.

Judith has also served as Director of Empire State Development's network of ten regional offices and she continues to act in an advisory capacity in that arena.

Prior to joining Empire State Development, Mrs. Garner worked at several prominent private sector architecture and land planning firms including Skidmore Owings and Merrill in Chicago, Illinois, The Architect's Collaborative in Cambridge, Massachusetts, and EBC HongKong Architects/Planners in Hong Kong. While at these firms she was an active member of interdisciplinary teams undertaking architecture, landscape architecture, planning, and redevelopment projects worldwide.

Judith graduated from Washington University (St. Louis, Missouri) with a B.A. in Architecture, earned her post-graduate degree at Harvard University (Master of Landscape Architecture with honors in real estate development economics), and received a Certificate in Bank Lending from New York University's School of Continuing Education. A native New Yorker, she resides on the Upper West Side with her husband, a graphic designer/illustrator, and their teenage daughter.